# **QUESTION TAKEN ON NOTICE**

# **ADDITIONAL ESTIMATES - 25 FEBRUARY 2014**

# IMMIGRATION AND BORDER PROTECTION PORTFOLIO

### (AE14/432) PROGRAMME – Internal Product

Senator Ludwig (Written) asked:

How much has been spent on government advertising (including job ads) since 7 September 2013?

- a. List each item of expenditure and cost
- b. List the approving officer for each item
- c. Detail the outlets that were paid for the advertising

Answer:

From 7 September 2013 to 25 February 2014 the portfolio spent \$6 065 035.07 on government advertising.

#### **Domestic advertising**

| Description   | Supplier                         | Expenditure (GST<br>excl) \$ |
|---|----------------------------------|------------------------------|
| Customs Watch - Magazine<br>advertising                             | Marine Rescue NSW                | \$ 3,818.18                  |
| Recruitment advertising/public notices                              | Adcorp Pty Ltd                   | \$ 42,295.86                 |
| Compliance status resolution campaign                               | Mediabrands Australia<br>Pty Ltd | \$ 70,388.96                 |
| Live the life Australia' skilled<br>migration social media campaign | Mediabrands Australia<br>Pty Ltd | \$ 60,445.81                 |
| Total   |                                  | \$106,559.85                 |

# Offshore advertising

| Description  | Supplier  | Expenditure (GST<br>Excl) \$ |
|--|---|------------------------------|
| Anti-people smuggling<br>communication campaign - Online<br>advertising  | Universal McCann  | \$1,140,855.90               |
| Anti-people smuggling<br>communication campaign - Public<br>information campaign in Sri Lanka  | TBWA/Thompson<br>Associates   | \$1,065,843.38               |
| Anti-people smuggling<br>communication campaign - Public<br>information campaign in the Middle<br>East   | STATT Consulting  | \$3,027,021.00               |
| Anti-people smuggling<br>communication campaign - Press ads<br>in national newspapers for 4 weeks  | Pakistan press ads (local<br>supplier paid by<br>Department of Foreign<br>Affairs and Trade and<br>costs on-charged to<br>ACBPS )                           | \$60,525.55                  |
| Anti-people smuggling<br>communication campaign - Public<br>information campaign in Indonesia  | Leo Burnett Indonesia   | \$591,671.80                 |
| Anti-people smuggling<br>communication campaign - Radio ads<br>broadcast in southern India for 2<br>weeks  | India radio advertising<br>(local supplier paid by<br>Department of Foreign<br>Affairs and Trade and<br>costs on-charged to<br>ACBPS )                      | \$9,781.24                   |
| Anti-people smuggling<br>communication campaign - Press ads<br>in national newspapers for 8 weeks  | Vietnam press ads (local<br>supplier paid by<br>Department of Foreign<br>Affairs and Trade and<br>costs on-charged to<br>ACBPS )                            | \$11,005.61                  |
| Anti-people smuggling<br>communication campaign - Banners<br>displayed at Embassy and Airport and<br>leaflets disseminated in Kuala Lumpur<br>area for 4 weeks | Malaysia banners and<br>leaflet distribution (local<br>supplier paid by<br>Department of Foreign<br>Affairs and Trade and<br>costs journalled to<br>ACBPS ) | \$6,009.70                   |
| Anti-people smuggling<br>communication campaign - Leaflets<br>disseminated at airports and Thai<br>Immigration Bureau  | Thailand leaflet<br>distribution (local<br>supplier paid by<br>Department of Foreign<br>Affairs and Trade and<br>costs on-charged to<br>ACBPS )             | \$12,000.00                  |
| Anti-people smuggling<br>communication campaign -<br>Translation of advertising material   | LOTE Marketing  | \$33,761.04                  |
| Total  |   | \$5,958,475.22               |

(b) To provide details of the approving officer for each transaction would involve an unreasonable diversion of resources. The requirement to seek approval for advertising will vary depending on the type of advertising to be carried out, its purpose and the proposed level of expenditure. This is consistent with the requirements of the *Financial Management Act 1997* and the Commonwealth Government's guidelines outlined by the Department of Finance.

(c) Please refer to the answer for part (a).