

Senate Economics Legislation Committee
ANSWERS TO QUESTIONS ON NOTICE
Industry, Tourism and Resources Portfolio
Budget Estimates Hearing 2007-08
28 May 2007

AGENCY/DEPARTMENT: INDUSTRY, TOURISM AND RESOURCES

TOPIC: AusIndustry – success stories

REFERENCE: Written Question

QUESTION No. B1-59

Senator Campbell asked:

Companies are listed as success stories on the website and the template appears to be

‘Company X received Grant Y and is now a success.’

Is there any more sophisticated analysis than that to work out what role the grants played in contributing to the successes and how they might be improved?

ANSWER

Projects are identified by state and regional offices. In making their selections, they take account of such factors as: level of success; profitability; export success; recognition through industry awards and other appropriate factors.

The significance of the grant to the success of a particular customer is largely determined through advice from the customer concerned.