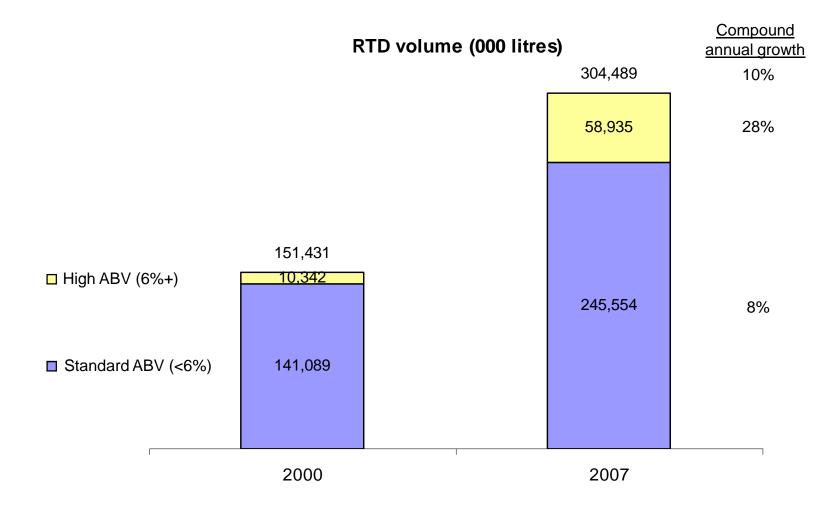
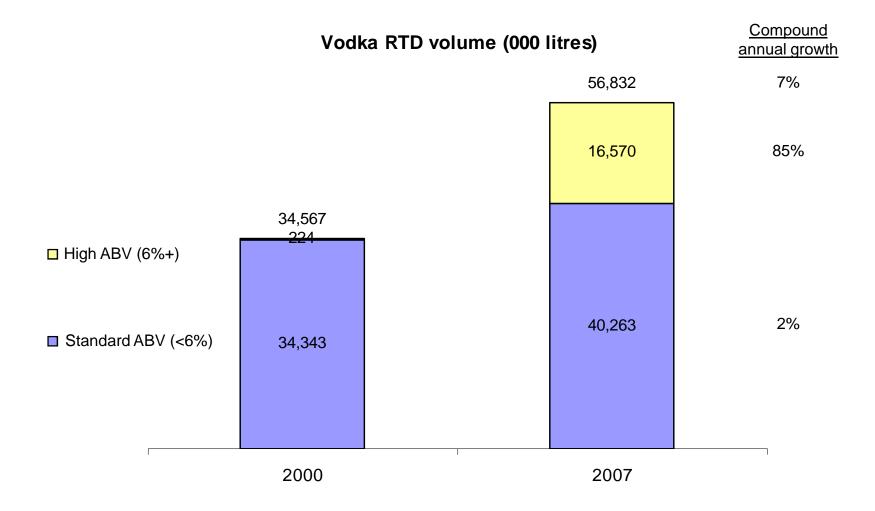
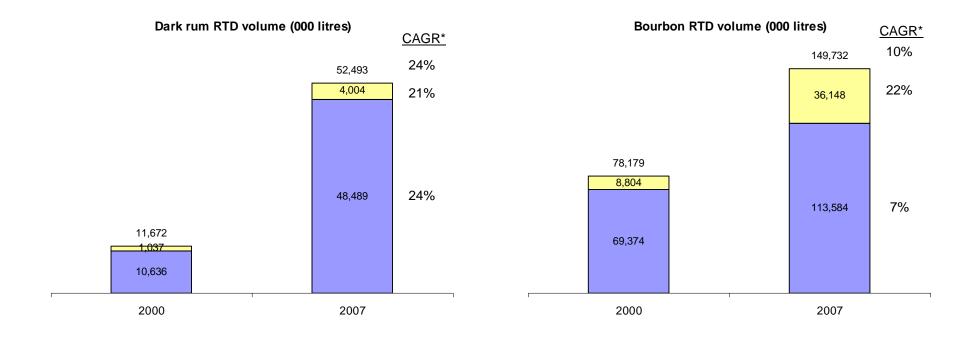
There was significant growth in the RTD category up until 2007, with a trend towards high alcohol drinks



The trend toward high alcohol RTD's is strongest in the vodka category



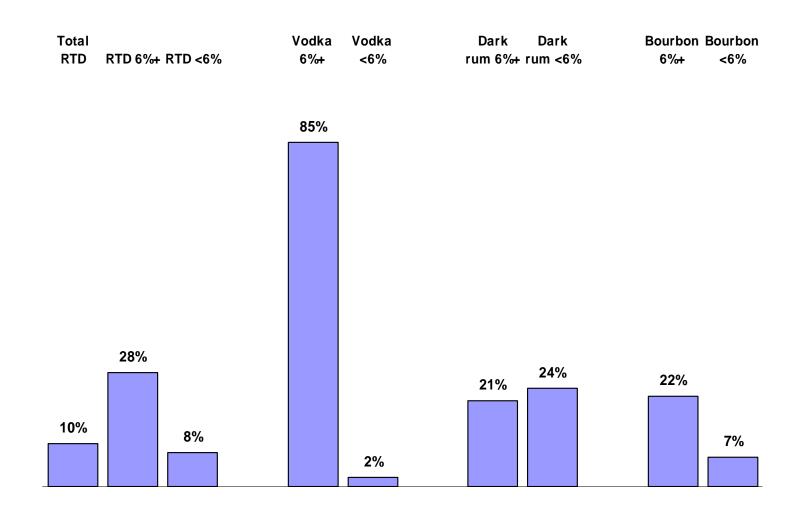
Dark RTD also contribute to the string growth of high alcohol RTDs



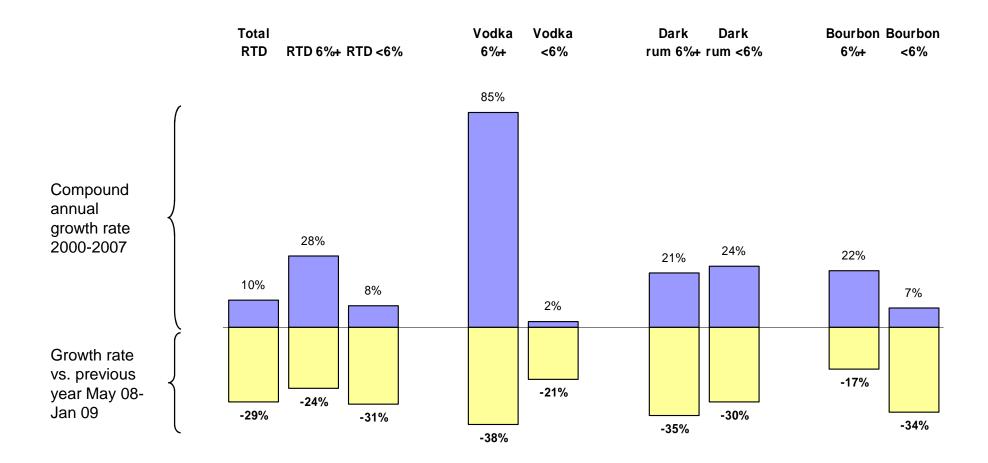
*Compound annual growth rate

High alcohol vodka RTD has grown at the greatest rate of all RTD categories since 2000

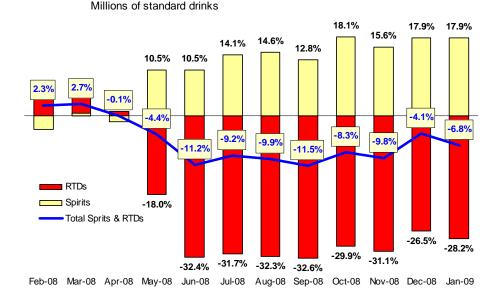
Compound annual growth rate 2000-2007



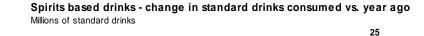
High alcohol vodka has shown the greatest rate of decline since the increased RTD tax was introduced in May 2008



The number of spirits based drinks has decreased since introduction of the tax Spirits based drinks - % change in volume consumed vs. year ago



% change in standard drinks vs. year ago



15

(21.1)

(36)

13

(24.6)

(37)

15

(19.7)

(35)

Feb-08 Mar-08 Apr-08 May-08 Jun-08 Jul-08 Aug-08 Sep-08 Oct-08 Nov-08 Dec-08

18

(18.0)

(36)

16

(21.9)

(38)

(11.4)

(36)

Number of standard drinks change vs. year ago

Source : Nielsen ScanTrack Liquor volume. Data to January 2009 Nielsen ScanTrack Liquor is a widely used and respected 5 state measurement of total alcohol sales in the Australian off premise and hotel channels.

5.7

RTDs

____ Spirits (20) Total Sprits & RTDs

11

(9.1)

(0.2)

11

(23.0)

(34)

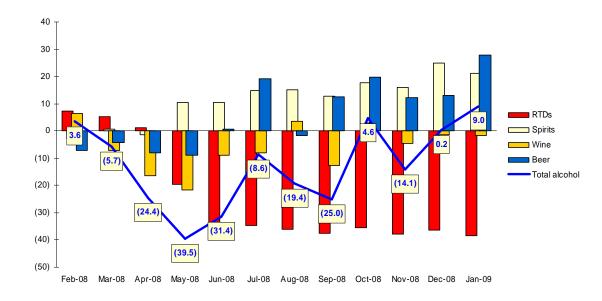
21

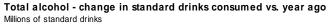
(17.3)

(38)

Jàn-09

Total number of standard drinks sold since April 08 has declined by 148.6 million on previous year

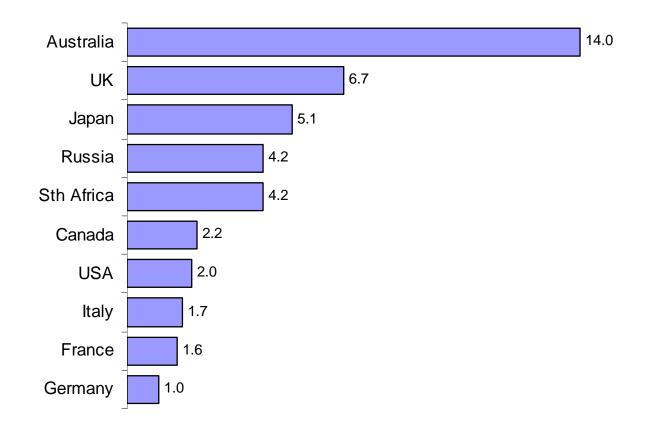




Total number of standard drinks change vs. year ago

RTD per capita consumption

(2006; litres per person, total population)



RTD per capita consumption

(trend; litres per person, total population)

