

Globe Wines Chardonnay Grape Sales to Orlando Wyndham

Pricing Result After Appendix 2 Quality Deductions

	1994	1995	1996	1997	1998	1999	2000	2001
Total Chardonnay Tonnes	249	156	309	839	598	1,508	1,004	12
Price @ 12.5 baume	\$1,575	\$1,650	\$1,730	\$1,730	\$1,730	\$1,471	\$1,250	\$1,063
Average Weighted Price	\$1,505	\$1,686	\$1,647	\$1,538	\$2,011	\$1,318	\$1,293	\$723
Average Weighted Baume	12.0	12.6	12.3	12.2	13.7	12.1	12.8	11.7
Net Income	\$375,096	\$262,467	\$508,782	\$1,291,507	\$1,202,910	\$1,987,608	\$1,297,813	\$8,771
Total Quality Deduction (Appendix 2) see below	(\$17,532)	\$5,546	(\$25,512)	(\$159,605)	\$148,093	(\$229,508)	\$37,852	(\$4,128)

Appendix 2 Breakdown

1	Baume	\$5,546	(\$25,512)	(\$94,341)	\$148,093	(\$229,508)	\$37,852	(\$3,096)
2	MOG	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3	Oil & Lubricant	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4	Agrochemical	\$0	\$0	\$0	\$0	\$0	\$0	\$0
5	Mould	\$0	\$0	(\$60,041)	\$0	\$0	\$0	(\$1,032)
6	Damaged Berries	\$0	\$0	(\$5,223)	\$0	\$0	\$0	\$0
7	Dilution with Water	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8	Temp	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9	Fermentation	\$0	\$0	\$0	\$0	\$0	\$0	\$0
10	Acetification	\$0	\$0	\$0	\$0	\$0	\$0	\$0
11	Variety Integrity	\$0	\$0	\$0	\$0	\$0	\$0	\$0
12	Additives	\$0	\$0	\$0	\$0	\$0	\$0	\$0
13	Aust Food Standards Code	\$0	\$0	\$0	\$0	\$0	\$0	\$0

** TEST ONLY **

ORLANDO WYNDHAM GROUP PTY LTD

ABN 75 007 870 046

QW6

GROWER STATEMENT

2000 VINTAGE

=====

GLOBE WINES Pty. Ltd. trading as
 KENMARIE VINEYARDS
 3/3 MILSON Road
 CREMORNE POINT 2090

Grower Code: 502816

Line	Date	Grape Variety	Block	Baume	Tonnes	Variance on \$Price	\$ Price per tonne	\$ Amount
33	19/02/2000	CHARDONNAY	88GRAFTS	12.5	7.97		1,250.00	9,962.50
34	19/02/2000	CHARDONNAY	93GRAFTS	11.9	18.12		1,250.00	22,650.00
		QUALITY: Baume Point Standard Deduction				-18.00%	-225.00	-4,077.00
5	19/02/2000	CHARDONNAY	93GRAFTS	11.7	10.48		1,250.00	13,100.00
		QUALITY: Baume Point Standard Deduction				-24.00%	-300.00	-3,144.00
17	13/03/2000	CHARDONNAY	93GRAFTS	13.1	28.34		1,250.00	35,425.00
		QUALITY: Baume Point Standard Bonus				9.00%	112.50	3,188.25
74	11/02/2000	CHARDONNAY	KEN	13.0	26.14		1,250.00	32,675.00
		QUALITY: Baume Point Standard Bonus				7.50%	93.75	2,450.63
08	11/02/2000	CHARDONNAY	KEN	13.9	26.41		1,250.00	33,012.50
		QUALITY: Baume Standard Bonus				15.00%	187.50	4,951.88
23	12/02/2000	CHARDONNAY	KEN	13.7	25.34		1,250.00	31,675.00
		QUALITY: Baume Standard Bonus				15.00%	187.50	4,751.25
32	12/02/2000	CHARDONNAY	KEN	13.7	5.15		1,250.00	6,437.50
		QUALITY: Baume Standard Bonus				15.00%	187.50	965.63
53	12/02/2000	CHARDONNAY	MARIE	13.7	21.88		1,250.00	27,350.00
		QUALITY: Baume Standard Bonus				15.00%	187.50	4,102.50
55	12/02/2000	CHARDONNAY	MARIE	13.7	21.25		1,250.00	26,562.50
		QUALITY: Baume Standard Bonus				15.00%	187.50	3,984.38
54	12/02/2000	CHARDONNAY	MARIE	13.6	25.72		1,250.00	32,150.00
		QUALITY: Baume Standard Bonus				15.00%	187.50	4,822.50
77	17/02/2000	CHARDONNAY	N. ENGA	13.4	26.14		1,250.00	32,675.00
		QUALITY: Baume Point Standard Bonus				13.50%	168.75	4,411.13
	17/02/2000	CHARDONNAY	N. ENGA	13.1	26.16		1,250.00	32,700.00
		QUALITY: Baume Point Standard Bonus				9.00%	112.50	2,943.00
891	17/02/2000	CHARDONNAY	N. ENGB	12.2	27.59		1,250.00	34,487.50
		QUALITY: Baume Point Standard Deduction				-9.00%	-112.50	-3,103.88
862	17/02/2000	CHARDONNAY	N. ENGB	12.4	7.89		1,250.00	9,862.50
		QUALITY: Baume Point Standard Deduction				-3.00%	-37.50	-295.88
935	18/02/2000	CHARDONNAY	N. ENGB	12.3	27.25		1,250.00	34,062.50
		QUALITY: Baume Point Standard Deduction				-6.00%	-75.00	-2,043.75
931	18/02/2000	CHARDONNAY	N. ENGB	12.3	27.63		1,250.00	34,537.50
		QUALITY: Baume Point Standard Deduction				-6.00%	-75.00	-2,072.25
876	17/02/2000	CHARDONNAY	N. ENGC	12.8	12.88		1,390.00S	17,903.20
		QUALITY: Baume Point Standard Bonus				4.50%	62.55	805.64
858	17/02/2000	CHARDONNAY	N. ENGC	12.9	23.45		1,390.00S	32,595.50
		QUALITY: Baume Point Standard Bonus				6.00%	83.40	1,955.73
949	18/02/2000	CHARDONNAY	N. ENGC	12.5	16.21		1,390.00S	22,531.90
5	12/02/2000	CHARDONNAY	PINESA	13.1	2.49		1,250.00	3,112.50
		QUALITY: Baume Point Standard Bonus				9.00%	112.50	280.13
077	13/02/2000	CHARDONNAY	PINESA	12.9	26.68		1,250.00	33,350.00
		QUALITY: Baume Point Standard Bonus				6.00%	75.00	2,001.00
079	14/02/2000	CHARDONNAY	PINESA	13.2	25.84		1,250.00	32,300.00

** TEST ONLY **

ORLANDO WYNDHAM GROUP PTY LTD

ABN 75 007 870 046

GROWER STATEMENT

2000 VINTAGE

CWG

GLOBE WINES Pty. Ltd. trading as
 KENMARIE VINEYARDS
 3/3 MILSON Road
 CREMORNE POINT

2090

Grower Code: 502816

Date	Grape Variety	Block	Baume	Tonnes	Variance on \$Price	\$ Price per tonne	\$ Amount
	QUALITY: Baume Point Standard Bonus				10.50%	131.25	3,391.50
78 14/02/2000	CHARDONNAY	PINESA	13.1	26.78		1,250.00	33,475.00
	QUALITY: Baume Point Standard Bonus				9.00%	112.50	3,012.75
15/02/2000	CHARDONNAY	PINESA	13.0	5.23		1,250.00	6,537.50
	QUALITY: Baume Point Standard Bonus				7.50%	93.75	490.31
01 16/02/2000	CHARDONNAY	PINESA	12.7	26.33		1,250.00	32,912.50
	QUALITY: Baume Point Standard Bonus				3.00%	37.50	987.38
89 15/02/2000	CHARDONNAY	PINESB	13.0	27.30		1,250.00	34,125.00
	QUALITY: Baume Point Standard Bonus				7.50%	93.75	2,559.38
58 16/02/2000	CHARDONNAY	PINESB	13.1	26.31		1,250.00	32,887.50
	QUALITY: Baume Point Standard Bonus				9.00%	112.50	2,959.88
16/02/2000	CHARDONNAY	PINESB	12.6	22.56		1,250.00	28,200.00
	QUALITY: Baume Point Standard Bonus				1.50%	18.75	423.00
65 16/02/2000	CHARDONNAY	PINESB	12.9	25.26		1,250.00	31,575.00
	QUALITY: Baume Point Standard Bonus				6.00%	75.00	1,894.50
50 12/02/2000	CHARDONNAY	PINESC	13.2	2.87		1,250.00	3,587.50
	QUALITY: Baume Point Standard Bonus				10.50%	131.25	376.69
77 15/02/2000	CHARDONNAY	PINESC	13.0	23.74		1,250.00	29,675.00
	QUALITY: Baume Point Standard Bonus				7.50%	93.75	2,225.63
63 15/02/2000	CHARDONNAY	PINESC	12.9	26.04		1,250.00	32,550.00
	QUALITY: Baume Point Standard Bonus				6.00%	75.00	1,953.00
1 15/02/2000	CHARDONNAY	PINESC	12.8	26.57		1,250.00	33,212.50
	QUALITY: Baume Point Standard Bonus				4.50%	56.25	1,494.56
15/02/2000	CHARDONNAY	PINESC	12.7	21.24		1,250.00	26,550.00
	QUALITY: Baume Point Standard Bonus				3.00%	37.50	796.50
185 16/02/2000	CHARDONNAY	PINESC	12.8	0.00		0.00	CANCELLED
159 19/02/2000	CHARDONNAY	RAPHAELA	12.6	25.70		1,250.00	32,125.00
	QUALITY: Baume Point Standard Bonus				1.50%	18.75	481.88
141 19/02/2000	CHARDONNAY	RAPHAELA	12.5	25.52		1,250.00	31,900.00
149 19/02/2000	CHARDONNAY	RAPHAELA	12.2	23.68		1,250.00	29,600.00
	QUALITY: Baume Point Standard Deduction				-9.00%	-112.50	-2,664.00
157 19/02/2000	CHARDONNAY	RAPHAELA	12.3	16.55		1,250.00	20,687.50
	QUALITY: Baume Point Standard Deduction				-6.00%	-75.00	-1,241.25
115 03/03/2000	CHARDONNAY	RAPHAELA	13.1	2.59		1,250.00	3,237.50
	QUALITY: Baume Point Standard Bonus				9.00%	112.50	291.38
377 18/02/2000	CHARDONNAY	RAPHAELB	12.3	24.32		1,250.00	30,400.00
	QUALITY: Baume Point Standard Deduction				-6.00%	-75.00	-1,824.00
129 19/02/2000	CHARDONNAY	RAPHAELB	13.1	25.90		1,250.00	32,375.00
	QUALITY: Baume Point Standard Bonus				9.00%	112.50	2,913.75
125 19/02/2000	CHARDONNAY	RAPHAELB	12.4	26.82		1,250.00	33,525.00
	QUALITY: Baume Point Standard Deduction				-3.00%	-37.50	-1,005.75
136 19/02/2000	CHARDONNAY	RAPHAELB	12.8	25.42		1,250.00	31,775.00
	QUALITY: Baume Point Standard Bonus				4.50%	56.25	1,429.88

** TEST ONLY **

ORLANDO WYNDHAM GROUP PTY LTD

 ABN 75 007 870 046

GW6

GROWER STATEMENT
 =====

2000 VINTAGE

GLOBE WINES Pty. Ltd. trading as
 KENMARIE VINEYARDS
 3/3 MILSON Road
 CREMORNE POINT 2090

Grower Code: 502816

Date	Grape Variety	Block	Baume	Tonnes	Variance on \$Price	\$ Price per tonne	\$ Amount
71 18/02/2000	CHARDONNAY	RAPHAELC	12.2	23.28		1,250.00	29,100.00
	QUALITY: Baume Point Standard Deduction				-9.00%	-112.50	-2,619.00
75 18/02/2000	CHARDONNAY	RAPHAELC	12.0	23.83		1,250.00	29,787.50
	QUALITY: Baume Point Standard Deduction				-15.00%	-187.50	-4,468.13
80 18/02/2000	CHARDONNAY	RAPHAELC	12.1	22.98		1,250.00	28,725.00
	QUALITY: Baume Point Standard Deduction				-12.00%	-150.00	-3,447.00
50 18/02/2000	CHARDONNAY	RAPHAELC	12.0	10.24		1,250.00	12,800.00
	QUALITY: Baume Point Standard Deduction				-15.00%	-187.50	-1,920.00
Variety Total:				1,004.07			1,297,812.83
99 07/02/2000	SAUVIGNON BLANC		12.8	12.90		810.00	10,449.00
	QUALITY: Baume Standard Bonus				10.00%	81.00	1,044.90
Variety Total:				12.90			11,493.90
Total deliveries from 01/02/2000 to 15/06/2000 inclusive:				1,016.97			1,309,306.73
This payment being 100.00 % of deliveries:							1,309,306.73
LESS Grape Research Levy Payment @ \$ 2.00 per tonne:							-2,033.94
LESS Payment 30/03/2000 :							-633,582.30
LESS Payment 27/04/2000 :							-21,071.07
THIS PAYMENT (CHEQUE/EFT)							652,519.42