# SUBMISSION TO THE PARLIAMENTARY JOINT COMMITTEE ON CORPORATIONS AND FINANCIAL SERVICES

Inquiry into Corporate Responsibility

By: Professor Geoffrey George

Victoria Graduate School of Business and the School of Accounting and Finance Victoria University, Melbourne, Australia.

8<sup>th</sup> September 2005.

#### Introduction:

Issues of corporate responsibility and the literature addressing triple-bottom-line reporting of corporations are current and this inquiry is timely and of crucial importance to the well-being of all Australians and the world at large.

I attach to this submission a paper published in 2003 in the Interdisciplinary Environmental Review, Volume V, Number 2, pp 147-161, which canvases issues regarding corporate social, environmental and economic performance measurement and reporting. That paper proposes a new measurement system described as "The 300 Point Enterprise". A subsequent paper attempted to test the proposed model using a sample of selected Australian banks. (G. R. George, Triple-Bottom-Line Reporting – A Review of Australian Corporate Reporting, paper presented to the 27<sup>th</sup> Annual Congress of the European Accounting Association, Prague, Czech Republic, April 2004).

It is clear to this researcher that a new paradigm for corporate performance measurement and reporting is long overdue and urgently needed. The present reporting requirements of corporations, variously required by corporation's law, accounting standards, the listing requirements of stock exchanges etc. are far too narrow and restrictive to enable any balanced reporting of corporation's activities. It is not possible, using published sources, at this time, to assess the social and environmental impact of corporations. Although a few (very few) Australian corporations are attempting to report within a triple-bottom-line paradigm, notably Westpac Corporation, there exists little consensus regarding the form and content of such reports. The information systems of corporations are (mostly) unable to record and report such information at the present time. Such corporations require a new reporting paradigm to enable triple-bottom-line reporting. The Sustainability Reporting Initiative (SRI) of Europe is presently the most comprehensive reporting

Tool yet proposed and is the basis of the Westpac report in Australia. It is yet to be matched by other Australian corporations as the results of the recently published ratings of Reputex indicate. (Reputex Ratings and Research Service, Reputex SRI Index, 2005).

# Terms of Reference:

I address the terms of reference of the Committee as following:

- (a) There is little evidence that organizational decision- makers in Australia have an existing regard for the interests of stakeholders (as defined by Boatright, J., Ethics of Finance, 1999), other than shareholders or much regard for the interests of the broader community. The regular reporting of Westpac is a clear exception in Australia. I would be strongly in support of mandated reporting of the Westpac form and content as an immediate step towards implementing triple-bottom-line reporting.
- (b) My paper noted earlier confirms the importance of changing the reporting paradigm of corporations.
- (c) My reading of the present legal framework concludes that the present framework discourages the implementation of a new reporting paradigm with its repeated emphasis upon owners and shareholders. Few other stakeholders are noted within Corporations law in Australia, lenders are an exception, however employees are hardly noted as existing, nor is the environment!
- (d) A general provision within Corporations law requiring all corporations to report upon Social Environmental and Economic performance is both desirable and necessary. A general provision requiring such reporting would prompt all corporations, as a requirement of reporting, to address these critical measurement and reporting issues.
- (e) I do not favour voluntary codes of anything! Such are a recipe for the repeat of Enron/Arthur Andersen behaviour!
- (f) No comment
- (g) Significant evidence is emerging in Spain, Sweden, Norway and the European Community, which provides precedent that corporations in other jurisdictions are being required to extend the boundaries of corporate reporting.

As noted earlier in this submission, the time has come for the implementation of new ways of corporate reporting, ways, which report, in an inclusive and comprehensive way social, environmental and economic performance.

# "Is Triple-Bottom-Line Reporting of Enterprise Performance Possible?

9<sup>th</sup> Interdisciplinary Conference on the Environment, London, June 2003

Professor Geoffrey George Victoria Graduate School of Business Victoria University of Technology Melbourne, Australia.

Geoffrey.George@vu.edu.au

**April**, 2003

# **Synopsis:**

This paper has its origins in a re-examination of the literature of socio-economic accounting which incorporates issues of financial, social and environmental measurement and reporting of enterprises. Socio-economic accounting preceeds the more recent reporting framework proposed for enterprises and described as Triple-Bottom-Line (TBL) reporting and recently, Sustainability Reporting as proposed by the Global Reporting Initiative<sup>TM</sup>

This paper examines the theoretical basis of socio-economic accounting through a review of the literature of accounting and other disciplines which has flourished during the past 30 years. The literature demonstrates that the time for a broader reporting framework for the measurement of the performance of enterprises is overdue and, that TBL provides an interesting and perhaps valuable framework within which the reporting of economic, social and environmental achievements of enterprises can be presented in a more balanced way.

A recent report prepared for the Victorian Government demonstrates an interest of government in TBL reporting.(1)

(1) Vandenberg, M., TBL Scoping Study, Melbourne, 2002

#### **Introduction:**

Issues of the comprehensiveness of accounting reporting and measurement systems were addressed by Bedford (1965), Linowes (1968), Mobley (1970), Estes (1973) Gambling (1974) and others, more than 30 years ago in a period when considerable debate prevailed regarding the socio-economic performance of enterprises.

Since that time a substantial literature has emerged within accounting and other disciplines which addresses the measurement and reporting of enterprises, much of which seeks to incorporate within measurement and reporting systems, the achievements of enterprises within a wider context including the measurement and reporting of social and environmental performance as well as economic/financial performance reporting.

This paper reviews the literature of accounting and related disciplines and demonstrates a broadening and deepening interest of researchers, enterprises, governments, and the wider community in the broader measurement and reporting of enterprise performance and achievement.

The paper proceeds in the following way:

Part 1: Reviews the literature which addresses socio-economic (including environmental) measurement and performance reporting during the past 30 years;

Part 2: develops a speculative triple-bottom-line (TBL) measurement model which may provide for the balanced measurement of enterprise achievements in the economic, social and environmental dimensions. The "300 Point Enterprise" is proposed;

Part 3: proposes indicators of performance which will enable the measurement and reporting of enterprise achievements within the "300 Point Enterprise" measurement and reporting system; and

Part 4: provides further discussion of the issues and problems and identifies the need for further research into TBL and Sustainability reporting systems.

# 1.0 A Review of the Literature of Socio-Economic Accounting

The work of Linowes (1968), Bedford (1965), Mobley (1970), Estes (1973), Gambling (1974) and others, more than 30 years, ago was typified by examination of the relevance and comprehensiveness of accounting measurement and reporting systems. These researchers examined the scope and comprehensiveness of accounting information systems and the reports derived therefrom. As a group, these researchers were critical of the narrowness of accounting reporting and measurement, and sought to demonstrate that the boundaries of accounting information systems required extension to enable the incorporation of more comprehensive measurements of enterprise performance encompassing social and environmental achievements as well as economic/financial measurements of performance.

A recent re-examination of the above research, together with a review of the literature of accounting and other disciplines which has emerged during the past 30 years demonstrates that social and particularly environmental issues have occupied considerable space in the published literature of accounting and other disciplines.

The recent development of ideas including TBL and Sustainability Reporting requires some consideration of the origins of these reporting systems. Woodward (2003) considers that The Corporate Report in the United Kingdom(1975) provided significant discussion of the need for a broadening of corporate reporting. Further, and more recently the work of............is also noted by Woodward and others as being very important to the emergence of the TBL reporting framework.

A re-consideration of Gray et al (1993) which examines the (non) role of environmental accounting and environmental accountants in organizational change is instructive, particularly when compared with the more recent work of Gray (2001). It is clear that any examination of the present accounting literature presents social and environmental issues as topical and popular issues for accounting (and other) research. Why is this so?

Tinker (1987) examined the contested and shifting middle ground of accounting, providing a critique of the Gray et al (1987) pluralist view of society, capitalism, enterprises and accounting. Tinker notes that it is not sufficient to allocate to accounting a role which merely supports implicitly capitalism. Accounting can be shown to "------ effect the organization of work, and ------ the way people experience their daily lives under capitalism" (P36)<sup>1</sup>.

The views of Tinker (1987) & Gray et al (1987) are juxtapositioned in the following examination of the claim that accounting can be a vehicle for organizational and social change, change in particular in the role of accounting information systems as valid measurement and reporting systems. Validity is proposed as meaning a measurement and reporting system which is unbiased, comprehensive and robust to the extent that enterprise performance is measured and reported in the widest socio-economic context to capture in the broadest way "whole of enterprise performance".

Gray (1993) uses the framework proposed by Laughlin (1991) derived from Habermas to examine change within organizations. This model is recognized as relevant for this paper because the proposed broadening of enterprise information systems to report social, financial and environmental dimensions requires substantial change to existing accounting and business information systems and the reports produced by such systems. Clearly a TBL reporting system is a very significantly different enterprise reporting system to reporting systems presently in place within enterprises.

Laughlin classified change as morphostatic and morphographic, the former being changes which attempt to make things (phenomena) look different without attempting to change the underlying organizing principles and practices of an enterprise or society. In comparison morphographic change is explained as change which penetrates deeply into the underlying organizing principles and practices of enterprises and society resulting in the emergence of new models of enterprises and society, their conduct and behaviour.

Morphostatic and morphographic change are further sub-classified into the following stages of change:-

\_

 $<sup>^{1}</sup>$  Clearly the same could be said for socialism, or any other economic system Page 5 of 22

Inerta - where forces for change are mildly absorbed by existing

systems;

Rebuttal - where organizations/society incorporate information to

counter emerging views;

Re-orientation - where organizations/society "take on board" parts of the

counter and emerging views;

colonization - where organizations/society "re-invent" the new ideas/views

within the context of existing systems;

evolution - where organizations/society change systems to incorporate

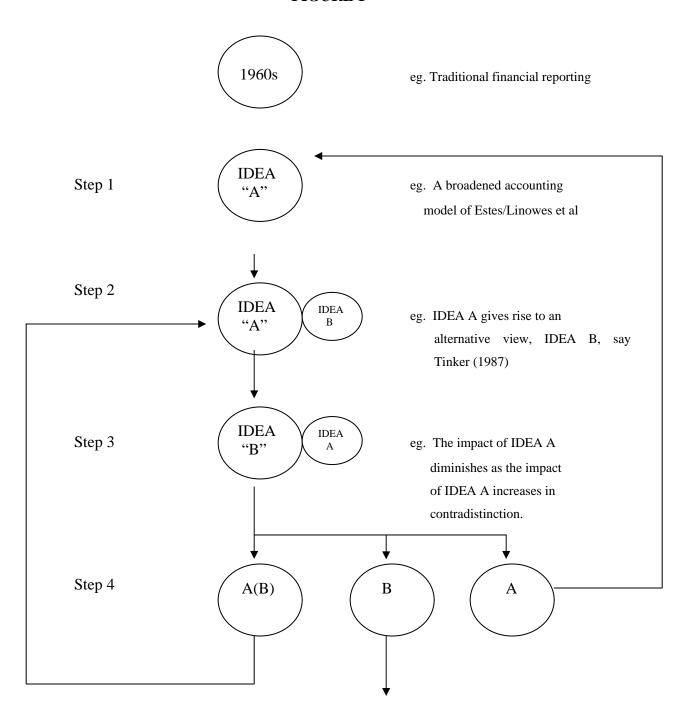
the counter emerging views.

The model of Laughlin (around P14-16) can be examined from a critical perspective. It is asserted that accounting information systems of organizations reflect the values, ambitions, aspirations and perceived responsibilities of the leadership group of organizations and the perception of the societal role of any organization (Gambling 1974). Clearly the leadership of any organization can change, and the values incorporated by any new leadership can/may reflect changing societal values. Changing societal values, organizational values and the values held by the leadership group in any organization can result from either external or internal pressures for change in combination with a variety of changes in the internal/external environments.

Accounting information systems represent a financial reality of an enterprise within a societal context, and such systems also change but remain reflective of societal values embedded within the value systems of the leadership of the enterprise. Accountants, often part of the leadership group of any enterprise, are therefore participants within a changing social/economic/environmental framework and structure.

I return to Gray et al (1987), and below, and in FIGURE 1, present a diagramatic representation of change which incorporates social and environmental information within accounting information systems:-

# FIGURE 1



It is contended that any of three outcomes will emerge:-

Situation 1: where the ideas (ideology) of "IDEA B" subsume the ideas (ideology) of "IDEA A", surplanting "IDEA A" with a new ideology (paradigm), "IDEA B"; OR

Situation 2: where the ideas (ideology) of IDEA A" incorporate elements of "IDEA B" within a reformed information system, "IDEA A(B)"; OR

Situation 3: where the ideas (ideology) of "IDEA A" remains dominant and unchanged.

This argument is the dialectic found in Popper, a comprehensive treatise on the formation of knowledge and its reformation.

I now proceed to interpret Laughlin and the above adaptation of his model presented as Figure 1 to the issue of the progress towards the emergence of socio-economic accounting.

Reference to Tinker (1987), O'Donovan et al (1999) suggests that socio-economic accounting, including environmental accounting has progressed no further than the rebuttal stage of morphostatic change where we observe (in corporate annual reports and or corporate environmental reports) the presentation of information, typically not quantified, which seeks to introduce information that seeks to diffuse criticism of the enterprise. Further, the literature including (Matthews (1993) recognizes examples of the re-orientation stage of change, and such is typified by Valtenfall of Sweden where considerable effort (and expenditure) has been directed towards the presentation of much new information about the performance of the enterprise which particularly reflects upon the environmental achievements of that enterprise.

It might also be asserted that the obvious interest and participation in reporting of enterprise performance within a TBL model is evidenced by the consultancies, seminar presentations and reports prepared by the multinational Accounting firms and the multi-national consultancy organizations. The interest of such organizations might well indicate the stage of colonization of environmental accounting ie. the attempt to "monopolise" and

"accommodate" or "capture" newer critical ideas and views about accounting for social and environmental performance within the existing paradigm of enterprise and corporate reporting. Such colonization is the equivalent of "capture" as illustrated by Tinker (1991) and as such, represents a serious attempt to reproduce Step 4, and showing the old Idea A subsuming the new idea (ideology) of B. resulting in Situation 2 as noted above.

The outcome of the present debate upon environmental accounting could have, at least 3 possible outcomes:

• "Idea A" (old ideology) subsumes "Idea B" (new ideology) and reform of the information system occures within the existing paradigm changes; i.e. A(B)

OR

• "Idea B" (new ideology) subsumes "Idea A" (old ideology) and radical reform occurs; i.e. B

OR

"Idea A" (old ideology) remains unchanged following the challenge of :Idea B". i.e. A

The above 3 results would be defined as:

- 1. Reformist
- 2. Radical
- 3. Conservative

To conclude, the process of change, as applied to organizations and society, may take many paths, and along each pathway threats will arise which might be described as the threat of no change (conservatism) the threat of radical change (revolution) or the threat of evolutionary change (reformism). It is supposed here that change to incorporate social and environmental data within the information model of the enterprise is sought. The next section proposes a model for such a change.

2.000 Triple Bottom-Line Reporting – A Speculative Model.

It is asserted by proponents of TBL reporting that enterprise achievements be measured in a

more balanced way, de-emphasising financial achievements and promoting the significance of

social and environmental achievements.

Let us assume that Financial, Social and Environmental performance are rated equally and

that the most successful enterprises will be able to demonstrate superior performance within

each domain, and balanced performance across all measurement domains. Assuming that FA

= SA = EA where:

FA = Financial Achievement

SA = Social Achievement

EA = Environmental Achievement

Further, that for convenience and in recognition of the TBL literature, that we allocate 100

points to each of FA, SA & EA, ie. the "300 Point Enterprise"™.

Also, Total Enterprise Performance (TEP) is equal to the sum of FA SA EA.

Therefore:  $TEP = \sum FA + SA + EA$ 

To enable this model to become operational it is necessary to identify the measurable

components which will enable the "300 Point Enterprise" to be distinguished from lesser

performing enterprises. The model is demonstrated as follows:-

<u>Financ</u>	cial Performance: (eac	ch ratio, measured for at least the most recent 5 year	rs)
•	Profitability	EBIT/TA	10
•	Liquidity	Free Cash Flow	10
•	Risk	Rating Agency Report	10
•	Risk	Interest Cover Ratio	10
•	Shareholder Returns	Earnings per Share	10
•	Shareholder Returns	Dividends per Share	10
•	Activity	Activity Ratio: Total Turnover	10
	Performance	Value Added (in total)(\$) Value Added by Employees (\$) Other Value Added (\$)	10 10 10
			100 points
Social	Performance: (each n	neasure for at least the most recent 5 years)	
•	Employment	Full-time employees as % of total employees	10
•	Employment	Female employment as % of total employees	10
•	Employment	% Female employees in top 20% of Payroll	10
•	Compliance	Number of legal actions taken against the	
		corporation	10
•	Compliance	Number of adverse legal decisions awarded	
		against a corporation	10
•	Contribution	Total taxes paid (last 5 years) as % of Turnover	10
•	Contribution	Gross tax paid less allowances from government	10
•	Contribution	Donations to worthy causes	10
•	Compliance	Evidence of compliance with the Universal	
		Declaration of Human Rights	10
•	Contribution	The amount of money paid to political parties	
		and institutions whose prime purpose is to fund	
		political parties or candidates.	10
			100 points

		100 points
		10
•	Evidence of penalties for corporate environmental non- compliance	
•	Evidence of safe waste disposal	10
•	Evidence of product / service liability claims	10
•	Evidence of waste utilization	10
•	Evidence of conservation of use of production inputs	10
•	Evidence of water usage	10
•	Evidence of emissions into the air	10
•	Evidence of use/transport of unsafe materials	10
•	At work accidents	10
•	Dow Jones Environmental Rating	10

TOTAL ENTERPRISE PERFORMANCE (TEP)

300 points

# **3.000** Triple-Bottom-Line Reporting – Some Performance Indicators

# **Economic Achievement of Enterprises:**

Measures of economic achievement of the enterprise should reflect the essential financial achievements of the enterprise – profitability, liquidity, risk aversion, activity and performance. It is generally considered that profitable enterprises which are liquid, using assets to generate profit, which are financed satisfactorily and which generate added value will be successful, continuing enterprises.

Accounting statements including the profit & loss statement, the balance sheet and the cash flow statement provide relevant information to generate measures of financial achievements.

# **Social Achievement of Enterprises:**

The reporting of social achievements of enterprises has gained increasing attention from accounting researchers, corporations and others during the past 30 years. Matthews (1997) notes the lack of progress since the works cited earlier in the paper. Research to date, including longitudinal studies, provide evidence of the variations in disclosure requirements and the variations in quality and quantity of social disclosures within various jurisdictions by various enterprises.

A further significant part of the accounting literature seeks to provide an explanation for social and environmental disclosures by enterprises. Gibson & O'Donovan (2000). Much of the literature focuses upon investigation of legitimacy of the corporation – i.e "that there exists some form of contractual relationship between business and the wider society which enterprises agree to perform in return for approval of its objectives, other rewards and ultimate survival" (Guthrie & Parker 1989, P 344). Researchers have further examined various forms of legitimacy as follows:-

- L1 actions taken to inform upon actual changes in social performance and activities;
- L2 actions taken to change the perceptions of "relevant publics" without any accompanying change in actual enterprise behaviour;
- L3 actions to manipulate public perceptions of social performance;
- L4 actions taken to change external perceptions of social performance.

O'Dwyer (2000) concludes, following an examination of Corporate Social Reporting (CSR) in Ireland, that within that jurisdiction the form and content of social reporting was minimal, and much that was reported resulted from the motivations implicit in L2 to L4 above. That study also questions the usefulness of the corporate annual report as a suitable vehicle for such disclosures.

Available research evidence indicates that social reporting of enterprises encompases the issues relating to the composition of the workforce, continuity of employment, the obedience

of the enterprise to the law, taxes paid, avoided and deferred, benefits received from government etc.

# **Environmental Achievements of Enterprises**

Environmental reporting has also been the subject of increasing interest of accounting researchers, practitioners, consultants, businesses and governments. The literature evidences a variety of practices world-wide with some jurisdictions, particularly the European Community, taking a particularly pro-active stance with regard to environmental reporting. Companies variously provide a separate environmental report or incorporate environmental information within the annual report to shareholders. Environmental reporting in evidence at present includes information in the following categories:-

- 1. a corporate environmental report;
- 2. an environmental impact statement, or eco-balance report;
- 3. a report of regulatory information for legal compliance purposes (Oliver, 2000/P614).

Gibson & O'Donovan (2000) collected environmental information reported by a sample of 41 Australian listed public companies and classified the environmental information reported in each annual report as follows:

- 1. <u>Financial Environmental Information</u> including any quantifiable information contained in the financial statements and the notes to the accounts eg. provisions for future clean up costs;
- 2. <u>Quantifiable</u>, Non Financial Information those matters reported in quantitative terms but not directly financial matters eg. graphs and tables reporting resource use, pollution concerns, financial contributions to remediation projects;
- 3. <u>Descriptive Environmental Information</u> matters reported as narrative often within the Director's Report;
- 4. All categories 1-3 above the aggregate of all environmental matters reported by each company.

Gibson and O'Donovan note a significant increase in the aggregate quantity of environmental reported by this sample of Australian corporations during the period 1983 to 1997. Descriptive, non-quantitative reporting remains the most typical form of reporting with a substantial increase in quantitative information reported over the period, including both financial and non-financial information. The proportion of each corporate annual report devoted to environmental reporting remains a very small part of each annual report however.

Estes (1999) continues with his earlier theme, essentially a stakeholder approach to corporate reporting. Most recently Estes has proposed a "Win Scorecard" for Business and Stakeholders and the following attributes of enterprise achievement are identified:

#### **Customer Information Requirements:**

- Claims against corporations for product liability, injury and wrongful death;
- Mentions of corporations of indictments and citations for regulatory violations;
- Product recall data and remediation actions subsequently taken;
- Product content classifications regarding food safety;
- Biodegradability of packaging;
- Air pollution measurements.

#### Workers Information Requirements:

- Corporate history of employee layoffs and shutdowns including statement of layoff policies, overtime worked;
- Risk exposures at work;
- Data, historical on accidents at work, and work-related health problems;
- Gender, race employee information regarding earnings, seniority, promotions etc;
- Employee turnover by above classifications;
- Information regarding employee pension schemes.

#### Community Information Requirements:

- Mentions of the corporation in any legal actions in the last 5 years;
- Corporate history of tax exemptions, deferral or other benefits from government and outcomes of such benefits received;

- Quantities of waste generated by the corporation and evidence of remediations, re-use etc.
- Taxes paid to all jurisdictions;
- Data on hazardous, toxic dangerous materials used, stored at work sites or transported within the community;
- Data for sites occupied including the condition of all sites;
- Percentage of materials purchased from local and other sources where tax concessions are in existence;
- Air, water emissions by category and quantity;
- Record of corporate unemployment compensation ratings;
- Political contributions classified by amount and duration.

# For Society at Large:

- Quantity and value of trade with countries designated as not consistent with national policy;
- Value of foreign currency generated and used including an estimate of the contribution to the balance of trade of the nation;
- Data on major government contracts by quantity and value;
- Penalties imposed as statutory minimum penalties or as penalties;
- Corporation and other taxes paid and details of any tax credits offset.

A number of key questions emerge in reaching settlement of an "agreed" list of indicators to measure the social and environmental performance of an enterprise.

Any measures chosen will reflect the value systems predominating in the mind of the individual or group choosing the measures of social and environmental achievements. The following discussion provides some further views upon measurements listed by Estes and others.

#### **Environmental Issues:**

- Statements of community concern abound in regard to issues of water and air quality;
   therefore measurements of corporate impact upon water and air quality appear to be priority measure;
- Resources as inputs to any production process are finite and evidence of input re-use,
   re-cycling of materials and use of biodegradable materials in the supply of goods
   appear also to be a priority issue;
- Evidence of corporation failure to meet regulatory environmental standards (where appropriate) will evidence (minimum) compliance with community (legislated) standards;
- Evidence of waste disposal resulting from the provision of goods and services will provide a measure of the impact of a corporation upon the waste disposal systems of local, the national and the international economy;
- Evidence of product or service delivery which is deflective and likely to cause injury to either employees or consumers;
- Employee injury patterns, lost work through injuries at work will evidence the safety of the workplace, an "in-house" working environmental concern for most organizations.

#### Social Issues:

- Issues relating to the composition of a workplace with specific reference to gender and racial equality regularly occupy organizations, the press and the media. Hence data on employment of women, remuneration and seniority would evidence corporate acceptance and action regarding the status of women in work and society.
- Evidence of legal action of any kind taken against a corporation would provide a
  measure of the obedience of the corporation to the existing legal framework and taken
  to reflect the values in society;
- Evidence of actual taxes paid or any tax credits of any tax credits received by a
  corporation will provide a measure of the contribution of the corporation to the
  provision of community goods and services (defense, law and order, legal framework,

infrastructure etc) which are generally funded from consolidated government revenues. The benefits to corporations of such expenditures are difficult to measure, however the impact of the absence of such government expenditures is well documented.

It is asserted that continuous full time work is preferable for most people and therefore
data for each corporation which measures annually, labour turnover, redundancy, reemployments, layoffs, full time and part-time employment.

It is proposed that 10 measures for each of the environment and social dimensions will provide the points to be allocated to the "300 POINT ENTERPRISE" TM as follows:-

Financial Performance	100 points
Environmental Performance	100 points
Social Performance	100 points

\_\_\_\_

TOTAL ENTERPRISE PERFORMANCE (TEP) 300 points

### **4.000** Some Issues Requiring Further Attention:

#### 1. Comparative or Absolute Performance?

From a measurement perspective, we are interested in both the absolute level of performance of each enterprise as well as the comparative performance of each corporation with its peer organizations. Merely to rate performance would result in some of the "best in class" rankings to be "best of a bad class". Hence a rating system must rate organizational performance by industrial classification to enable "best in class" performance to be determined. As well, aggregate ratings are proposed. Aggregate ratings remain important as the long term as survival of humankind may well require that production of certain goods be terminated or constrained because of the severity of environmental or social impact of such activities eg. gambling, toxic substances such as motor fuel.

As the Global Reporting Initiative<sup>TM</sup> notes, the reporting of performance data in absolute terms is regarded as necessary as reporting data in absolute terms avoids some of the complications associated with the presentation and use of ratio and percentage measures.

#### 2. Measurement

The literature reporting upon Socio-Economic Accounting, both the older and newer literatures, contain much about the measurements to be used to measure social and environmental performance. The measures indicated here require close investigation regarding the validity of inclusion and measurement. The Global Reporting Initiative<sup>TM</sup> presents a comprehensive measurement set, and further, provides for the separation of core and additional indicators. It is proposed that reporting organizations would be able to present reports as being "in accordance with GRI Guidelines" only if all core reporting indicators are reported. The literature gives evidence of the underdeveloped state of social and environmental measurements, a matter requiring urgent attention if TBL or Sustainability Reporting is to be implemented and trusted as measurement and reporting systems.

# 3. Principles of Measurement and Reporting

The principles of the reporting framework presented within the GRI Guidelines are describes as similar to the requirements of financial reporting, but varied to reflect the particular requirements of social and environmental reporting. The principles are completeness, inclusiveness, consistency, accuracy, clarity, neutrality, timeliness, auditability, transparency, and within a sustainability context. The differences compared with financial reporting are inclusiveness and in a sustainability context. Inclusiveness is specifically included to enable reporting of enterprise performance from a stakeholder perspective, as compared with the shareholder/owner focus of standard financial reporting. Reporting in a sustainability context is an attempt to locate the reporting enterprise within the wider (macro) context, that is, reporting upon the wider economic, social and environmental performance of the enterprise in longer-term perspective, recognizing the "global limits" to human activity. Clearly this reporting principle is at the formative stages of development, and reporting enterprises are

encouraged in the GRI Guidelines to explore how the sustainability context is to be examined and reported.

# 4. The Ideology of TBL

A major difficulty confronting the implementation of TBL reporting or Sustainability Reporting is the unresolved matter of the equality of financial, social and environmental reporting indicators. An equality of these indicators is implicit within a TBL scheme and is made explicit within the here proposed "300 Point Enterprise" Can it be said that financial, social and environmental performance are equally important? Are these measurement areas equally important? Are these measurements of equal importance to any, all, or some stakeholders of an enterprise? Boatright (1999) reviews the literature regarding the origins of stakeholder and shareholder orientations, and examines the notion of corporate social responsibility. However, economic theorists as divergent as Marx (1844) and Friedman (1972) reach similar conclusions regarding the primacy of economic activity – the "economic base" of Marx or the primary objective of wealth maximization of Friedman. Reference to the origins and development of law, including corporate law, also emphasise the primacy of owners (shareholders) within corporate regulation.

A TBL or Sustainability Reporting context requires that enterprise achievements be reported in a balanced way, reporting to the various stakeholders of an enterprise, not only reporting on financial matters to owners/shareholders.

Whether enterprises will move towards more balanced reporting to a wider stakeholder audience is likely to depend upon an acceptance by society in general and of owners, managers, employees, lenders, regulators and governments, that a new paradigm of enterprise performance reporting is required. Such a paradigm shift has not yet occurred. What are the prospects for such a shift?

# **Bibliography:**

Bedford, N.M., <u>Income Determination Theory: An accounting Framework</u>, Massachusetts, Addison-Wesley, 1965.

Boatright, J., Ethics of Finance, New York, 1999.

Estes, R.W., (ed) <u>Accounting and Society</u>, Los Angeles, Melville, 1973.

Estes, R.W., "Socio-Economic Accounting and External Diseconomies", <u>Accounting Review</u>, Vol 47, April 1972, pp. 284-290.

Friedman, Milton, Economics and Freedom, Nelson, New York, 1972.

Gambling, T.E., Societal Accounting, London, George Allen and Urwin, 1974.

Gambling, T.E., "Towards a General Theory of Accounting", <u>International Journal of Accounting Education and Research</u>, Vol 17, No. 1, Fall 1971, pp. 1-13.

Gibson, K. and O'Donovan, G., "Environmental Disclosures in Australia: A Longitudinal Study", RMIT Business, School of Accounting and Law Seminar Series 2000, Accounting for the Environment, May, 2000, Melbourne, Australia

Gray, R., Walters, D., Bebbington, J. and Thompson, I., "The Greening of Enterprise: An Exploration of the (Non) Role of Environmental Accounting and Environmental Accountants in Organisational Change, Working Paper 93-8, Department of Accounting and Financial Management, The University of New England, November, 1993, Armidale, Australia.

Gray, R., "Social and Environmental Responsibility, Sustainability and Accountability: Can the Corporate Sector Deliver?", paper presented at the CPA Australia and Accounting and Finance Research Unit of Victoria University, July 9, 2001, Melbourne, Australia.

Linowes, D.F., "Socio-Economic Accounting", <u>The Journal of Accountancy</u>, November, 1968, pp. 37-42.

Linowes, D.F., "The Accounting Profession and Social Progress", <u>The Journal of Accountancy</u>, July, 1973, pp. 32-40.

Marlin, J.T., "Accounting for Pollution", <u>The Journal of Accountancy</u>, February 1973, pp. 41-46.

Marx, K., <u>The Economic and Philosophic Manuscripts of 1844</u>, Edited by D.J. Struik, International, New York, 1964.

Mobley, S.C., "The Challenges of Socio-Economic Accounting", <u>Accounting Review</u>, Vol 45, October, 1970, pp. 762-768.

O'Dwyer, B., "Corporate Social Reporting in Ireland: Legitimacy Denied?", RMIT Business, School of Accounting and Law Seminar Series 2000, Accounting for the Environment, May, 2000, Melbourne, Australia.

Prince, T.R., <u>Extension of the Boundaries of Accounting Theory</u>, Cincinnati, South-Western Publishing, 1963.

The Corporate Report, Accounting Standards Steering Committee, The Institute of Chartered Accountants of England and Wales, London, 1975.

Tinker, T., Lehman, C. and Neimark, M., "Falling Down the Hole in the Middle of the Road: Political Quietism in Corporate Social Reporting", <u>Accounting Auditing and Accountability Journal</u>, Vol 4, No. 2, 1991, pp. 28-54.

Woodward, D., "Quadruple Bottom–Line Reporting", Paper presented to the European Accounting Association Congress, Seville, April, 2003.

Vandenberg, M., TBL Scoping Study, Melbourne, 2002.