

Senate Standing Committee on Economics

ANSWERS TO QUESTIONS ON NOTICE

Treasury Portfolio

Supplementary Budget Estimates

20 October 2011

Question No: SBT 89

Topic: Executive coaching and leadership training FYTD

Hansard Page: Written

Senator Bushby asked:

For each service purchased from a provider listed under (d) above, please provide:

- The name and nature of the service purchased
- Whether the service is one-on-one or group based
- The number of employees who received the service and their employment classification
- The total number of hours involved for all employees
- The total amount spent on the service
- A description of the fees charged (i.e. per hour, complete package)

Answer:

For each of the providers listed in the response to SBT 88 (d), details are provided below.

(a-f)

Table 1 provides a summary of **executive coaching services** purchased from a provider for the period 1 July to 30 September 2011. Fees outlined are the total cost charged by each provider per 'complete package'. The services were provided on a one-on-one basis, onsite at ATO premises.

Table 1: Executive coaching

Provider	Course Name	No. of Hours	No. of staff	Total Hours	APS6	EL1	EL2	SES	Location	Value
Venessa Tripp	Executive Coaching	16	1	16	0	0	0	1	ATO site	\$8,182.00

Table 2 below provides a summary of **other leadership training** services purchased from a provider for the period 1 July to 30 September 2011. Fees outlined are the total costs charged by each provider per 'complete package'. Services were provided at external locations (the cost of which was incorporated into the cost of the services as indicated) and services were provided on a group basis.

Table 2: Other leadership training

Provider	Course Name	No. of Hours	No. of staff	Total Hours	APS6	EL1	EL2	SES	Location	Value
APSC	L/ship Horizons Program	7	1	7	0	0	0	1	ACT	\$7,177.00
APSC	EL1 Masterclass	21	4	84	0	3	0	1	ACT	\$11,272.00
APSC	SES Orientation Program	21	9	189	0	1	2	6	Multitple sites	\$20,456.18
APSC	Shaping Strategic Thought	7	5	35	0	1	0	4	Multitple sites	\$2,886.09
Lean Ent. Aust	Lean Imprv., L/ship & Mgt	14	2	28	0	0	2	0	VIC	\$2,560.00
Nous Group	Sen. Leader Dev W/shp	7	15	105	1	1	11	2	Multitple sites	\$5,760.00
Results Through Ppl	Results Through People	7	11	7	1	2	2	6	Multitple sites	\$11,666.67
Talent Solutions	The Human Capital Advisor	6	1	6	0	0	1	0	VIC	\$768.00
The Harvard Club	Building L/ship Capabilities	42	1	42	0	0	0	1	NSW	\$8,550.00
The L/ship Consort.	The Influential Leader	35	1	35	0	0	1	0	VIC	\$8,100.00
Yellow Edge	EL2 L/ship Forum	14	18	252	0	13	5	0	NSW	\$5,193.00
Total			68	860	2	21	24	21		\$84,388.94