

SENATE LEGAL AND CONSTITUTIONAL LEGISLATION COMMITTEE
AUSTRALIAN GOVERNMENT SOLICITOR

Question No. 169

Senator Fierravanti-Wells asked the following question at the hearing on 14 February 2006:

Senior managers:

- a) How many are in business development roles?
- b) Is there a demonstrable correlation between the numbers of senior managers and revenue?

The answer to the honourable senator's question is as follows:

- a) AGS has five senior managers who have predominantly business and market development roles. A number of other senior managers such as the CEO, office directors and legal practice managers, undertake business development activities in addition to their other roles.
- b) There is no simple correlation between the number of senior managers in business and market development roles and the amount of revenue AGS earns which is influenced by a wide range of factors.