

**Senate Finance and Public Administration Legislation Committee**  
**ANSWERS TO QUESTIONS ON NOTICE**  
**ADDITIONAL BUDGET ESTIMATES 2012-13**

**Prime Minister and Cabinet Portfolio**

**Department/Agency: Australian National Audit Office**

**Outcome/Program:**

**Topic: Consultancies**

**Senator: Ryan**

**Question reference number: 58**

**Type of question: Written**

**Date set by the committee for the return of answer: Tuesday, 2 April 2013**

**Number of pages: 2**

**Question:**

- a. How many consultancies have been undertaken this financial year to date? Identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the arrangement, and the method of procurement (ie. open tender, direct source, etc). Also include total value for all consultancies.
- b. How many consultancies are planned for this calendar year? Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, cost and method of procurement as above, and the name of the consultant if known.

**Answer:**

- a. The number of new consultancies entered into January 2013 YTD is 22 with a total contract value of \$1,425,026. The table below lists the consultancies:

| Supplier Name                         | Description  | Procurement Method  | Start Date | End Date  | Value (AUD) |
|---------------------------------------|--|---------------------|------------|-----------|-------------|
| Deloitte Touche Tohmatsu - ACT        | Actuarial services                                       | Open tender         | 1-Jul-12   | 15-Aug-12 | 35,000.00   |
| Aust Government Actuary               | Actuarial services                                       | Open tender         | 1-Jul-12   | 15-Aug-12 | 14,892.00   |
| Courage Partners Pty Ltd              | Assistance with key performance indicators               | Open tender         | 23-Jul-12  | 30-Sep-12 | 46,200.00   |
| Link Learning Pty Ltd                 | Mentoring program  | Open tender         | 1-Aug-12   | 30-Jun-13 | 23,980.00   |
| Deloitte Touche Tohmatsu - ACT        | Actuarial services                                       | Open tender         | 3-Aug-12   | 31-Aug-12 | 30,000.00   |
| Workplace Research Associates Pty Ltd | Work Level Standards - review                            | Prequalified tender | 14-Aug-12  | 31-Dec-12 | 34,320.00   |
| Nous Group Pty Ltd                    | Capability framework - human resource alignment          | Limited tender*     | 4-Sep-12   | 31-Oct-12 | 85,000.00   |
| ORIMA Research                        | Client survey  | Prequalified tender | 11-Sep-12  | 31-Dec-12 | 38,720.00   |
| Bendelta Pty Ltd                      | Senior Executive and Executive Level leadership programs | Open tender         | 4-Oct-12   | 30-Jun-15 | 476,520.00  |
| Pricewaterhouse Coopers               | Consultancy contract for performance audit               | Open tender         | 10-Oct-12  | 23-Nov-12 | 250,000.00  |
| Compuware Asia-Pacific Pty Ltd        | Project management for changePoint                       | Limited tender      | 15-Oct-12  | 2-Nov-12  | 19,415.00   |
| CMJ and GM Warren                     | Professional assistance for performance audit            | Prequalified tender | 29-Oct-12  | 30-Apr-13 | 18,000.00   |
| Oconics Pty Ltd                       | Publications process review                              | Limited tender      | 1-Nov-12   | 30-Nov-12 | 14,712.50   |
| Stratsec.net Pty Ltd                  | Security assessment                                      | Limited tender      | 6-Nov-12   | 30-Jun-13 | 25,080.00   |
| King and Wood Mallesons               | Legal advice - staffing matters                          | Limited tender      | 9-Nov-12   | 30-Jun-13 | 18,340.00   |
| CPM Reviews Pty Ltd                   | Investigation - human resource matters                   | Open tender         | 20-Nov-12  | 28-Feb-13 | 23,000.00   |
| Avanade Australia Pty Limited         | Learning and development calendar                        | Limited tender      | 12-Dec-12  | 31-Jan-13 | 28,358.00   |
| Institute of Executive Coaching       | Executive coaching program                               | Open tender         | 1-Jan-13   | 30-Jun-13 | 11,440.00   |
| Technology One Ltd                    | Upgrade for finance information management system        | Limited tender      | 1-Jan-13   | 30-Jun-13 | 13,750.00   |
| Unisys Australia Pty Ltd              | Disaster recovery plans and procedures                   | Open tender         | 1-Jan-13   | 30-Jun-13 | 67,675.22   |
| Unisys Australia Pty Ltd              | IT Architecture  | Open tender         | 1-Jan-13   | 30-Jun-13 | 90,623.08   |
| Grey Canberra Pty Ltd                 | Recruitment microsite design and development             | Open tender         | 2-Jan-13   | 30-Jun-13 | 60,000.00   |

\* Undertaken with reference to paragraph 10.3(e) of the Commonwealth Procurement Rules which permits a limited tender, provided certain criteria are satisfied, in relation to an extension of services. The ANAO considers value for money was achieved in selection of this supplier.

The number of ongoing consultancies that had been initiated in the 2011-12 financial year is 15 with a total contract value of \$1,130,713.

| Supplier Name                                | Description  | Procurement Method | Start Date | End Date  | Value (AUD) |
|--|--|--------------------|------------|-----------|-------------|
| Ernst and Young                              | Actuarial Services   | Open tender        | 4-Jun-12   | 15-Aug-12 | 28,035.00   |
| PricewaterhouseCoopers Actuarial Pty Limited | Actuarial Services   | Open tender        | 6-Jun-12   | 15-Aug-12 | 42,880.00   |
| PricewaterhouseCoopers Actuarial Pty Limited | Actuarial Services   | Open tender        | 14-Jun-12  | 31-Aug-12 | 57,400.00   |
| Deloitte Touche Tohmatsu - ACT               | Development of Training Materials                          | Open tender        | 7-May-12   | 31-Dec-12 | 104,583.60  |
| Ernst and Young                              | Actuarial Services   | Open tender        | 14-May-12  | 31-Aug-12 | 154,000.00  |
| King and Wood Mallesons                      | Legal Services for Standard Contracts Update               | Open tender        | 1-Mar-12   | 31-Dec-12 | 25,000.00   |
| King and Wood Mallesons                      | Legal Services associated with review of Procurement Rules | Open tender        | 6-May-12   | 8-May-13  | 40,000.00   |
| Institute of Executive Coaching              | Executive Coaching program for SES officers                | Open tender        | 26-Apr-12  | 31-Oct-12 | 38,150.00   |
| Noesis Learning Trust                        | Learning and Development programs                          | Open tender        | 30-Apr-12  | 31-Jan-13 | 83,089.50   |
| Wizard Corporate Training Pty Ltd            | Excel Training   | Limited tender     | 27-Feb-12  | 28-Nov-12 | 41,000.00   |
| Australian Government Solicitor              | Legal services advice for HR matters                       | Open tender        | 1-Oct-11   | 30-Jun-13 | 150,000.00  |
| John Shelton                                 | AASG Writing Program                                       | Limited tender     | 9-Dec-11   | 9-Dec-14  | 67,450.00   |
| Deloitte Touche Tohmatsu - ACT               | Provision of quality assurance reviews                     | Limited tender     | 25-Oct-11  | 30-Sep-12 | 78,000.00   |
| ORIMA Research                               | Conduct Agency Survey 2011-2012                            | Open tender        | 19-Sep-11  | 31-Oct-12 | 48,125.00   |
| HeadTap Pty Ltd                              | Peoplesoft Support   | Limited tender^    | 1-Aug-11   | 1-Aug-13  | 173,000.00  |

^ Undertaken with reference to paragraph 10.3(b) of the Commonwealth Procurement Rules which state that, where, for reasons of extreme urgency brought about by events unforeseen by the agency, the services could not be obtained in time under an open tender process, limited tender is justified.

- b. The ANAO engages specialist consultants to assist with delivery of the audit program, provide specialist audit quality assurance reviews, and assist with corporate projects and services. Utilisation of consultants is determined on a case by case basis. Consultancies may not appear in the Annual Procurement Plan as panel arrangements are in place. This is in line with advice from Department of Finance and Deregulation guidance which notes that 'agencies should only include in their APP's planned procurements which are anticipated to be conducted through an open approach to the market.'