



12 April 2006

The Secretary  
Senate Foreign Affairs, Defence and Trade Legislation Committee  
Parliament House  
CANBERRA ACT 2600

Dear Sir/Madam,

**RE: INQUIRY INTO THE PROVISIONS OF THE EXPORT MARKET DEVELOPMENT GRANTS LEGISLATION AMENDMENT BILL 2006**

The Confectionery Manufacturers of Australasia Limited's (CMA) is the peak industry body representing the confectionery industry in Australia and New Zealand.

The CMA's principal mission is to enhance the well-being and develop the interests of the confectionery industry in Australasia for manufacturers as well as suppliers and distributors of confectionery.

The CMA's chief objectives are to assist confectionery manufacturers in areas dealing with health perceptions, government and public affairs, regulatory issues, technical services, training, market development, member services and environmental matters.

The confectionery industry in Australia and New Zealand has annual retail sales of approximately A\$2.7 billion and NZ\$400 million, respectively. The industry is a major consumer of domestic agricultural raw materials, especially sugars and dairy. In 2004-05, the industry exported over A\$250 million<sup>1</sup> in sugar and chocolate confectionery worldwide.

The Confectionery Manufacturers of Australasia Limited is a member of the peak world confectionery organisation, known as the International Confectionery Association (ICA). This organisation is based in Brussels. The CMA Chief Executive Officer of the CMA acts as the Director representing the Asian-Pacific region.

On behalf of the industry, we would like to respond to your invitation to make a written submission on the above Amendment Bill and have reviewed the proposed changes.

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<sup>1</sup> Department of Agriculture, Fisheries and Forestry Australian Food Statistics 2005

**In response to the outline of available options, the CMA would unequivocally support the retention of the EMDG scheme for a further five-year period.** The scope of the Bill and its amendments are acceptable to us as proposed.

As an industry association we have seen a steady increase in the number of SME participants who are successfully engaging in international trade. Without the incentive of the EMDG grant system, it is unlikely that many of these companies would have considered export opportunities.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'David Greenwood', with a long horizontal flourish extending to the left.

DAVID GREENWOOD  
Chief Executive Officer

## APPENDIX 1

### *Manufacturing company members of the CMA*

- Allsep's Pty Ltd
- Angelica Enterprises Pty Ltd
- Amott's Industrial
- Australian Native Nuts & Chocolates Pty Ltd
- Bellis Fruit Bars
- Betta Foods Australia Pty Ltd
- Buderim Ginger Limited
- Cadbury Schweppes
- Chocolate Fare Pty Ltd
- Chocolate Gems
- Chocolatier (Australia) Pty Ltd
- Cocolat
- Colonial Confectionery
- Corvina Quality Foods Pty Ltd
- Crest Chocolates
- Crestnut Products Pty Ltd
- Darrell Lea Chocolate Shops Pty Ltd
- Dollar Sweets Company Pty Ltd
- Duncan Mann Pty Ltd
- Ernest Hillier Pty Ltd
- Ferrero Australasia Manufacturing Pty Ltd
- Flying Swan Manufacturing
- Fresh Food Industries Pty Ltd
- Fyna Foods Australia Pty Ltd
- GKC Foods Pty Ltd
- Go Natural Australia
- Golden Boronia
- Gran's Fudge Pty Ltd
- Haigh's Manufacturing Pty Ltd
- Industrial Food Services Pty Ltd
- Johnsons Confectionery Pty Ltd
- Kellys Candy Co Pty Ltd
- Kenman Kandy Australia Pty Ltd
- Kinnerton Confectionery Australia Pty Ltd
- Lagoon Confectioners Pty Ltd
- Lenahans Pty Ltd
- Lewins Pty Ltd
- Lindt & Sprungli (Australia) Pty Ltd
- Lucky Country International

- Manna Confectionery Pty Ltd
- Masterfoods Australia New Zealand
- Melba's Australia Pty Ltd
- Nestlé Confectionery & Snacks
- Nina's Chocolates Pty Ltd
- Nutters Australia Pty Ltd
- Orchard Manufacturing Co Pty Ltd
- Paton's Macadamias Plantations
- Pink Lady Chocolates
- Praline Chocolates
- Prydes Sweets Pty Ltd
- Quinzi's Confectionery
- Ricci Remond Chocolate Co Pty Ltd
- Robern Menz (Mfg) Pty Ltd
- Ronnoco Foods Pty Ltd
- RTD Confectionery Pty Ltd
- Simpson's Confectionery Pty Ltd
- Smyth's Confectionery
- Snow Confectionery Pty Ltd
- Suga & Koko Black
- Superpop Pty Ltd
- Sweet William
- The Fudge A'Fare
- The Gourmet Nut Company
- The New Kronos
- The Nut Shop Pty Ltd
- The Wrigley Company Pty Ltd
- Wawi Chocolate (Aust) Pty Ltd
- Willow Confectionery Pty. Ltd.