**Question: BET 188** 

**Topic:** Consultancies (ABS)

**Hansard Page: Written** 

**Senator Barnett asked:** 

1. How many consultancies have been undertaken or are underway since November 2007? Please identify the name of the consultant, the subject matter of the consultancy, the duration and cost of the contract, and the method of procurement (ie. open tender, direct source, etc).

Please also include total value for all consultancies, including figures for total *spending* on consultancies and also *value of contracts awarded?* Provide total figures since November 2007 and a breakdown on these figures for FY 2008/09 and 2009/10 FYTD.

## **Answer:**

99 consultancies have been undertaken or are underway since November 2007 to 30 June 2010, for a total *awarded Contract value* (GST inclusive) of \$9,201,538.70.

The following table shows the total expenditure on all consultancies in the identified period, including payments made on new contracts let, and payments made on contracts let in previous years.

| Period  | Consultancies (number) | Expenditure (\$) including GST |
|---------|------------------------|--------------------------------|
| 2007-08 | 30                     | 677,999                        |
| 2008-09 | 43                     | 1,353,005                      |
| 2009-10 | 53                     | 3,298,010                      |

The above figures are sourced from ABS annual reports.

The required additional information is provided in the table on page 3 of this response.

The ABS's cyclical work program was the key reason for the increase in expenditure in 2009-10. In addition, after a review of contracts during 2009-10 the ABS now reports internal audit services as a consultancy contract consistent with the guidance contained in Financial Management Guidance No. 15.

2. Is the Department/agency up to date with its reporting requirements on the Government's tenders and contacts website? Are the figures available on that site correct?

## **Answer:**

The ABS is up to date with its reporting requirements. The figures are available on the Government's tenders and contracts website.

3. How many consultancies are planned for this calendar year? Have these been published in your Annual Procurement Plan (APP) on the AusTender website and if not why not? In each case please identify the subject matter, duration, projected cost and method of procurement as above, and the name of the consultant if known.

## **Answer:**

ABS advertises planned open approaches to market on the APP. The ABS APP for 2010-11 identifies one planned procurement for the provision of consultancy services this calendar year, being for the provision of specialist advice on systems architecture, software design and business process management. The estimated value of the services is \$80,000.

| Name   | Total Spending | Subject Matter  | Duration                  | Selection<br>Process | Potential<br>Total<br>Contract<br>Value |
|--|----------------|---|---------------------------|----------------------|---|
| Bellewarra<br>Investments                              | \$3,792.00     | Audit committee meeting                                     | 01/07/2008-<br>30/06/2011 | Direct               | \$24,000.00                             |
| Bibliology Pty Ltd                                     | \$13,968.00    | Recordkeeping classification review                         | 29/11/2007-<br>13/06/2008 | Direct               | \$13,968.00                             |
| Burson -Marstellar Pty<br>Ltd                          | \$44,358.96    | Professional fees for research into Gen Y behaviours        | 28/9/2009-27/5/2010       | Direct               | \$44,358.96                             |
| Colliers International<br>Projects Services Pty<br>Ltd | \$99,131.00    | Tenancy services review & efficiency recommendations DPC    | 15/09/2009-<br>30/09/2010 | Direct               | \$203,500.00                            |
| Cordelta Pty Ltd                                       | \$34,268.80    | Reviewing the End of Month processing                       | 18/05/2009-<br>31/08/2009 | Direct               | \$34,268.80                             |
| Corefiling   | \$84,732.41    | XBRL taxonomy development environment                       | 01/07/2008-<br>30/06/2010 | Public               | \$84,732.41                             |
| Data#3 Ltd   | \$272,010.82   | Desktop asset management                                    | 09/12/2009-<br>08/12/2011 | Public               | \$272,010.82                            |
| Deloitte (Aust) Pty Ltd                                | \$250,500.00   | Review of ABS corporate services                            | 01/06-31/12/2009          | Restricted           | \$250,500.00                            |
| Debra Foggin   | \$125,945.25   | ABS Corporate Services Division review                      | 29/10/2009-<br>31/08/2010 | Direct               | \$125,945.25                            |
| Deloitte Australia Pty<br>Ltd                          | \$239,567.02   | Review of ABS Corporate Services                            | 1/6-31/12/2009            | Restricted           | \$250,500.00                            |
| Deloitte Touche<br>Tomatsu                             | \$59,548.65    | Implementation of review of ABS Corporate Services          | 30/11-18/12/2009          | Direct               | \$59,548.65                             |
| Dimension Data Pty<br>Ltd                              | \$28,800.00    | Assist with the design and build of voice and data networks | 26/11/2007-<br>31/05/2008 | Direct               | \$28,800.00                             |
| Dr Nicholas Biddle                                     | \$11,200.00    | Project on measuring socioeconomic status                   | 11/3-23/04/2010           | Direct               | \$11,200.00                             |

| Name                                    | Total Spending | Subject Matter   | Duration                  | Selection<br>Process | Potential<br>Total<br>Contract<br>Value |
|---|----------------|--|---------------------------|----------------------|---|
| Robert Edwards                          | \$0.00         | Review of the May 2010 Labour Force Release, External client interviews to identify key stakeholder satisfaction as part of Key Performance Indicator for the ELG, Input into the policy development of the national statistical policy and review materials | 01/07-31/12/2010          | Direct               | \$50,000.00                             |
| Enterprise Intelligence<br>Pty Ltd      | \$13,970.00    | Advice and Assistance with the ABS International Collaboration Initiative  | 02/12/2009-<br>30/06/2011 | Direct               | \$75,000.00                             |
| Excelerated Consulting                  | \$21,272.00    | TM1 financial reporting tool enhancements  | 01/11/2004-<br>31/10/2010 | Restricted           | \$21,272.00                             |
| Excelerated Consulting                  | \$20,295.00    | Amend naming conventions and mapping in TM1  | 07/05/2009-<br>14/05/2009 | Direct               | \$20,295.00                             |
| Fianian Pty Ltd                         | \$53,762.50    | Planning and designing internal and external communication and engagement strategies for Technical Services Division   | 24/03-30/06/2010          | Direct               | \$60,000.00                             |
| Fellows Medlock &<br>Associates Pty Ltd | \$27,930.00    | Review of ABS CA 2003-2006 process   | 01/12/2003-<br>01/09/2008 | Direct               | \$27,930.00                             |
| Food Standards<br>Australia New Zealand | \$154,545.00   | Preparation of survey Nutrient Database  | 31/05/2010-<br>31/12/2012 | Direct               | \$1,700,000.00                          |
| Forcefield Services<br>Pty Ltd          | \$12,721.37    | Technical advice on electronic security systems  | 13/10/2007-<br>14/10/2010 | Direct               | \$12,721.37                             |
| Forrester Research<br>Australia         | \$17,347.00    | Review of ABS website effectiveness  | 02/04/2006-<br>30/03/2008 | Direct               | \$17,347.00                             |
| Fujitsu Ltd                             | \$83,545.00    | Review of technology application software development  | 29/06/2009-<br>31/07/2009 | Direct               | \$83,545.00                             |

| Name                                | Total Spending | Subject Matter   | Duration                  | Selection<br>Process | Potential<br>Total<br>Contract<br>Value |
|-------------------------------------|----------------|--|---------------------------|----------------------|---|
| Fusion GMS Pty Ltd                  | \$32,505.00    | Development of training modules for the 2010 graduate development program  | 28/1-28/11/2010           | Direct               | \$54,700.00                             |
| Global Speech<br>Networks Pty Ltd   | \$9,157.50     | Analysis of, and advice and recommendations on, potential improvements to ABS communications and related systems           | 24/05-30/06/2010          | Direct               | \$30,000.00                             |
| Gray Puksand                        | \$11,055.00    | Concept design/design drawings for DPC   | 01/09/2009-<br>22/09/2010 | Direct               | \$11,055.00                             |
| HBA Consulting                      | \$90,800.00    | Review of Census field staff employment conditions   | 08/08/2008-<br>07/08/2009 | Direct               | \$90,800.00                             |
| HBA Consulting                      | \$15,125.00    | Independent Review of ABS workplace relations issue.   | 14/12/2009-<br>29/01/2010 | Direct               | \$15,125.00                             |
| Hinds Workforce<br>Research Pty Ltd | \$279,149.03   | Design and conduct a national employee survey, analyse and present findings and provide action planning support - ABS1083. | 02/02/2010-<br>30/06/2011 | Restricted           | \$279,149.03                            |
| Imre Hegedus<br>Consulting          | \$3,471.52     | Developing workplan for E2E business processes   | 01/07/2008-<br>30/10/2008 | Direct               | \$3,471.52                              |
| Information<br>Management Australia | \$15,400.00    | Supply of the XBRL taxonomy development environment  | 01/07/2008-<br>30/06/2010 | Direct               | \$15,400.00                             |
| Innogence Pty Ltd                   | \$8,662.50     | Review of TM1 usage  | 01-30/06/2009             | Direct               | \$8,662.50                              |
| In Totality Pty Ltd                 | \$24,200.00    | IT Service Management requirements and platform review   | 08/03-30/04/2010          | Direct               | \$24,200.00                             |
| James Anthony<br>Swansson           | \$9,310.00     | Review of ABS corporate governance   | 01/09/2008-<br>30/09/2008 | Direct               | \$9,310.00                              |
| King Partnership                    | \$109,995.00   | Advice and assistance with data modelling for the Standard Business Reporting project                                      | 02/10/2007-<br>31/03/2008 | Direct               | \$109,995.00                            |

| Name   | Total Spending | Subject Matter   | Duration                  | Selection<br>Process | Potential<br>Total<br>Contract<br>Value |
|--|----------------|--|---------------------------|----------------------|---|
| KPMG   | \$29,150.00    | Financial management review  | 23/02-26/03/2009          | Direct               | \$29,150.00                             |
| Link Learning Pty Ltd                            | \$4,203.00     | Advice & assistance with data modelling & government reporting harmonisation for the SBR project | 01/07/2007-<br>30/06/2008 | Direct               | \$4,203.00                              |
| Link Learning Pty Ltd                            | \$15,332.32    |  | 10/09-21/12/2009          | Direct               | \$15,332.32                             |
| Link Learning Pty Ltd                            | \$18,980.14    | Development of Technical Services Division team strategy   | 01/10/2009-<br>31/03/2010 | Direct               | \$18,980.14                             |
| Lodestone Consulting Pty Ltd                     | \$5,270.00     | Human Resources metrics paper  | 01/06-31/07/2008          | Direct               | \$5,270.00                              |
| Mark Dignam &<br>Associates Pty Ltd              | \$113,740.31   | Focus Group and Cognitive Testing Services for the Census 2011                                   | 14/5/07-13/5/2011         | Open                 | \$450,000.00                            |
| Market Attitude<br>Research Services             | \$166,047.05   | Focus Group and Cognitive Testing Services for the Census 2011                                   | 14/5/07-13/5/2012         | Open                 | \$450,000.00                            |
| Max Shanahan and<br>Associates                   | \$6,400.00     | Audit committee meeting  | 01/07/2009-<br>30/06/2012 | Direct               | \$24,000.00                             |
| Metadata Technologies North America              | \$47,717.29    | DDI and SDMX technical advice and training   | 11/01-31/12/2010          | Direct               | \$150,000.00                            |
| William P McLennan                               | \$38,512.00    | Reviewing ABS statistical legislation  | 11/08/2008-<br>30/04/2009 | Direct               | \$38,512.00                             |
| Monitoring & Evaluation Research Association Ltd | \$10,429.70    | The development of an Australian labour market catchment geography                               | 29/09/2008-<br>31/03/2009 | Direct               | \$10,429.70                             |

| Name                            | Total Spending | Subject Matter   | Duration                  | Selection<br>Process | Potential<br>Total<br>Contract<br>Value |
|---------------------------------|----------------|--|---------------------------|----------------------|---|
| Nous Group                      | \$155,735.30   | Developing and implementing the change management process for Corporate Services Improvement Program | 04/03/2010-<br>17/12/2010 | Direct               | \$300,600.00                            |
| Nous Group                      | \$96,140.00    | Establish TA Identity  | 19/04-30/06/2010          | Direct               | \$96,140.00                             |
| Oakton AA Services<br>Pty Ltd   | \$926,586.00   | Internal auditor services  | 01/07/2005-<br>30/05/2010 | Public               | \$926,586.00                            |
| Oakton Services Pty<br>Ltd      | \$2,310.00     | Evaluation on leave liability reporting processes  | 01-30/06/2008             | Direct               | \$2,310.00                              |
| Oakton Services Pty<br>Ltd      | \$132,007.02   | Reviewing internally generated software applications   | 01/07-30/11/2009          | Restricted           | \$132,007.02                            |
| Oakton Services Pty<br>Ltd      | \$167,860.02   | Enterprise architecture refresh  | 17/02-31/08/2010          | Direct               | \$167,860.02                            |
| Oakton Services Pty<br>Ltd      | \$24,846.25    | Review and development of system security plans  | 17/05-07/09/2010          | Direct               | \$70,000.00                             |
| Oakton Services Pty<br>Ltd      | \$16,533.00    | Review of ABS Source Human Resource Data   | 05/05-30/06/2010          | Direct               | \$35,464.00                             |
| Oakton Services Pty<br>Ltd      | \$19,604.20    | Capability Maturity Model Integration (CMMI) Improvement   | 10/05-31/08/2010          | Direct               | \$95,000.00                             |
| Panalysis Pty Ltd               | \$24,419.00    | Implementation of Urchin web analysis software   | 09/04/2008-<br>08/04/2011 | Public               | \$75,940.00                             |
| Pattinson Consulting            | \$36,600.00    | Review of energy statistics  | 24/09/2009-<br>31/01/2010 | Direct               | \$36,600.00                             |
| Peter Collins and<br>Associates | \$118,812.50   | Strategic alignment project  | 10/9/2007-11/9/2008       | Direct               | \$118,812.50                            |

| Name                              | Total Spending |   | Duration                  | Selection<br>Process | Potential<br>Total<br>Contract<br>Value |
|-----------------------------------|----------------|---|---------------------------|----------------------|---|
| Predicate Partners Pty<br>Ltd     | \$107,917.00   | Standard business reporting   | 19/01-31/08/2009          | Direct               | \$107,917.00                            |
| Presence of IT                    | \$23,100.00    | Oracle implementation advice  | 31/03-29/04/2009          | Public               | \$23,100.00                             |
| Rapanea Consulting<br>Ltd         | \$74,400.00    | Technical training and Advice SDMX & DDI statistical business processes                                     | 06/01-31/12/2010          | Direct               | \$74,400.00                             |
| Red Pony                          | \$15,680.00    | Analysis of statistical literacy webpages   | 23/03-28/06/2009          | Direct               | \$15,680.00                             |
| Registries Ltd                    | \$22,395.00    | Ballot services for ABS interviewers CA 2005-11   | 20/04/2009-<br>19/04/2010 | Restricted           | \$22,395.00                             |
| Resolution Consulting<br>Services | \$65,000.00    | Assistance with the funding proposal and business case for the replacement of HR systems                    | 23/07/2007-<br>31/01/2008 | Direct               | \$65,000.00                             |
| Robert Brennan and Associates     | \$88,279.75    | Integrated Collection & Dissemination Services Division (ICDSD) Capability Assessment                       | 09/03/-30/06/2010         | Public               | \$98,719.50                             |
| Robert W Edwards                  | \$77,000.00    | ABS budget funding review   | 25/08-31/12/2008          | Direct               | \$77,000.00                             |
| Robert Weaver Pty Ltd             | \$131,406.00   | ABS House tenancy services review and efficiency recommendations  | 11/05-24/06/2009          | Direct               | \$131,406.00                            |
| RPM Solutions Pty Ltd             | \$30,000.00    | Setup, configuration and mentoring of ABS staff in relation to Business Availability Centre (BAC) software. | 15-30/06/2008             | Direct               | \$30,000.00                             |
| RPM Solutions Pty Ltd             | \$33,000.00    | Setup, configuration and mentoring of ABS staff in relation to Business Availability Centre (BAC) software. | 27/08-31/12/2009          | Direct               | \$33,000.00                             |
| RPM Solutions Pty Ltd             | \$24,750.00    | Setup, configuration and mentoring of ABS staff in relation to Business Availability Centre (BAC) software. | 01/04-30/06/2009          | Direct               | \$24,750.00                             |

| Name                                | Total Spending | Subject Matter  | Duration                  | Selection<br>Process | Potential<br>Total<br>Contract<br>Value |
|-------------------------------------|----------------|---|---------------------------|----------------------|---|
| RPM Solutions Pty Ltd               | \$54,862.50    | Business availability centre software DDM implementation  | 27/08-31/12/2009          | Direct               | \$54,862.50                             |
| Sigma Management<br>Science Pty Ltd | \$48,400.00    | Project assurance advisory role for SBR project   | 02/10/2007-<br>31/03/2008 | Direct               | \$48,400.00                             |
| Softscape Solutions                 | \$10,448.35    | Human Resources Indicator reporting - Interim Solutions project   | 04/01-30/06/2010          | Restricted           | \$15,000.00                             |
| Softscape Solutions                 | \$7,999.31     | Blaise software development of National Health Survey   | 31/03-11/04/2010          | Restricted           | \$7,999.31                              |
| Space Time Research<br>Pty Ltd      | \$10,233.00    | Review the database structures that will be used in TableBuilder  | 02/10/2007-<br>31/03/2008 | Direct               | \$10,233.00                             |
| Space Time Research<br>Pty Ltd      | \$4,352.86     | Review of SuperStar 6.3 implementation  | 14-28/08/2009             | Direct               | \$4,352.86                              |
| Space Time Research<br>Pty Ltd      | \$2,609.97     | Professional services re REEM Project   | 31/1-31/3/2010            | Direct               | \$2,609.97                              |
| Stratsec.net Pty Ltd                | \$33,000.00    | ABS252 Review of EFPS system  | 25/5-30/11/2009           | Direct               | \$33,000.00                             |
| Stratsec.net Pty Ltd                | \$63,058.05    | ABS333 Security Review 2011 Census  | 15/2-14/2/2011            | Public               | \$63,058.05                             |
| Stratsec.net Pty Ltd                | \$19,896.80    | ABS329 Procurement & deployment of a Web Application Firewall   | 07/04-06/08/2010          | Direct               | \$19,896.80                             |
| Stratsec.net Pty Ltd                | \$28,424.00    | ABS448 Consultancy re developing a strategy to implement a SOC  | 31/5-30/6/2010            | Direct               | \$28,424.00                             |
| Swinburne University of Technology  | \$120,000.00   | Integrated Intelligent Decision Support for Field Design and Management of Census Operations in Australia | 01/01/2008-<br>30/12/2010 | Direct               | \$120,000.00                            |
| Symantec Asia Pacific<br>Pty Ltd    | \$16,169.00    | Altiris software packaging review   | 24/06-31/07/2009          | Direct               | \$16,169.00                             |

| Name  | Total Spending | Subject Matter   | Duration         | Selection<br>Process | Potential<br>Total<br>Contract<br>Value |
|---|----------------|--|------------------|----------------------|---|
| Taylor Nelson Sofres<br>Pty Ltd                 | \$32,505.00    | Secondary Providers Research   | 09/04-30/06/2010 | Direct               | \$60,000.00                             |
| Team Systems Pty Ltd                            | \$11,951.00    | Advice to Corporate Services project team in developing structural and account – ability options for future provisions of Corporate Services ABS | 01/05-30/06/2009 | Direct               | \$11,951.00                             |
| Team Systems Pty Ltd                            | \$8,137.00     | Advice corporate services review team  | 01-31/03/2008    | Direct               | \$8,137.00                              |
| Tenancy Consulting<br>Services                  | \$1,108.80     | Design services  | 01-28-02/2010    | Direct               | \$1,108.80                              |
| Terry Offner                                    | \$33,233.90    | Technical advice to Vanuatu National Statistical Office  | 01-23/05/2008    | Direct               | \$33,233.90                             |
| Terry Offner                                    | \$27,460.00    | Technical advice to Vanuatu National Statistical Office  | 05/01-09/02/2009 | Direct               | \$27,460.00                             |
| Terry Offner                                    | \$18,519.00    | Technical advice to Vanuatu National Statistical Office  | 20/03-10/04/2009 | Direct               | \$18,519.00                             |
| The Academy of the Social Sciences in Australia | \$100,000.00   | Preparation of research paper  | 01/05-30/06/2008 | Direct               | \$100,000.00                            |
| University of<br>Wollongong                     | \$33,000.00    | Handling missing data in complex household surveys   | 22/05-31/05/2009 | Direct               | \$33,000.00                             |
| Conference Solutions                            | \$0.00         | Conference Management solution   | 12/3-12/11/2010  | Direct               | \$52,300.00                             |
| Price Waterhouse<br>Coopers                     | \$0.00         | Development of Capital Management Plan and budget advice.  | 06/04-31/08/2010 | Direct               | \$68,948.00                             |
| Keith Blackburn<br>Statistical Consultant       | \$0.00         | Assessing Pacific countries for inclusion in the 2011 International Comparison Project   | 28/05-23/07/2010 | Direct               | \$48,000.00                             |

|   |                   |  | <b>-</b>         | Selection | Potential<br>Total<br>Contract |
|---|-------------------|--|------------------|-----------|--------------------------------|
| Name  | Total Spending    | •  | Duration         | Process   | Value                          |
| Institute of Internal<br>Auditors - Australia   | \$0.00            | External quality assessment of internal auditor process  | 01/06-31/07/2010 | Direct    | \$25,000.00                    |
| IBM Australia Ltd                               | \$0.00            | IBM Tivoli software management upgrade   | 10/5-30/6/2010   | Direct    | \$60,000.00                    |
| IBM Australia Ltd                               | \$0.00            | Agriculture survey setup   | 07/06/2010       | Direct    | \$100,000.00                   |
| Market Attitude<br>Research Services Pty<br>Ltd | \$0.00            | Focus group testing for Agriculture testing.   | 25/6-24/8/2010   | Direct    | \$50,000.00                    |
| Consultancies let in 20                         | 009-10, with comn | nencement of services in 2010-11   |                  |           |                                |
| Robert Edwards                                  | \$0.00            | Review of the May 2010 Labour Force Release, External client interviews to identify key stakeholder satisfaction as part of Key Performance Indicator for the ELG, Input into the policy development of the national statistical policy and review materials | 01/07-31/12/2010 | Direct    | \$50,000.00                    |