

Sorry for this late submission, I have talked with some people since the senate visit to WA last week and felt I had to contact you.

I have been in the solar industry for 12 years, **I have been installing Grid connect solar power systems since 1999.**

I have seen all the changes since then and I think this gives me a good perspective on the latest developments.

In hindsight I think the means testing was a very good move.

The rebate was being abused by companies working on the quantity not quality theory.

.They have aggressively marketed and sold systems, signing people up and applying for rebates when they have never even installed a system and have not even looked at the clients house.

I know this as I am regularly approached by these companies as one of the people they call when they have the rebate approval and are trying to find an installer. These people are just salesmen.

My submission.

Scrap the SHCP rebate.

Legislate an export tariff designed for payback of investment in 10 years.

Reasons

This will encourage the use of solar within an industry based on solid ground and even up the payback time of a system regardless of size.

Removing the rebate will discourage the opportunistic salesmen from selling systems to what is still a client base with very little idea of what they are getting.

I hope I am not too late for this letter to be taken into account and I would be happy to elaborate if you wish to contact me.

Regards

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