

AUSTRADE INDEX
SUPPLEMENTARY BUDGET ESTIMATES QUESTIONS ON NOTICE
OCTOBER 2016

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Question Number 1

Funding programs

1. Can the following updates be provided for each discretionary grant program in the portfolio:
 - a) name of the discretionary grant program
 - b) total funding on a year-by-year basis over the current forward estimates
 - c) committed funding on a year-by-year basis over the current forward estimates
 - d) contracted funding on a year-by-year basis over the current forward estimates
 - e) uncommitted funding on a year-by-year basis over the current forward estimates
 - f) when the current round of funding is scheduled to cease
 - g) how many rounds of funding are scheduled after the end of the current round.

Answer

Austrade administers three discretionary grant programs.

Asian Business Engagement (ABE) Plan

- a) Grant rounds under the Asian Business Engagement (ABE) Plan have ceased but Austrade is still managing grants which were contracted before the cessation of the program. The last grant is due to conclude in late 2017.
- b) Funding of \$0.2 million for 2016–17 is committed for the ABE Plan to account for projects contracted prior to the cessation of the program.
- c-g) See responses to (a-b).

Free Trade Agreement Training Provider (FTA-TP) Grant

- a) Free Trade Agreement Training Provider (FTA-TP) Grant.
- b) Total administered funding for the FTA-TP grant program is \$2.14 million, made up of \$1.372 million in 2015–16 and \$773,000 in 2016–17.
- c) The FTA-TP program delegate approved projects under the 2015-16 grant round totalling \$1.372 million. No funding has been committed from the 2016–17 grant round at this stage.
- d) Contracted funding on a year-by-year basis over the current forward estimates is \$584,500 for 2016–17 and \$220,000 for 2017–18.
- e) Over the current forward estimates \$773,000 funding for the 2016–17 grant round remains uncommitted. This funding is scheduled to be committed before 30 June 2017.
- f) Funding for the current round will cease on 30 June 2017 with contracted projects supported to completion.
- g) There are no funding rounds scheduled after the conclusion of the 2016–17 grant round.

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Australian Tropical Medicine Commercialisation (ATMC) Grants Program

- a) Australian Tropical Medicine Commercialisation (ATMC) Grants Program.
- b) The total funding is \$8.5 million over 4 years made up of \$1.38 million in 2015–16, \$2.19 million in 2016–17, \$2.68 million in 2017–18 and \$2.27 million in 2018–19.
- c) The funding round for the program closed for applications on 4 March 2016. Assessment of eligible applications occurred in April 2016, with successful applications announced in May 2016. All program funding has now been fully committed.
- d) Austrade has entered into an agreement to provide \$1.3 million over four years to the Department of Industry, Innovation and Science for the administration of services for the program. Contracted grant funding for the ten funding agreements signed to date is \$5.8 million.
- e) All program funding has now been fully committed.
- f) Successful grantees projects will continue for the duration of funding for the program, up to the 30 June 2019.
- g) There will be no further rounds as allocated funding has been fully committed.

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Question Number 2

Tourism Demand Driver Infrastructure Fund

1. As at 31 January 2016, 96 projects had been approved by the Federal Government. Can you provide an update on how many projects have been approved since then?
2. Please list each project with project name, proponent, address, state, federal electorate, project description, commonwealth contribution, details of any other funding including source, total project cost, number of jobs expected to be created during and post construction, date of approval, date of public announcement, expected project start date, whether commenced, and expected completion date or completion date, details of any openings or events attended by the minister with date, title of event, location of event, attendee list and copies or links to all media coverage including newspaper articles. Please also provide a link to relevant ministerial media release eg joint release with state minister, local MP.
3. What is the total expenditure to date for this program.
4. How much funding remains unallocated. Please provide a breakdown by state.
5. Have any public transport projects been funded under this program?
6. Have any accommodation operators been funded under this program? If so, please list by state, proponent, name of project, value of grant, nature of grant (ie what will funding be spent on within the project).

Answer

1. As at 7 November 2016, 127 projects have been approved by the Federal Government.
2. Details of all projects are published on the Treasury website <http://www.federalfinancialrelations.gov.au/content/npa/other.aspx>. Copies of approved schedules are provided to Treasury for publication as they are approved.

Media releases relating to TDDI have been issued for the following states:

New South Wales	http://www.richardcolbeck.com.au/2016-media-releases/-480000-to-support-the-thriving-tourism-industry-in-new-south-wales-
Northern Territory	http://www.tourismnt.com.au/en/industry-resources/grants-and-funding/tidp-201415 http://www.richardcolbeck.com.au/2015_media_releases/federal-funding-to-build-new-tourism-infrastructure-in-the-nt
Queensland	http://trademinister.gov.au/releases/Pages/2015/ar_mr_150430.aspx http://statements.qld.gov.au/Statement/2015/10/9/cash-injection-for-new-queensland-tourism-projects http://www.richardcolbeck.com.au/2016-media-releases/supporting-jobs-and-growth-in-queenslands-tourism-industry-
South Australia	http://www.tourism.sa.gov.au/media/two-million-funding-boost-to-build-tourism-infrastructure.aspx http://ministers.dfat.gov.au/richardcolbeck/releases/Pages/2016/rc_mr_160217.aspx?w=JIVZj%2FiVk%2FHILzODERE2aA%3D%3D

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Tasmania	http://trademinister.gov.au/releases/Pages/2015/ar_mr_150508b.aspx http://www.richardcolbeck.com.au/2016-media-releases/-85000-to-enhance-tourism-in-hobart http://www.richardcolbeck.com.au/2016-media-releases/blue-derby-mountain-bike-trail-to-receive-additional-federal-funds-for-new-tracks http://www.richardcolbeck.com.au/2016-media-releases/coalition-government-supports-growing-tourism-in-lyons http://www.richardcolbeck.com.au/2016-media-releases/cutting-the-ribbon-on-improved-amenities-for-derwent-bridge http://www.richardcolbeck.com.au/2016-media-releases/driving-tourism-demand-on-the-east-coast http://www.richardcolbeck.com.au/2016-media-releases/flinders-island-safe-harbour-project-awarded--40000-tourism-infrastructure-grant http://www.richardcolbeck.com.au/2016-media-releases/supporting-tasmanias-iconic-tourism-industry- http://www.richardcolbeck.com.au/2016-media-releases/supporting-tasmanias-tourism-industry
Victoria	http://ministers.dfat.gov.au/richardcolbeck/releases/Pages/2016/rc_mr_160218.aspx?w=JIVZj%2FiVk%2FHILzODERE2aA%3D%3D
Western Australia	http://trademinister.gov.au/releases/Pages/2015/ar_mr_150520.aspx http://www.richardcolbeck.com.au/clients/richard/downloads/item940/160105_colbeck_hames_-_joint_media_release_-_tourism_demand_drives_infrastructure_funding_.pdf

3. Total expenditure for TDDI as at 7 November 2016 is \$14,223,594.
4. Unallocated funding by state as at 7 November 2016 is listed below.

Jurisdiction	Funding remaining
ACT	\$1,599,880
NSW	\$9,107,525
NT	\$775,075
QLD	\$2,467,464
SA	\$988,825
TAS	\$1,550,050
VIC	\$3,567,575
WA	\$726,725
Total	\$20,783,119

5. No.

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6. Yes. Project details are:

Proponent	Project title	Grant value	Project description
Northern Territory			
Wauchope NT Pty Ltd Angkerle Atwatye Aboriginal Corporation	Strategic improvements within Central Australia	\$132,990	This project has two parts: (i) Installation of 3 x 7 berth accommodation cabins at the Wauchope Hotel to double accommodation capacity and better cater for families/large groups (ii) Upgrade vehicle access to the Standley Chasm entrance.
World Expeditions Travel Group Pty Ltd	Larapinta Trail campsite	\$45,405	Construction of a new semi-permanent campsite along the Larapinta Trail to increase capacity.
Lorella Springs Wilderness Park	Lorella Springs Wilderness Park expand visitor accommodation	\$46,273	Build five new air-conditioned double bedrooms with ensuite facilities, at Lorella Springs Wilderness Park. The new rooms will meet the requirements for accommodation from current tour groups and Chinese tour companies. The air-conditioned accommodation will enable the season to be extended.
Seven Spirit Bay Eco-wilderness Resort	Upgrade of rooms at Seven Spirit Bay to facilitate development of a west Arnhem touring route	\$200,000	As part of a larger scheme (\$1,750 million), this project will see the addition of ensuite facilities to existing accommodation at Seven Spirit Bay. The refurbishments of the accommodation rooms will be part of the overall work to bring Seven Spirit Bay up to date.
Kakadu Tourism	Year Round Tent Style Accommodation	\$77,500	Construct 30 x twin style and 10 x family style permanent accommodation tents; with power, lighting and air conditioning in a landscaped area at Cooida Lodge. The tents will provide a new unique, year round, budget accommodation option within Kakadu National Park. Stage 1 of the project involves procuring the tents, furnishings and bedding from local Darwin based suppliers. Stage 2 includes provision of power to the site, installation of power, lighting and air-conditioning to the tents and landscaping.

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Proponent	Project title	Grant value	Project description
Hilton Hotel Darwin	Chinese guest services platform at Hilton Darwin	\$100,000	Upgrade to information services and entertainment facilities to meet the demands of the Asian market, by way of installing an optional Chinese hotel and guest services information platform through internet Protocol Television (IPTV) in all 235 guest rooms in the Hilton Darwin.
Kings Canyon Resort	Kings Canyon Resort Expansion	\$100,000	Meet rising accommodation quality and quantity demands at Kings Canyon Resort by developing a new luxury style accommodation option; 14 deluxe, powered ensuite caravan sites, with landscaped native garden dividers, offering spectacular and personal views of Carmichael's Crag and George Gill ranges. The sites will be large enough to accommodate RVs and exclusive facilities include barbeques, tables and chairs. This will bring a new standard of facility to the region.
Djabulukgu Association Inc	Redevelopment to revitalise Kakadu region - Manbiyarra Hostel	\$100,000	Refurbish the Manbiyarra Hostel (aka Border Store) situated on the East Alligator River from an unused training facility into tourism accommodation to improve and revitalise touring and accommodation options in northern Kakadu, enhancing existing and new product development in the region.
South Australia			
South Australian Department of Environment, Water and Natural Resources	Yangie Bay Campground Redevelopment	\$114,000	This project will redevelop the Yangie Bay Campground in Coffin Bay National Park. Work will improve traffic flow to the campground, increase the number of camp sites, make facilities more accessible and revegetate the areas surrounding the camping sites

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Proponent	Project title	Grant value	Project description
Tasmania			
Southern Midlands Council	Large Scale Accommodation Business Case and Prospectus for Oatlands	\$20,000	Preparation of a business case and prospectus to attract private sector investment to build and operate a large-scale four star tourism accommodation facility in Oatlands, Tasmania. The project will provide a quantifiable measure of the full social, economic and cultural impacts of an accommodation facility to a potential private sector investor and to the state.
Victoria			
Montarosa Pty Ltd	Princetown Project	\$650,000	Eco-accommodation comprising 20 room private lodge with private dining room and 20 family style eco-cabins. A restaurant and food facility, soft adventure activity hub and retail centre will also be included.
Spa Country Pty Ltd	The Club Hotel Clunes	\$300,000	Restoration and re-opening of The Club Hotel in Clunes to include a 7-day per week café (60 seat), restaurant, function space, outdoor dining and eight luxury accommodation suites (self-contained).

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Question Number 3

Australia Week Events

1. What are some of the 'lessons learnt' from 2016 Australia Week events?
2. Did any single event stand out from the rest as being exceptionally successful?
3. Was anything new trialled at Australia Week events this year? What will be done differently for future Australia Week events?
4. Can Austrade provide an update on the forward events schedule for all planned Australia Week events across the forward estimates?

Answer

1. Some of the key lessons learnt from the reviews of 2016 Australia Week events include that:
 - Delegates rated highly the introduction of the AWIC 2016 app (*etouches*) as an effective and efficient way of communicating with delegates and between delegates.
 - Delegates are seeking more networking and facilitated business matching opportunities.

2. Delegate feedback for Australia Week in China 2016 showed 96 per cent of respondents reported that participation in AWIC was advantageous for their business and 75 per cent indicating that all or most of their objectives for participation had been met.

The Australia Week in China 2016 delegation was the largest ever to leave Australian shores reflecting the strong alignment between the program and the key sectors of opportunity for Australian business and the Australian Government's economic agenda. There was strong engagement by both senior Chinese Government representatives and around 3,000 Chinese business representatives. Media coverage in China and domestically was extensive with over 340 items reaching an estimated cumulative audience of over 17.2 million and more than 27 commercial deals and memoranda of understanding spanning a wide range of sectors were signed during the week.

3. In line with the government's Digital Transformation Agenda, Austrade improved the delegate experience for Australia Week in China (AWIC) 2016 by implementing a digital events management approach. A cloud-based software solution called *etouches* was delivered following the Australian Government's Digital Service Standard. *etouches* consists of a digital events management platform combined with a mobile smartphone app allowing users to reference information in an offline mode. This system allowed automation of registration and attendance, printing of 4,000 attendee badges and additional table seating arrangements. More than 900 delegates downloaded the app to access event information and to communicate via an internal social networking platform. The use of the digital events management solution will be expanded for future Australia Week events.
4. A schedule is currently being put together.

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Question Number 4

Tourism Refund Scheme

1. Have discussions regarding the TRS progressed since last estimates? Please provide a full update.
2. Has Austrade met with any further stakeholders or third parties in relation to the TRS since last estimates? If so please list meetings with names, dates, time, location, agenda and minutes.

Answer

1. Austrade has regular engagement with government and industry stakeholders on the Tourist Refund Scheme (TRS).
2. Since last estimates, Austrade has met with the following stakeholders in relation to the TRS.
 - On 10 May 2016, Austrade met with Global Blue between 11:30am-12:30pm as a part of the program of the Second Australia-Singapore Tourism Officials' Talks held in Singapore.
 - On 1 June 2016 and 1 September 2016, Austrade met with Global Blue between 2:30pm-3:30pm at 25 National Circuit, Forrest and between 9:30am-10:30am at 8 National Circuit, Barton respectively. There was no formal agenda distributed or minutes taken.

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Question Number 5

Tourism Stakeholder Meetings

1. Which tourism stakeholders has Austrade met with since last estimates? Please list meeting date, company/organisation, nature of meeting and topics discussed.

Answer

Information on official, multilateral meetings with tourism stakeholders is at **Attachment A**. Austrade officials across the organisation meet continually with tourism stakeholders on an individual basis, at conferences and other forums as part of their day-to-day operational activities. This includes meetings and forums more broadly focused on trade and investment matters (such as infrastructure investment). Sourcing details for each such meeting would entail an unreasonable diversion of resources.

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Attachment A

Major tourism stakeholder meetings

Date	Company/Organisation	Nature of meeting	Topics discussed
20/5/2016	Australian Standing Committee on Tourism (ASCOT) chaired by Austrade, attended by CEOs of State Tourism Organisations and Deputy Secretary level representatives from tourism policy departments, Tourism Australia and Department of Foreign Affairs and Trade. Location: Gold Coast, QLD	Bi-annual meeting of Commonwealth and state and territory officials to progress the Tourism 2020 strategy.	Tourism 2020, regional tourism, the collaborative economy, long-term accommodation data collection strategy, Indigenous tourism, tourism and the arts, tourism and major events, investment and regulatory reform.
2/6/2016 – 21/7/2016	Tourism Research Roundtables are chaired by Tourism Industry Councils. Attendees included Austrade, state tourism organisations, Tourism Australia, industry associations, operators, researchers and academics. Secretariat support provided by Austrade officials. Locations: Melbourne VIC, Perth WA, Sydney NSW (2), Brisbane QLD, Darwin NT and Adelaide SA	Government, industry and academia forum to discuss tourism research	Stocktake of current tourism research, identification of gaps and priorities and establishment of a National Tourism Research Framework
14/6/2016	Tourism Forecasting Reference Panel attended by representatives from Tourism Research Australia (Austrade), Tourism Australia, National Australia Bank, Tourism and Transport Forum, Queensland Tourism Industry Council, Australian Regional Tourism Network, Australian Tourism Export Council and Webber Quantitative Consulting Pty Ltd. Location: Sydney, NSW	Annual meeting of experts from industry and government.	The key purpose is to review and provide feedback on Tourism Research Australia's draft tourism forecasts before they are finalised.
29/6/2016	Department of Immigration and Border Protection Passenger Modelling Working Group attendees included representatives from: Department of Immigration and Border Protection; Department of Agriculture and Water Resources; Sydney Airport; Australian Airports Association; Cairns Airport; Qantas; Department of Infrastructure and Regional Development; Melbourne Airport; Virgin Australia; Brisbane Airport; Perth Airport; and the Board of Airline Representatives of Australia. Location: Canberra, ACT	Ad hoc meeting for government and industry to discuss ways to improve passenger flow at airports.	Discussions focused on information and data sharing opportunities for Government and industry.

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Date	Company/Organisation	Nature of meeting	Topics discussed
30/06/2016	ADS Advisory Panel is an industry meeting chaired by Austrade in regards to the administration of the Approved Destination Status (ADS) Scheme. Members include Department of Immigration and Border Protection, Tourism Australia, industry associations, state tourism organisations and inbound tourism operators who are ADS approved. Secretariat support provided by Austrade officials. Location: Sydney, NSW	Government – industry forum to discuss the administration of the ADS scheme and initiatives to improve the ADS scheme.	Updates provided on ADS visa statistics, the new Compliance Monitoring Agency, Tour Guides and general industry updates.
16/7/2016	Investment Attraction Partnership Group (IAPG) meeting attendees included state and territory representatives as well as Commonwealth representatives from Tourism Australia and other portfolios as required. Location: Hobart, Tasmania	Government forum to discuss tourism investment attraction in Australia	Revised tourism investment strategy, regulatory reform and the collaborative economy.
26/7/2016	Tourism and Hospitality Labour and Skills Roundtable chaired by Austrade, attended by industry representatives, state and territory officials, Tourism Australia, Department of Foreign Affairs and Trade, Department of Employment, Department of Education and Training and Department of Immigration and Border Protection. Location: Canberra, ACT	Connects the tourism and hospitality industry with government to develop strategies to contribute to a sustainable tourism and hospitality workforce.	Stocktake of labour and skills initiatives, improving Vocational Education and Training (VET) outcomes, improving career perceptions and pathways, strategies for increased uptake of programs, regional approaches, better utilising migration programs
17/8/2016	National Passenger Facilitation Committee attendees included representatives from: Department of Immigration and Border Protection (DIBP); Department of Health; Australian Chamber National Tourism Council; Australian Border Force; Brisbane Airport Corporation; Australian Airports Association; Department of Agriculture and Water Resources; Canberra Airport; Board of Airline Representatives; Department of Infrastructure and Regional Development; Cairns Airport; Virgin Australia; Office of Transport Security; Perth Airport; Airport Coordination Australia; Department of Foreign Affairs and Trade; Adelaide Airport Ltd; Tourism and Transport Forum; New Zealand High Commission; QANTAS; International Air Transport Association; Australian Federal Police; Sydney Airport Corporation; Department of Finance; and Northern Territory Airports. Location: Canberra, ACT	Government and industry committee on passenger facilitation and border processing issues.	Main topics of discussion included current DIBP operational and policy issues, the future direction of technology at Australia's borders, and the importance of advanced passenger processing.

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Date	Company/Organisation	Nature of meeting	Topics discussed
23/09/2016	Tourism Visa Advisory Group is led by the Department of Immigration and Border Protection. Members include industry associations, airlines, state tourism organisations, Austrade, Department of Foreign Affairs and Trade and Tourism Australia representatives. Location: Canberra, ACT	Government - industry forum to discuss issues impacting on Australia's visa regime from a tourism perspective.	Visitor visa statistics, Visitor visas, Work and Holiday visas statistics, updates on visa products and traveller enhancements (SmartGate).
14/10/2016	Tourism Ministers' Meeting (TMM) chaired by the Minister for Trade, Tourism and Investment, attended by State and Territory Tourism Ministers. Secretariat support provided by Austrade officials. Location: Hobart, Tasmania	Bi-annual meeting of Commonwealth and state and territory tourism ministers to progress the Tourism 2020 strategy.	The collaborative economy, Regional Tourism Infrastructure Investment Attraction Strategy, Australia-China tourism relationship, major events, investment and regulatory reform, visitor surveys
29/10/2016- 30/10/2016	Tourism Research Committee (TRC) attended by representatives from Tourism Research Australia (Austrade), Tourism Australia, Destination NSW, Tourism Victoria, Tourism Events Queensland, Tourism Western Australia, South Australian Tourism Commission, Tourism Northern Territory, Tourism Tasmania, NZ Ministry of Business, Innovations and Employment Location: Perth, WA	Bi annual meeting of Commonwealth and State Tourism Organisations on tourism research related issues.	Discussions were held on tourism research topics including the national visitor surveys, Survey of Tourist Accommodation and Destination Visitor Surveys.

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Question Number 6

Tourism Research Australia Staffing

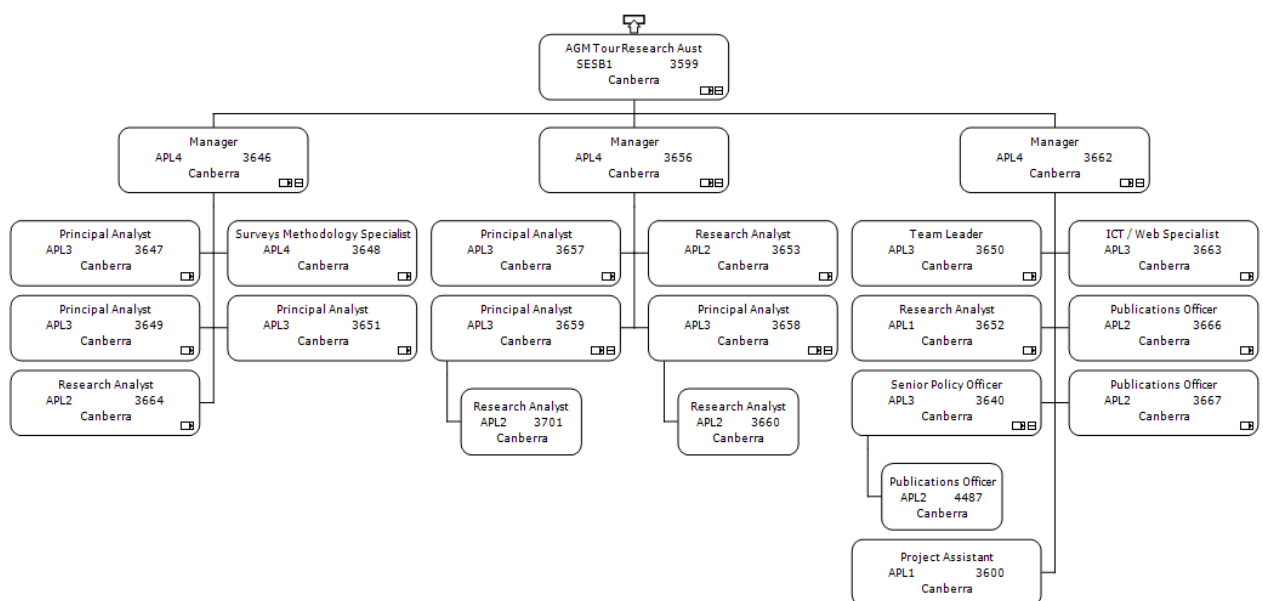
1. How many FTE staff are employed at TRA? Please provide a list by role, level, function, section.
2. Please provide an organisational chart
3. Who is the current Chair of TRA?

Answer

1. As at 31 October 2016, 19.47 FTE staff were employed within Tourism Research Australia Branch in the Tourism Division of Austrade. This number includes non-ongoing and ongoing staff but excludes inoperative employees, contractors and board members.

Job Title	APL1	APL2	APL3	APL4	SESB1	Total
AGM Tour Research Aust					1	1
Manager				3		3
Surveys Methodology Specialist				1		1
ICT / Web Specialist			1			1
Senior Policy Officer			0.92			0.92
Principal Analyst			6			6
Publications Officer		2.6				2.6
Research Analyst		2.95				2.95
Project Assistant	1					1
Grand Total	1	5.55	7.92	4	1	19.47

2. Tourism Research Australia organisation chart as at 31 October 2016.



3. The current Assistant General Manager of TRA is Janice Wykes.

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Question Number 7

Tourism Division Staffing

1. How many FTE staff are employed in the Tourism Division of Austrade? Please provide a list by role, level, function, section.
2. Please provide a list of all staffing changes including overall numbers, date, reason since 7 September 2013.
3. Please provide an organisational chart.

Answer

1. As at 31 October 2016, 50.44 FTE staff were employed within the Tourism Division of Austrade (including Tourism Research Australia). This number includes non-ongoing and ongoing staff but excludes inoperative employees, contractors and board members.

Branch/Job Title	APL1	APL2	APL3	APL4	SESB1	SESB2	Total
Tourism Executive/Support		1	1			1	3
General Manager Tourism						1	1
Executive Assistant		1					1
Executive Officer			1				1
Tourism Policy & Operations		11.96	10.21	4.8	1		27.97
AGM Tourism Policy					1		1
Manager				4.8			4.8
Policy Officer		11.96					11.96
Senior Policy Officer			9.21				9.21
Team Leader			1				1
Tourism Research Australia	1	5.55	7.92	4	1		19.47
AGM Tour Research Australia					1		1
ICT / Web Specialist			1				1
Manager				3			3
Principal Analyst			6				6
Project Assistant	1						1
Publications Officer		2.6					2.6
Research Analyst		2.95					2.95
Senior Policy Officer			0.92				0.92
Surveys Methodology Specialist				1			1
Grand Total	1	18.51	19.13	8.8	2	1	50.44

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2. Staffing changes between 7 September 2013 and 31 October 2016 are outlined in the table below, please note the movements include the initial Machinery of Government (MOG) changes in December 2013, where 77.36 FTE Tourism staff were transferred into Austrade.

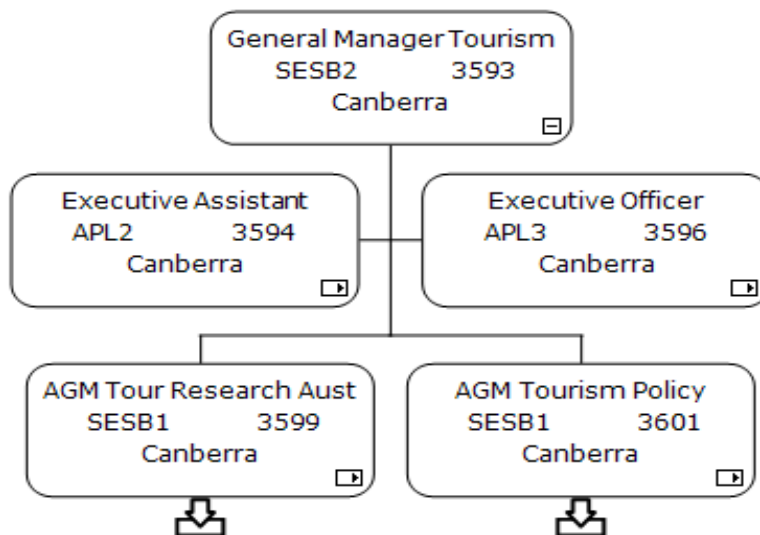
Month/Year	Movement	Number of Staff
December 2013	MOG in Corporate	9
December 2013	MOG in	80
January 2014	Ceased	1
February 2014	MOG out	3
March 2014	Ceased	2
March 2014	Commenced	1
April 2014	Ceased	4
May 2014	Ceased	2
June 2014	Ceased	3
June 2014	Commenced	1
June 2014	Transfer within Austrade	1
July 2014	Ceased	2
July 2014	Transfer within Austrade	2
August 2014	Transfer within Tourism	1
October 2014	Ceased	3
November 2014	Transfer within Austrade	1
December 2014	Commenced	2
January 2015	Ceased	1
January 2015	Transfer within Austrade	1
April 2015	Ceased	1
April 2015	Commenced	1
May 2015	Transfer within Austrade	1
July 2015	Ceased	1
August 2015	Ceased	1
August 2015	Transfer within Austrade	3
September 2015	Commenced	4
October 2015	Ceased	1
October 2015	Commenced	2
October 2015	Transfer within Austrade	1
November 2015	Commenced	1
December 2015	Commenced	3
January 2016	Ceased	2
January 2016	Commenced	1
March 2016	Commenced	1

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Month/Year	Movement	Number of Staff
May 2016	Ceased	1
May 2016	Commenced	1
May 2016	Transfer within Austrade	2
June 2016	Ceased	2
July 2016	Commenced	3
July 2016	Promotion within Tourism	1
August 2016	Ceased	1
August 2016	Commenced	2
September 2016	Ceased	4
September 2016	Commenced	1
October 2016	Ceased	1
October 2016	Commenced	1
October 2016	Transfer within Tourism	1
Grand Total		165

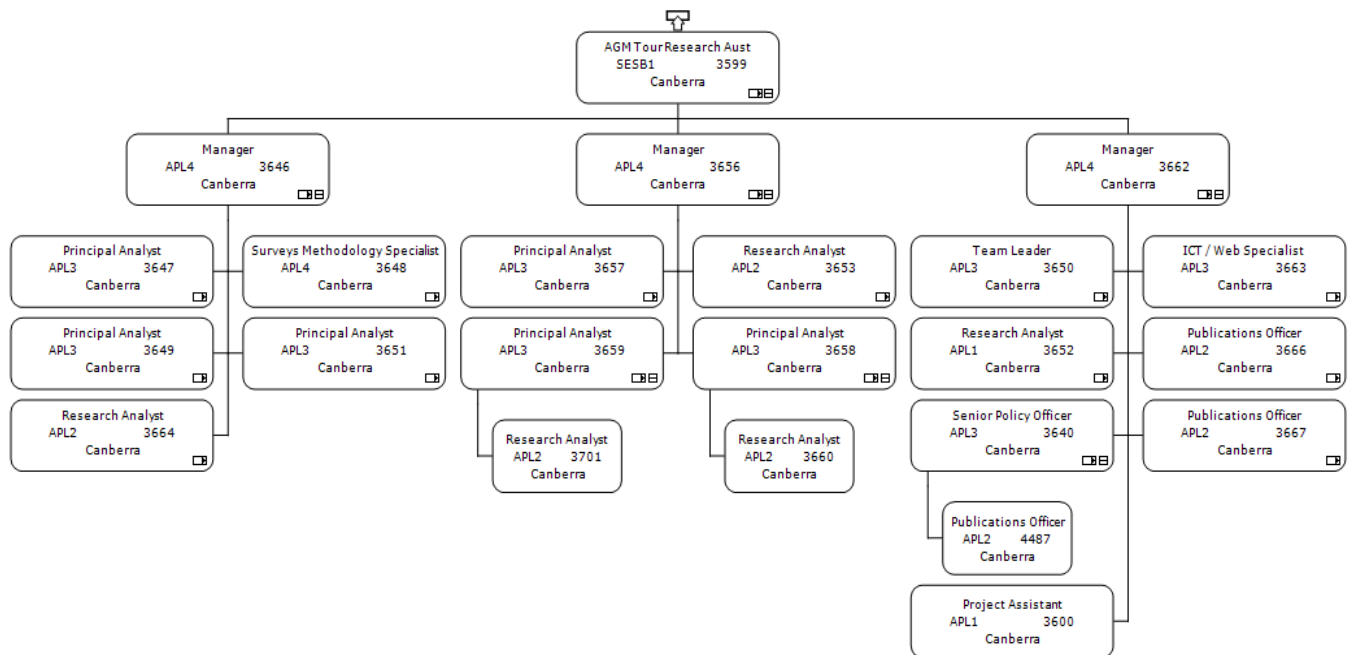
3. Tourism Division organisation charts as at 30 October 2016.

Tourism Division Executive

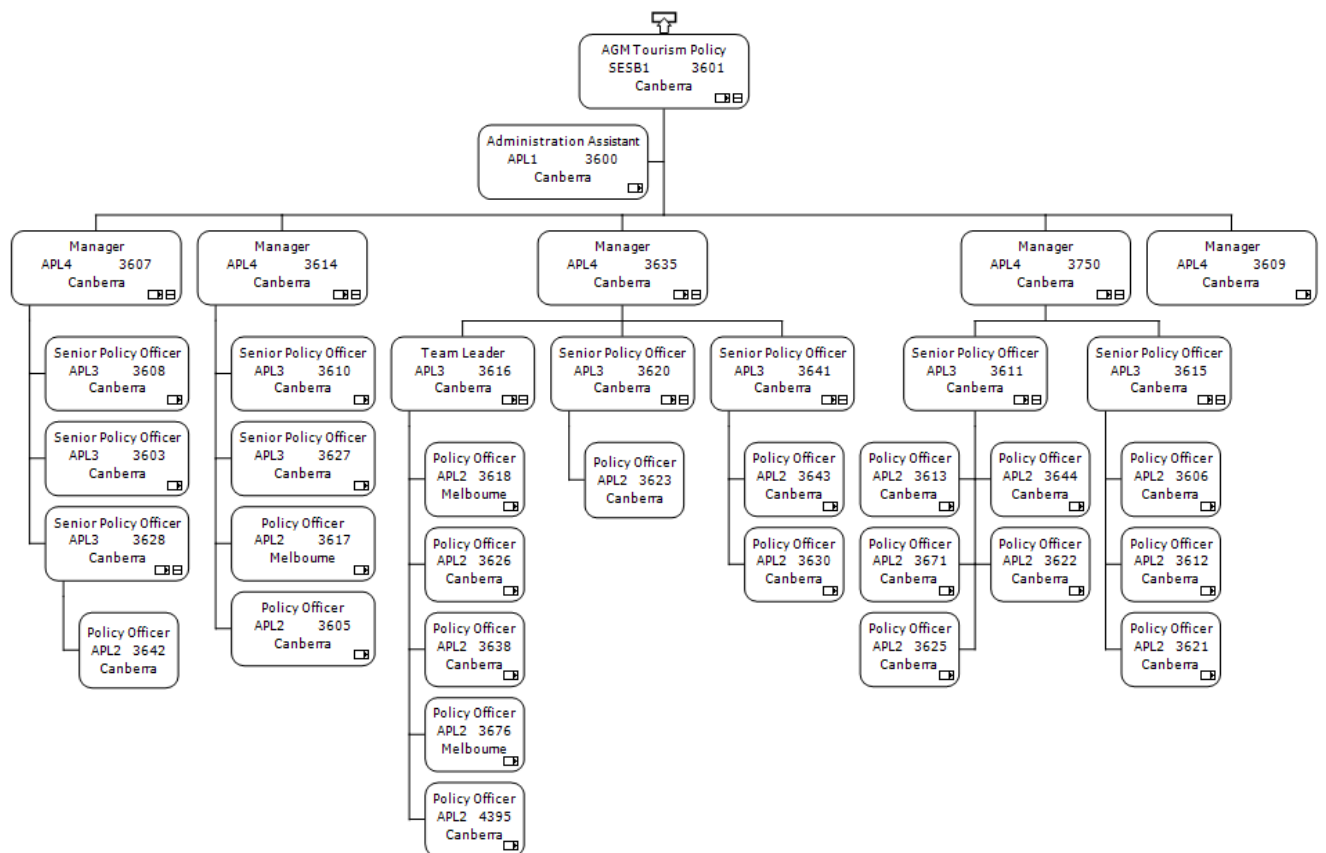


Tourism Research Australia

Foreign Affairs, Defence and Trade
Supplementary Budget Estimates 2016 - 2017
Written Question on Notice from Brown, Carol to Austrade



Tourism Policy & Operations



Foreign Affairs, Defence and Trade
 Supplementary Budget Estimates 2016 - 2017
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Question Number 8

Research

1. Please detail the forward publishing schedule for all research and survey publications in 2016–17 including Tourism Research Australia.
2. Have there been any changes to the expected publication schedules since last estimates?
3. If yes, please detail with original expected publication date and actual publication date.
4. Does Austrade anticipate any additional delays to publications over the next year aside from those detailed in last estimates answers? If so, please detail publication, reason, and expected length of delay.

Answer

1.

Publication	Date	Published by
International Visitors in Australia: Year Ending September 2016	7 December 2016	Tourism Research Australia
Travel by Australians: Year Ending September 2016	21 December 2016	Tourism Research Australia
Tourism Satellite Account	21 December 2016	Australian Bureau of Statistics
State of the Industry 2016	February 2017	Tourism Research Australia
International Visitors in Australia: Year Ending December 2016	15 March 2017	Tourism Research Australia
Travel by Australians: Year Ending December 2016	29 March 2017	Tourism Research Australia
International Visitors in Australia: Year Ending March 2017	7 June 2017	Tourism Research Australia
Travel by Australians: Year Ending March 2017	21 June 2017	Tourism Research Australia
<i>Why Australia</i> . Benchmark Report 2017	2017	Chief Economist
Australia's International Business Survey 2017 (AIBS 2017): A collaborative project with Export Council of Australia, Efic and University of Sydney)	2017	Chief Economist
Chief Economist's Speeches and Presentations	Ad-hoc basis	Chief Economist
Trade and Investment Notes	Ad-hoc basis	Chief Economist
Blog posts on Economics at Austrade webpage	Ad-hoc basis	Chief Economist
Trade Winds on Economics at Austrade webpage	Regular updates	Chief Economist

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2. Yes, there has been changes to Tourism Research Australia's original expected publication schedules since last estimates.
3. The following table details Tourism Research Australia's expected publication dates as advised at Estimates in February 2016 and actual publication dates.

Publication	Expected release date	Actual release date
Destination Visitor Survey – Visitor Information Servicing in New South Wales	March 2016	1 July 2016
Tourism Investment Monitor	Early May 2016	21 July 2016
Tourism Businesses	Early May 2016	25 July 2016
State Tourism Satellite Account	Early June 2016	4 August 2016
Destination Visitor Survey – New South Wales Regional Tourism Satellite Account	June 2016	21 September 2016
Destination Visitor Survey – Understanding Consumer Expectations and Requirements of Regional Airports	August 2016	26 October 2016
International Visitors in Australia: Year Ending June 2016	<i>ABS to advise change to release date of OAD data</i>	31 August 2016
Travel by Australians: Year Ending June 2016	<i>ABS to advise change to release date of OAD data</i>	14 September 2016
State of the Industry 2016	October 2016	February 2017

4. None identified at this time.

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Question Number 9

Tourism Research Advisory Board

1. Have there been any changes to membership since last estimates?
2. Please provide current membership list.
3. When the last meeting and what was discussed?
4. What are the current research priorities? When will these next be reviewed?

Answer

The Tourism Research Advisory Board (TRAB) was wound up in May 2016 by the then Minister for Tourism and International Education, Senator the Hon Richard Colbeck.

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Question Number 10

National Tourism Incident Response Plan (NTIRP)

1. Has the plan been activated since last estimates? If so please detail date, nature of event, duration, action taken.
2. How often is the plan reviewed?
3. Who are the reviews conducted by?
4. When was the NTIRP last updated?
5. What amendments were made
6. Who is responsible for updating the plan?
7. At the last Senate Estimates Austrade advised the risk of the Zika virus to industry was minimal. Has the level changed at all in relation to Zika virus declared as an international public health emergency by the WHO on 1 February?
8. What action is Austrade and Tourism Australia taking to monitor the impact of the Zika virus on tourism particularly in Queensland?

Answer

1. No.
2. If the National Tourism Incident Communication Plan (NTICP) is not activated within a two year period, the NTICP Secretariat conducts a mock exercise.
3. The Tourism Division within Austrade is currently responsible for the NTICP, including the NTICP Secretariat. Other agencies involved in managing the plan include Tourism Australia, the Department of Foreign Affairs and Trade, and State and Territory Tourism Organisations.
4. In June 2016, the NTICP Secretariat conducted a review and in-house mock exercise to evaluate the procedures and documentation for the NTICP.
5. Documentation was updated with simplified language and clearer instructions.
6. The Tourism Division within Austrade is responsible for updating the NTICP.
7. No.
8. The NTICP Secretariat continues ongoing monitoring of the likely impact of the Zika virus. In February 2016, the NTICP in consultation with Tourism Queensland conducted a related desktop exercise and found that there was minimal risk of the Zika virus affecting the Queensland tourism industry and that no specific communications on this issue were required.

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Question Number 11

Australian Standing Committee on Tourism (ASCOT)

1. Who attended the last meeting of ASCOT? What date was this held?
2. What was discussed?
3. What were the outcomes?
4. Have there been any changes to membership since the last estimates?
5. When will the next meeting be? Please provide forward schedule of meetings.

Answer

1. The last ASCOT meeting was held on 20 May 2016. A list of attendees is at **Attachment A**.
2. ASCOT members discussed: each jurisdictions' progress against the *Tourism 2020* Implementation Plan; reviewing *Tourism 2020*; regional dispersal; the sharing economy; tourism research; and tourism and major events.
3. ASCOT agreed to:
 - develop Terms of Reference for a review of *Tourism 2020*;
 - develop a definition of regional dispersal;
 - analyse regional dispersal by key markets;
 - invite the Office for Sport to present the protocols and principles to Tourism Ministers at the next Tourism Ministers' Meeting.
4. New ASCOT members since last estimates:
 - Mr Peter Bingeman, Chief Executive Officer, Visit Victoria
 - Mr Gwyn Dolphin, A/g Chief Executive Officer, Tourism Western Australia
 - Mr Alastair Shields, Chief Executive Officer, Northern Territory Department of Tourism and Culture.
5. The next ASCOT meeting is scheduled to be held on 25 November 2016. It is proposed the first meeting in 2017 will be held in May.

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Attachment A

ASCOT, 20 May 2016 – attendees.

CHAIR		
Aust Govt	Ms Jane Madden	Executive Director, Tourism, International Education and Programs, Austrade
MEMBERS		
Aust Govt	Mr Dan Williams	A/g Assistant General Manager, Tourism Policy and Operations, Austrade
	Ms Janice Wykes	Assistant General Manager, Tourism Research Australia (TRA), Austrade
	Ms Emma McDonald	Manager, Tourism Policy and Operations, Austrade
	Ms Melanie Crosswell	Director, Tourism Policy and International Engagement Section, Department of Foreign Affairs and Trade (DFAT)
	Ms Karen Halbert	Executive General Manager, Corporate Affairs, Government and Industry, Tourism Australia (TA)
	Ms Adele Labine-Romain	Executive General Manager, Strategy and Research, TA
	Mr Tim Mahony	Manager, Government and Media Relations, TA
ACT	Ms Jo Verden	Deputy Director, Visit Canberra
NSW	Ms Sandra Chipchase	Chief Executive Officer, Destination New South Wales
	Ms Sarah Cruickshank	Executive Director, Cities Branch, NSW Department of Premier and Cabinet
	Ms Sally Walkom	Director, Economic Policy, NSW Department of Premier and Cabinet
NT	Mr Tony Mayell	Chief Executive Officer, Tourism NT
	Mr John Di Maria	Executive Director, Stakeholder Alliance, Tourism NT
QLD	Mr Damien Walker	Deputy Director-General, Tourism, Department of Tourism, Major Events, Small Business and the Commonwealth Games
	Ms Therese Phillips	Director, Destination Partnerships, Tourism and Events Queensland
SA	Mr Brent Hill	Director of Marketing, South Australian Tourism Commission
TAS	Mr John Fitzgerald	Chief Executive Officer, Tourism Tasmania
VIC	Mr John Dalton	Director, Tourism, Events and Visitor Economy, Visit Victoria
WA	Ms Stephanie Buckland	Chief Executive Officer, Tourism WA
	Ms Derryn Belford	Executive Director, Destination Development, Tourism WA
Guest speakers		
Aust Govt	Ms Narelle Smith	Office for Sport
	Mr Nick Titcume	Office for Sport
SECRETARIAT		
Aust Govt	Ms Megan Street	A/g Team Leader, Strategic Policy, Austrade
	Ms Amy Stedman	Policy Officer, Strategic Policy, Austrade

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Question Number 12

Tourism Major Project Facilitation Service

1. How many projects currently being facilitated? What progress has been made since last estimates?
2. How many of these projects are under now construction?
3. Please provide detailed updates on the status of all projects utilising the service including project name, proponent name, value of project, expected start and completion date and funding partners.

Answer

1. Five. Construction of the Cairns Aquarium is now over 50 per cent complete.
The Pacificus project is progressing.
2. One.
3. Project name: Cairns Aquarium
Proponent name: Cairns Aquarium and Reef Research Centre
Value of project: \$50 million
Expected start and completion dates: construction is underway, completion is expected in early 2017

Project name: Pacificus
Proponent name: Eaton Place Pty Ltd
Value of project: \$950 million
Expected start and completion dates: dependent on the achievement of requisite approvals

Project name: Ella Bay Resort
Proponent name: Ella Bay Pty Ltd
Value of project: \$1 billion
Expected start and completion dates: dependent on the achievement of requisite approvals

Project name: Turtle Street Resort
Proponent name: QRE Pty Ltd
Value of project: \$130 million
Expected start and completion dates: dependent on the achievement of requisite approvals

Project name: Brampton Island Resort
Proponent name: Brampton Enterprises
Value of project: \$50 million
Expected start and completion dates: dependent on the achievement of requisite approvals

Disclosure of funding arrangements is a matter for project proponents.

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Question Number 13

Tourism Research Committee (TRC)

1. When was the last committee meeting? What actions have been taken as a result?
2. Please detail any changes to membership since the last estimates?
3. Please provide the forward schedule of meetings for 2016/17.

Answer

1. The last Tourism Research Committee (TRC) meeting was held in Perth on 29-30 September 2016. Actions included enhancements to the National and International Visitor Surveys, developing and submitting applications for the Destination Visitor Survey program, and broad agreement on a National Tourism Research Framework.
2. There have been two membership changes since the last estimates. Grace Pan and Jenny Troung-Gibson now represent Tourism and Events Queensland, and Sharon Foo and Aranei Paskar represent Tourism Australia.
3. The next meeting is scheduled for Adelaide on 6-7 April 2017. The location and timing of a second meeting in 2017 have not yet been determined.

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Written Question on Notice from **Brown, Carol** to Austrade

Question Number 14

State of the Industry Report

1. When was the last State of the Industry Report published?
2. What date will the 2017 State of the Industry Report be published?

Answer

1. The State of the Industry Report for 2014-15 was published on 18 November 2015.
2. The State of the Industry Report for 2015-16 will be published on 2 February 2017.

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Written Question on Notice from **Brown, Carol** to Austrade

Question Number 15

Incoming ministerial briefing

1. Has Minister Ciobo been provided with an incoming ministerial briefing? What date did this occur?
2. Please provide a copy of the written incoming ministerial briefing.
3. Has Austrade met with Minister Ciobo since his appointment as Minister for Tourism? If so, please detail dates.
4. Has Minister Ciobo visited the offices of Austrade, Tourism Australia or Tourism Research Australia since being appointed Minister for Tourism? If yes, what dates and what was the nature of the visits?

Answer

1. Austrade forwarded an incoming ministerial briefing to Minister Ciobo's office on 18 July 2016.
2. The incoming ministerial briefing constitutes policy advice to government.
3. Minister Ciobo has met with Austrade officials on a number of occasions since his appointment as Minister for Tourism.
4. Minister Ciobo has visited the Austrade Canberra office to address staff.

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Written Question on Notice from **Brown, Carol** to Austrade

Question Number 16

Australia's participation in upcoming world fairs

1. As of 8 September 2016, more than 100 countries had confirmed they will take part in Expo 2017 in Kazakhstan. Is Australia attending? If not, what are the reasons for this?
2. In a letter dated 27 February 2016, Mr O'Sullivan, Managing Director of Tourism Australia indicated that Deloitte has been commissioned to do a CBA of potential participating in the Dubai 2020 Expo. Has this report concluded? What are the findings? What are the recommendations in the report?
3. Has Austrade or Tourism Australia made a recommendation to the government about participating in these events?
4. Has Austrade or Tourism Australia had any contact with the organisers of these events?
5. If so, what was the nature of that contact? If not, why not, given that Austrade and TA are the primary tourism agencies?
6. What are the tourism benefits of Australia participating in international events such as World Fairs?

Answer

1. The Government assessed the benefits of participating in Expo 2017 in Astana did not merit the significant costs in taking part.
2. This report is commercial in confidence.
3. Austrade and Tourism Australia were consulted as part of the cost-benefit analysis conducted by Deloitte into participation in Dubai 2020. Neither organisation made separate recommendations to the government about participation in Astana 2017 or Dubai 2020.
4. Yes.
5. Meetings between the Australian Government and the Kazakh Government.
6. The tourism benefits of participating in such events varies in terms of the host country and whether or not the country is a priority market under the national tourism strategy, *Tourism 2020*. These opportunities are assessed on a case by case basis.

Senate Foreign Affairs, Defence and Trade Legislation Committee

Budget Estimates - Oct 2016

Written Questions on Notice from **Carr, Kim** to Austrade

Question Number 17

Trade Missions

1. How many trade missions has Austrade helped facilitate in the last year?
 - a) Please provide a list of all trade missions since and including the 2013-14 financial year, their destination, purpose, number of participants, names of participants, and cost for the Australian Trade and Investment Commission
2. What was the average budget?
3. Which mission was the most expensive and why?
4. Which mission was the cheapest?
5. Did any missions go over budget?
6. How does one assess whether a trade mission is successful?
7. How much business can be directly attributed to a trade mission?
8. How does this analysis occur?
9. Which trade mission was the most successful?
10. Which trade mission was the least successful?
 - a) Why was it the least successful and what has been done to ensure this does not happen again?

Answer

1. In the twelve months to October 2016, Austrade facilitated five minister-led trade missions (to Indonesia, USA, Cuba, China and Iran).
 - a) Details of Prime Minister or Minister led business missions organised by Austrade from FY2013-14 to October 2016 are provided in the table below – including the destination, purpose (sectoral focus), number of delegates, names of participating companies, location and net departmental costs.

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
Feb 2014	Philippines (Manila)	Infrastructure Resources & Energy	20	Refer Austrade response to QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$7,725
Apr 2014	Japan (Tokyo)	FTA – multiple sectors	28	Refer Austrade response to QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$1,797
Apr 2014	Republic of Korea (Seoul)	FTA – multiple sectors	23	Refer Austrade response to QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$1,343
Apr 2014	China - for Australia Week in China	Agribusiness Food, Beverage, Consumer Education Financial Services Health & Senior Living Minerals, Energy & METS Tourism	726	Refer Austrade response to QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$747,696
Jun 2014	North America (Ottawa, New York and Houston)	Investment – R&E Infrastructure Arts Health	19	Refer Austrade response to QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$41,145
Aug 2014	Singapore	Aerospace	15	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$22,774
Sep 2014	India (Mumbai, New Delhi)	PM mission	30	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$33,631
Dec 2014	Latin America (Brazil, Colombia)	Education Resources – METS Investment	10	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$31,997
Jan 2015	Australia Business Week in India (Ahembabad, New Delhi, Mumbai, Pune, Jaipur, Chandigarh)	Agriculture ETS & Dairy Cultural Services Education Health & Assisted Living Health – Life Sciences	437	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$904,074
Feb 2015	New Zealand (Christchurch and Auckland)	Infrastructure	16	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$44,024
Mar 2015	Canada (Vancouver and Toronto) and USA (New York)	Resources – METS Investment	18	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$60,884

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
Apr 2015	Middle East (Saudi Arabia, Riyadh)	Agribusiness Education Investment	16	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$27,610
Apr 2015	Japan (Tokyo)	Education Food & Beverage Sport	39	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$100,808
Apr 2015	Republic of Korea (Seoul)	Food & Beverage	10	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$69,861
May 2015	Papua New Guinea (Lae and Port Moresby)	Resources & Energy Infrastructure	18	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$18,517
May 2015	Philippines (Manila)	Infrastructure	12	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$32,210
Jun 2015	India (Hyderabad) – led by Parl Sec	Health Infrastructure	15	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$9,263
Jun 2015	Singapore	Comprehensive Strategic Partnership – multiple sectors	13	Refer Austrade responses to QoN 56 (2015-16 Budget Estimates, June 2015) and QoN 41 (2015-16 Supplementary Budget Estimates, October 2015)	\$13,713
Jul 2015	Germany	Advanced materials, investment, medtech, skills/training	33	Imagine Intelligent Materials Ernst & Young Business Group Australia Compumedics Australian Council for Private Education and Training Woodside RMIT University CRC for Polymers Carbon Revolution Victorian Centre for Advanced Materials Manufacturing Carbon Nexus Starpharma Macquarie Group Master Builders Australia Printing Industries Association of Australia C A Henschke & Co	\$212,532

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				IFM Investors Australian Strategic Policy Institute Macquarie Group Simavita Australian Strategic Policy Institute CSIRO SST Platina Resources Future Fund Composites Australia Cochlear TAFE Queensland Australian National University Queensland University of Technology Advanced Material Solutions Prima BioMed CSIRO The Group of Eight	
Aug 2015	China	ChAFTA – multiple sectors	31	Anglo American Australia and New Zealand Banking Group Limited Australian Dairy Farmers Australian Food and Grocery Council Australian Macadamia Society Australian Made Shop (China) Australian Pork Limited Australian Red Meat Industry BHP Billiton Marketing Asia Blackmores Limited Castalia Advisors Chambers and Co International Lawyers Citrus Australia Limited Dairy Australia Ferguson Australia Group Frosty Boy Australia Geraldton Fishermen's Cooperative Lion Pty Limited Macro Meats Gourmet Game Meat and Livestock Australia Minderoo Group	\$87,610

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				National Farmers Federation Norco Cooperative Limited Peabody Energy Sanger Australia Sheepmeat Council of Australia Snack Brands Australia Summerfruit Australia Limited Swisse Wellness Toowoomba and Surat Basin Enterprise Wellard Rural Exports	
Nov 2015	Indonesia Australia Business Week	Automotive Aftermarket Agriculture Education Healthcare & Senior Living Infrastructure Premium Food & Beverage Resources & Energy Tourism	355	Refer Austrade response to QoN 3 (2015-16 Additional Estimates, February 2016)	\$822,703
Feb 2016	Australia US Business Week	Agribusiness & Food Science Digital Technology Medical Technology Resources & Energy Tourism	230	Refer Austrade response to QoN 102 (2015-16 Additional Estimates, February 2016)	\$1,033,886
Feb 2016	Cuba (Havana)	Mining Resources Agriculture Infrastructure	11	University of Melbourne Pure Projects Gekko Systems Pty Ltd WorleyParsons Cuba Consult MEO Australia Limited ULAEX Woodside Energy Ltd Meat & Livestock Australia Balance Services Group Solais Geoinformatics	\$37,119
Apr 2016	Australia Week in China	Agribusiness Financial Services Health & Aged Care Innovation	983	* Denotes Tourism Australia showcase delegate ** Denotes Wine Australia roadshow exhibitor	\$2,771,410

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
		Education METS Premium Food & Beverage Tourism Urban Sustainability & Water Management		----- 123 Investment Management Pty Ltd 2B WELL Vitamins **3 Oceans Wine Company 31C Pty Ltd A Raptis & Sons Pty Ltd A.M.A. SERVICES (W.A.) PTY LTD A.S. BARR Group AC Capital Holdings PTY LTD *AccorHotels ACHS ACT Chief Minister, Treasury and Economic Development Directorate ACT Chinese Business Council ACT Government - Chief Minister, Treasury and Economic Development Directorate ACT Government - Invest Canberra *Adelaide Convention Bureau Adeline Group Advisian Pty Ltd AFS Capital Securities Ltd Agribusiness Regional Development Association Agricultural Investment Management Pty Ltd Agritechnology Pty Ltd AIMS Financial Group ALTIOS International - SYDNEY AMG MEDIA PRODUCTIONS PTY LTD **Angove Family Winemakers ANS International Design & Consulting Pty. Ltd. ANTHONY RECHICHI-ARCHITECT ANZ Bank - Sydney APIR Systems Pty Ltd Aromababy Natural Skincare ASF Group Limited Asia Development Partners Pty Ltd Asialink Aspect Skincare International Pty Ltd Aspen Medical Pty Ltd	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				Association of Superannuation Funds of Australia (ASFA) ATEC (Australian Tourism Export Council) Atlas Advisors Australia Aura Capital Pty Ltd AURIZON HOLDINGS (HO) Aus Recent Pty Ltd Ausbright International Pty Ltd Auscap Asset Management AusDiagnostics Ausfeng Group AusIndustry (NT) Ausmate Pty Ltd Aussino Trade Alliance Pty Ltd Austide International Trade Pty Ltd Austlink Holdings Pty Ltd Australasian Land and Groundwater Association Australia Bandfield Group Pty Ltd Australia China Business Council - WA Australia China Business Council (ACBC) - National Secretariat (HO) - VIC Australia Food And Wines AUSTRALIA HD HOLDING GROUP PTY LTD Australia Health World Pty Ltd Australia House Pty Ltd AUSTRALIA MADE SHOP PTY LTD AUSTRALIA POST (HO) Australia Sino One Hundred Year Agricultural and Food Safety Partnership (ASA100) Australia United Professionals Pty Ltd Australian Aged Care & Health (Export Services) Pty Ltd Australian Agricultural Resources Group Pty Ltd Australian Beef Group Pty Ltd AUSTRALIAN BLENDING COMPANY PTY LTD AUSTRALIAN CATHOLIC UNIVERSITY (HO) Australian Chummin Pty Ltd Australian College of Information Technology	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				AUSTRALIAN COUNCIL FOR PRIVATE EDUCATION AND TRAINING (ACPET) (HO) Australian Dairy Park Pty Ltd Australian Export Grains Innovation Centre Limited (AEGIC) Australian Farm and Resource Management Australian Fashion Labels Pty Ltd Australian Food and Grocery Council Australian Government - Department of Agriculture and Water Resources Australian Government - Department of Industry, Innovation and Science Australian Government - Parliament of Australia Australian Government Department of Foreign Affairs and Trade Australian Grain Link Australian Made, Australian Grown Campaign Limited Australian Medical Travel *Australian National Maritime Museum Australian National University - College of Business & Economics AUSTRALIAN NATIONAL UNIVERSITY (HO) Australian Natural Exports Pty Ltd Australian Nature's Milk Company Pty Ltd Australian Nutrition & Sports Pty Ltd Australian Oasis Farming Pty Ltd Australian Pacific College Australian Pastoral Funds Management Australian Pork Limited Australian Rural Exports Pty Ltd (Austrex) Australian Sustainable Food Company *Australian Turf Club (Royal Randwick & Rosehill Gardens) Australis Nutrition Pty Ltd Authentibles Pty. Ltd. AVEO China Barramundi Gardens Pty Ltd Batman's Hill on Collins	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				Baxter Laboratories Pty Ltd Bayer Australia Ltd Beechworth Honey Pty Ltd Bega Cheese Limited Bellabox Pty Ltd Bellamy's Organic Bent Creek Vineyards BestExchangeRates BetaSmartz Beyond Borders Express Pty Ltd Bindaree Beef Group Pty Ltd Bio Concepts Pty Ltd Bio Organics Group Pty Ltd - Guangzhou office Biohawk Black Dog Institute Black Sheep Capital BLACKMORES LIMITED (HO) Blerick Pty Ltd Blue Mountains Natural Spring Water Blue Sky Alternative Investments Ltd BlueMount Capital BMT WBM Pty Ltd Boab Food Group Pty Ltd BOND UNIVERSITY (HO) Botanical Innovations Bowe Trading Pty Ltd Brand South Australia Braydun Hill Vineyard Bridestowe Lavender Estate Bridge Advisory Group *BridgeClimb Sydney BRIGHTON PACIFIC Brisbane Airport Corporation (BAC) *Brisbane Convention Bureau Brothers in Arms Vineyards **Brown Brothers *Business Events Cairns & Great Barrier Reef *BUSINESS EVENTS SYDNEY (BESydney)(HO) - SYDNEY	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				*Business Events Tasmania Business Group Australia Pty Ltd Cabrini Cairns Airport Calia Australia Pty Ltd Camena Management Pty Ltd Camperdown Dairy Exports Pty Ltd Canberra Airport Pty Ltd Canberra Business Chamber *Canberra Convention Bureau Canberra Innovation Network CapitalPitch Care Plus International Pty Ltd Careers Australia Group CarePlus Australia Caring Choice Pty Ltd Caruso's Natural Health Pty Ltd CBH Grain Asia Limited Chamber of Commerce and Industry of WA Chamber of Commerce and Industry Queensland CHARLTON BROWN **Cheviot Wine Group Pty Ltd Children's Cancer Institute Chin Communications China Ambition Pty Ltd China Australia Millennial Project China Trade Services Chinese Australian Services Society Ltd, Citrus Australia City of Gold Coast Claire Field & Associates Clarus Technologies Pty Ltd CLCA Pty Ltd CLSA Australia Pty Ltd Coco Roselle Pty Ltd Coghlan Retail Group Collins International (Australia) Pty Ltd Collins Vergnaud Commonwealth Bank - Hong Kong	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				Commonwealth Bank of Australia CP2 Limited CQUNIVERSITY AUSTRALIA - ROCKHAMPTON (HO) **CraneFord Wines CRC for Water Sensitive Cities Critical Success Solutions CropLife Australia CrowdfundUP Pty Ltd Crowe Horwath (Tasmania) *Crown Hotels Melbourne and Perth CSIRO - Data61 CSIRO (HO) Dairy Australia DARLO LEARNING PTY LTD **De Bortoli DEAKIN UNIVERSITY (HO) Department of State Development, Infrastructure and Planning Device Technologies Australia Pty Ltd DNA Personnel DNC Consulting Group *Dockside Group DOUSTAR PTY LTD Doyle Wilson Solicitors DPP Pharmaceuticals Pty Ltd DT International Academy Eagar & Martin Eaton Square EDC Consulting Pty Ltd Edison Partners Pty Ltd Ego Pharmaceuticals Pty Ltd Elanra Elders International Trading (Melbourne) Elders Limited - China Elders Rural Services Australia Limited Elite Health Care Australia Elwa Energy Savers Emerging Policy Pty Ltd	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				**EMPIRE M INTERNATIONAL(SHANGHAI)CO.,LTD Emu Tracks Enable College Encounter Australia Pty Ltd ENCOUNTER TECHNOLOGY CORPORATION PTY LTD Endoluminal Sciences Pty Ltd Entura eora 3D pty ltd Ernst & Young (AUST HO) Ethos World - Premium Orthodontics and Dentistry Euclidean Pty Ltd EVERFAST WORLDWIDE EXPRESS PTY LTD Evertang Investment Pty Ltd Evolution Health Pty Ltd Expat Advisors Community Export Finance and Insurance Corp - EFIC (Aust HO) *Featherdale Wildlife Park FEDERATION TRAINING FEDERATION UNIVERSITY AUSTRALIA (formerly UNIVERSITY OF BALLARAT) (HO) Ferndale Confectionery Pty Ltd Ferngrove Pharmaceuticals Pty Ltd Financial Services Council Finlaysons Lawyers *Flemington - Victoria Racing Club Fletcher International Exports Pty Ltd Fleurieu Peninsula Tourism Forager Foods Pty Ltd FPA Biotech Pty Ltd Freedom Nutritional Products Ltd (HO) Fresh Fields Natural Australian Dairy Pty Ltd Fruit Varieties International Pty Ltd Fukushoku Dairy Pty Ltd Full Circle Venture Capital G20 Young Entrepreneurs' Alliance - Australia (represented by Enya)	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				GAO Group International Garvan Institute of Medical Research GASPAR NOMINEES Geraldton Fishermen's Co-operative Limited GHD Pty Ltd (Sydney) Global Fortune Investment Limited Global Opulence *Global Tour Specialists Global Valve Technology Ltd **GNT Fine Wines Pty Ltd *Gold Coast Tourism Goldenland Investment & Trade Pty Ltd Goodman Group Government Education and Training International Gravity Consulting Services Pty Ltd Green World City Pty Ltd **greenock estate wines Gresham Partners Limited GRIFFITH UNIVERSITY (HO) GROUP COLLEGES AUSTRALIA PTY LTD (HO) Guppy Traders H1 Digital *Hamilton Island Hancock Prospecting Pty Ltd **Hangzhou Ausping Trade Co., Ltd Harris Partners Consulting Pty Ltd Harrowsmiths International Pty Ltd HASSELL (MELBOURNE HO) Hatch Associates Pty Ltd Health Infrastructure NSW Health More Pty Ltd Health Spring Australia Healthe Care Australia HealthKit Pty Ltd Healthscope Limited Healthy Water Technologies Australia Healthy Waterways **Helen & Joey	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				Help Enterprises Herbert Smith Freehills Hessel Group HGT Australia Ltd HiveXchange Pty Ltd Holding Redlich Holmes Institute HOMART PHARMACEUTICALS PTY LTD (HO) Honey and Fox Pty Ltd HopgoodGanim Horticulture Innovation Australia Limited **Howard Park Hunternet Co-operative Limited **HYIG Pty Ltd iAccelerate ICRO GROUP PTY LTD Imaging Associates Group Imerlink Pty Ltd Industry Super Australia Infrastructure Sustainability Council of Australia (ISCA) InnoHub Innovative Farm Services Integria Healthcare (Australia) Pty Ltd Intellectual Ventures *InterContintal Hotels Group Greater China *International Convention Centre Sydney Invest Victoria Iron Pharmacy Group Itomic Pty Ltd IUS International Pty Ltd Ivest Pty Limited J. Dominance International Trade Co. Pty. Ltd. Jaquillard Minns Jeta Global Jing Meridian Advisory Pty Ltd Jonesy's Dairy Foods Kagome (was Cedenco JV Australia Limited & SK Foods Australia Pty Ltd)	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				Kaleen Environment Kalfresh Pty Ltd Kansom Australia Pty Ltd Keolis Downer **Kerry Wines KI STUDIO PTY LTD Kilcoy Pastoral Co Pty Ltd King & Wood Mallesons (Shanghai) KordaMentha KPMG - (Aust HQ) - Sydney Kreston Dormers LA TROBE UNIVERSITY (HO) Langrey International Language Your Way **Lannister Group Lend Lease Corporation LTD (HO) Lennon Training Consultants Line Management Institute of Training Livestock Shipping Services **Longfellows Wine Group Luxperience *Luxury Lodges of Australia Lynch Group Australia Pty Ltd Macquarie Capital (Australia) Limited MACQUARIE UNIVERSITY (HO) Magic Dynasty Pty Ltd MAI Capital Mandel Trading Pty Ltd Manuka Chaff Pty Ltd MARK R WHITE &; CO. CPA's Market Engine Global Pty Ltd MCGREGOR COXALL Mclean Delmo Bentleys TST McPherson's Consumer Products Ltd (HO) **McWilliams Wines Meat & Livestock Australia HO Mecwacare *Melbourne Convention Bureau MELBOURNE EUREKA TOWER	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				OBSERVATION DECK PTY LTD Metcash Trading Limited Michiko Formula Australia Pty Ltd MICROMINE PTY LTD (HO) Milbank Project Management Pty Ltd Minderoo Group Mineral Carbonation International Minter Ellison Mobius Medical Pty Ltd Moelis & Company, Australia Monash College Pty Ltd MONASH UNIVERSITY (HO) **Montara Wines *Moonshadow Cruises Moorabbin Flight Training Academy Moroku Pty Ltd Mount Warning Spring Water Company Australia Pty Ltd MPORT PTY LTD MSM Milling Pty Ltd Murdoch University muru-D MZECO International Pty Ltd NAB - National Australia Bank - Sydney Nationwide Trees P/L Natural Olive Oil Soap Factory Pty Ltd Navitas - Beijing Navitas English NSW QLD WA Nestle (Australia) Ltd New Hope Group New South Wales Government - Department of Industry New South Wales Government - Department of the Premier and Cabinet (Guangzhou) New South Wales-Office of the Minister for Health Noelle Australia Pty Ltd Northern Co-operative Meat Company Limited Northern Territory Convention Bureau Northern Territory Department of the Chief	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				Minister Northern Territory Government - Tourism NT Norton Rose Fulbright Australia Nova Business Finance Pty Ltd Nova Springwater Pty Ltd Nova Vita Wines NSW Business Chamber NSW Department of Premier & Cabinet NT - Office of the Minister for Tourism Oak Tasmania Ocean King Oceanic Multitrading Pty Ltd Octavo Pty Ltd OLD LAKES PTY LTD Omniblend Nourish Pty Ltd One Harvest Holdings Pty Ltd One Water Naturally *One&Only Resorts of Australia Onefood Bee Farm Of Australia Pty Ltd Optipharm Pty Ltd OptoTech Pty Ltd Orient Partners Oriental Merchant Pty Ltd OSCAR Hospitality Solutions Pty Ltd Oz Farm Royal Pty. Ltd Oz-Star OZ-Town Australia Pty Ltd Panausino International Peanut Company of Australia Limited Peerless Foods Peloris Global Sourcing Perfection Fresh Australia Pty Ltd **Pernod Ricard China *Pernod Ricard Winemakers *Perth Convention Bureau **Pettavel Australia Pty Ltd PharmaCare Laboratories *Phillip Island Nature Parks Pilbara Development Commission	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				Pindan Capital Pioneer Computers Australia Pipex Australia Pty Ltd Pitcher Partners (Melbourne) PLACE DESIGN GROUP (HO) Plumbing NT PTY LTD Port Phillip Bay Scallops PPB Advisory **Pran Wines Premium Australia Foods Preshafood Pricewaterhouse Coopers Primary Health Care Limited ProForm Foods Pty Ltd Project Sea Dragon Pty Ltd Property Council of Australia Prudential Capital Management Pty Limited PwC Melbourne Qantas Airways Limited QBID Pty Ltd Quantum Filtration Medium Pty Ltd Queensland Department of Premier and Cabinet Queensland Government - Department of Education and Training Queensland Government - Trade and Investment Queensland Ralphs Tasmanian Seafood Pty Ltd Ramsay Health Care Pty Ltd RBK Nutraceuticals Pty Ltd Regional Development Australia Central Coast (RDACC) NSW Reparator Pty Ltd Reserve Bank of Australia RESIMAC Limited RESMED Asia Pacific Ltd Resparkle Pty Ltd Restaurant & Catering Industry Association of Australia REX Service Pty Ltd	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				Rezex Pty Ltd **Richard Buller Wines Rick Carson Business Advisors Rimbal Financial Pty Ltd Rivalea (Australia) Pty Ltd RMR APAC Investments **Rob Dolan Wines Rocket Internet Australia Roses 2 Go Pty Ltd Royal District Nursing Service Limited (RDNS) Royal Food Group Pty Ltd Royal Foods Aust Pty Ltd Royal Fresh International PTY Ltd *Royale VIP Private Roza's Gourmet RSL Care *Saffire- Freycinet SalDoce Fine Foods Sanitarium Health and Wellbeing Sanofi Consumer Healthcare Sanofi-Aventis Australia Pty Ltd **Santa & D'Sas Sapien Ventures Sapphire International Holdings Pty Ltd Satori Investments Scientia Clinical Research Limited Scolari Comerford Chartered Accountants Seaway Agencies & Logistics See3 Group Pty. Ltd. **Shanghia E.N.O Fine Wine Shaw Vineyard Estate Shed Enterprises **Shenzhen Good-Faith **Shenzhen Nanyu Brother Investment Co., Ltd. ShineWing Australia **Shottesbrooke Winery Signature Beef Pty Ltd Silver Aged Care International *Singapore Airlines	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				Single Serve Packaging Sinosphere Pty Ltd SISACS INTERNATIONAL PTY LIMITED SkinB5 Pty Ltd Slim Secrets Pty Ltd SmartTrans Holdings SOAREAST (AUSTRALIA) PTY LTD South Australian Government - Department of Education and Child Development South Australian Government - Department of State Development South Australian Government - Department of the Premier and Cabinet *South Australian Tourism Commission *South Wharf Events SOUTHERN CROSS UNIVERSITY (HO) Southern United Seafood Australia Pty Ltd *Sovereign Hill Spaceframe Pty Ltd SPC Ardmona Operations Limited SPEL Environmental Pty Ltd Sphere Healthcare Pty Limited Spiral International Trade Pty Ltd Springfield Land Corporation Pty Ltd Squire Patton Boggs (AU) Squirrel Ltd St Francis Pharmaceuticals Pty Ltd **St Hallett St Vincent's Health Australia Standard Chartered Bank (Sydney, Aust HQ) Star Combo Australia Pty Ltd Star Water Solutions STATE GOVERNMENT OF VICTORIA Stone and Chalk Streamline Solutions **Stuart Wines Co. Studio Bleux Pty Ltd Study Gold Coast StudyPerth	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				Summerfruit Australia Ltd Sunrice (HO) Sustain SA SWINBURNE UNIVERSITY OF TECHNOLOGY (HO) SWISSE WELLNESS PTY LTD Sydney Airport Sydney Local Health District Sydney Stock Exchange TAFE NSW - Western Institute Tangalooma Island Resort Tankinle Pty Ltd Tasmania- Department of Premier and Cabinet Tasmanian Bakeries Tasmanian Chamber of Commerce and Industry TASMANIAN GOVERNMENT - DEPARTMENT OF STATE GROWTH TASMANIAN GOVERNMENT - Office of the Coordinator General Tassal Group Limited **Taylors Wines Tech Advisory Partners **Telford/Casella TELSTRA CORPORATION LIMITED (HO) Tennis Australia *The AOT Group The Australian Organic Olive Oil Company Pty Ltd The Beautiful Life Australia The Clean Food Co. The Digital Incubator Pty Ltd trading as Studio 60 The FABAL Group Pty Ltd THE GEORGE INSTITUTE FOR GLOBAL HEALTH (HO) The Heat Group Pty Ltd The iQ Group Global The Right Food Group Pty Ltd The SILC Group The Sovereign Hill Museums Association The University of Adelaide	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				The University of Sydney Business School The Vege Chip Co Pty Ltd THF WINES PTY LTD Think China Think Queensland Ltd **Thistledown Wine Company / Alliance Wine Australia Thompson Wines Thomson Adsett (Victoria) Pty Ltd **Tomich Hill / Shanghai Ultron International Trading Co. Ltd Tony Warr International Pty Ltd Toowoomba Surat Basin Enterprise Torrens University Australia Tourism & Transport Forum (TTF) *Tourism and Events Queensland TOURISM AUSTRALIA (HO) *Tourism NT *Tourism Victoria Trade and Investment Queensland (Shanghai) TradeFloor Transition Level Investments Trigonia Seafoods TRIMBLE PLANNING SOLUTIONS PTY LTD (HO) Tripalocal True Aussie Exports Tynan's View Premium Wines **Tyrone Estate Wines UGG ORIGINAL PTY LTD *Ultimate Winery Experiences Australlia Ulupna Winery Unique Opal and Diamond Manufacturers United World Enterprises Pty Ltd UNIVERSITY OF ADELAIDE (HO) UNIVERSITY OF CANBERRA (HO) UNIVERSITY OF MELBOURNE (HO) University of New South Wales - School of Mining Engineering	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				UNIVERSITY OF NEWCASTLE (HO) UNIVERSITY OF QUEENSLAND (HO) UNIVERSITY OF SOUTH AUSTRALIA (HO) UNIVERSITY OF SOUTHERN QUEENSLAND (HO) UNIVERSITY OF SYDNEY (HO) UNIVERSITY OF TASMANIA (HO) UNIVERSITY OF TECHNOLOGY SYDNEY (HO) UNIVERSITY OF WOLLONGONG (HO) Urban Ecological Systems Ltd Urban Growth NSW Urban Originals Pty Ltd USCOM Pty Ltd VICTORIA UNIVERSITY (HO) Victorian Government - Department of Economic Development, Jobs, Transport and Resources Victorian Government Business Office (Beijing) *Village Roadshow Theme Parks ViPlus Dairy Pty Ltd VitaMan Global Pty. Ltd. *Voyages Indigenous Tourism Australia W&B Design Wagner Investments Water Industry Alliance Water Stewardship Australia Water Technology Welle Pty Ltd Western Australia Government - Tourism Western Australia WESTERN SYDNEY UNIVERSITY (HO) WESTPAC BANKING CORPORATION (Sydney)(HO) WeTeach Wine Australia (HQ) Wine Power Pty Ltd Wines by Geoff Hardy WinWorld Australia Pty Ltd WizTrips	

Month	Location	Purpose (sectoral focus)	No. of Delegates	Company names	Department Cost - Net
				**Wollemi (Internatinonal) Trading Limited Woods Bagot (Shanghai) Woods Organic Flour Mill Pty Ltd World First Foreign Exchange Yellow Earth Yes RTO YHA Australia *Yu Teng	
Sep 2016	Iran (Tehran)	Agribusiness & Food Education & Skills Water Management Mining & Minerals Oil & Gas Health & Medical	20	Export Finance And Insurance Corp Curtin University Australian Davos Connection Forum Refrigeration Engineering International Pty Ltd Meat & Livestock Australia WorleyParsons Australian Water Partnership Oil Search Limited Rubicon Water Woodside Energy Ltd Graincorp Limited ATC Williams Pty Ltd Blackmores Cochlear Qantas Airways Limited Livecorp University of Sydney Box Hill Institute University of Melbourne Dragoman Pty Ltd	\$28,503

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2. Business mission budgets vary depending on a number of factors including:
- delegation size
 - program objectives (which determines the number of days, locations and events)
 - low versus high cost destination (for example event costs in USA versus Indonesia)

The budgets for all business missions organised by Austrade since FY2013-14 are listed in the table on previous pages.

3. The most expensive mission was Australia Week in China (April 2016) due to the size of the delegation (983 delegates) and complexity of the program (multi-sector, multi-city).
4. As per the table provided, the least expensive mission was to Korea in April 2014 to support the Korea Australia Free Trade Agreement.
5. No.

6. The measure of success of a mission varies depending on its objective. For example, some missions are designed as market familiarisation visits whereas others have a more commercial focus and aim to showcase Australian capability in a particular sector and facilitate engagement with relevant in-market contacts.

As a consequence, the success of a business mission is assessed through a number of measures. For larger Australia Week events, success is measured by delegate feedback collected through a post-event electronic survey; the number, value and strategic importance of commercial outcomes achieved; the degree of participation by local business representatives; and media/social media coverage generated. Smaller missions are assessed using similar measures although participant feedback is generally gathered through email contact rather than through the use of an electronic survey.

Austrade also follows up with delegates 6-12 months after the conclusion of a mission to identify any additional commercial outcomes achieved and to see if additional support to enter / expand in a market is required.

7. Not all business deals are sealed during or immediately following a trade mission. However, all trade missions have a significant 'head-turning' effect with the result that trade and investment outcomes continue to accrue for some time following a mission. Attribution of trade and investment outcomes to any particular trade mission is based upon participant feedback. Austrade conducts survey evaluations after every mission to gather delegate feedback and identify commercial outcomes. Feedback to date has been positive with businesses attributing \$2.2 billion in trade outcomes and a further \$4.6 billion in investment outcomes.
8. Refer question 7.
9. As outlined in the response to question 6 above, the measure of success of a mission varies depending on its objectives, therefore it is difficult to label one mission as being the most successful.
10. For the same reasons outlined in our response to Question number 9 above, it is difficult to label one mission as being the least successful.

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Question Number 18

Communications security

1. What methods can employees use to communicate with each other?
2. What software is installed on phones for communication?
3. Do you know of colleagues using software such as Whatsapp for communication?
4. Do you know of any sensitive trade information having been communicated via Whatsapp?
5. Are you aware that the Australian Signals Directorate has not authorised WhatsApp as a secure communication channel?
6. Has the department been attacked by online hackers?
7. Has any sensitive trade information been compromised by online hackers?
 - a) Which information?
 - b) Have the appropriate persons been notified?
 - c) What actions were taken in response to these attacks?
8. Can you please outline what is done to protect sensitive trade information?
9. What budget is allocated to protecting trade information from online attacks?
10. Is this sufficient?
 - a) Is this lack of funds risking our security?

ANSWER

1. The methods Austrade provides its employees to communicate with each other are:
 - Email
 - Sharepoint collaboration
 - Voice and video services including multiparty conferencing
 - Instant messaging using Jabber Unified Communications suite.
2. Austrade uses Mobile Device Management (MDM) software on phones for communication purposes. This allows Austrade staff to access email securely. Phone manufacturers and telecommunications providers may also install communication software for phone and SMS/text services.
3. Whatsapp is not a supported communication method for staff conducting Austrade business.
4. No.
5. No, Austrade has not received notification from the Australian Signals Directorate (ASD) that WhatsApp is either authorised or not authorised as a secure communication channel. Austrade refers to the Australian Government Information Security Manual (ISM) when dealing with sensitive information or systems accessing that information.
6. Austrade works with the Australian Government security agencies to ensure Austrade's IT systems and network comply with government requirements for information protection and cyber security. Austrade does not comment about specific incidents and events.
7. Austrade has processes and procedures to deal with security incidents and if required works with the Australian Government security agencies. Austrade does not comment about specific incidents and events.

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8. Austrade is continually managing and reviewing cyber and information risks to protect sensitive trade information

- through its security frameworks, policies and guidelines
- monitoring and swift response to emerging threats
- protection against viruses and other malicious software
- intrusion protection capability enabled on Austrade notebook computers
- regular staff education and promotion of good security practices
- ongoing testing of security measures.

Austrade regularly applies security testing with cyber penetration testing and security audits conducted by ASDs Information Security Registered Assessors Program (IRAP) Assessors. Austrade also has monitoring and Data Loss Prevention tools in place to provide assurances that our information is managed in an appropriately secure manner.

Austrade has an Information Security Policy and Acceptable Use Policy guiding protection and use of Austrade business information.

9. Cyber Security is integrated into operational and capital budget commitments. Budgets are allocated to protect trade information from online attacks through the ongoing operational costs of the systems and as an integrated component of IT projects. Austrade is committed to information security protection and enhanced staffing of the IT Security team in 2014.

10. Budget allocation for Cyber security is aligned to strategic and operational objectives of the Agency. Threat/Risk assessments are used to help guide security investment decisions.

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Question Number 19

Austrade Programs

1. Please provide an itemised table detailing the following information:
 - Every program administered by the department and all portfolio agencies within it:
 - The total funding allocated for each in 2016-17, 2015-16 and 2014-15;
 - The number of organisations funded under the program in each in those years, the name of each organisation funded and the dollar value of that funding
 - The number of individuals projected to be serviced or services to be delivered through each in 2016-17, 2015-16 and 2014-15;
 - The total funding actually expended on each in 2015-16 and 2014-15;
 - The number of individuals actually serviced or services actually delivered through each in 2015-16 and 2014-15;
 - The aggregate staff budget for each in 2016-17, 2015-16 and 2014-15 broken down by i) permanent APS staff and ii) contractors.
 - The number of permanent APS staff responsible for delivering each in 2016-17; 2015-16 and 2014-15, the classification of these staff and their geographic location;
 - The dollar value of external advice contracted to support each in 2016-17, as well as the number of contractors engaged, the APS-equivalent classification these contractors were engaged at and their geographic location.
2. Please provide the following information:
 - For every program administered by the department and all portfolio agencies within it:
 - Copies of any evaluation reports or program analysis prepared by external advisers in the last five years;
 - Copies of any evaluation reports or program analysis prepared within the department in the last five years.

Answer

1. Information on government programs is published in the Budget Papers and related documentation. Further information on Austrade programs is available on the Austrade website at www.austrade.gov.au (including details of organisations that have received funding under grants programs administered by Austrade). Information on projects funded under the Tourism Demand Driver Infrastructure program is available on the Treasury website at www.federalfinancialrelations.gov.au/content/npa/other.aspx.
2. The 2015 Review of the Export Market Development Grant (EMDG) scheme, *Certainty and Confidence: Exports and Jobs for a Changing Global Economy*, was tabled in the Parliament on 19 August 2015 and is available on the Austrade website at <http://www.austrade.gov.au/Australian/Export/Export-Grants/review>.

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Question Number 20

Staff levels

1. Please provide a breakdown of staffing levels as at 30 June 2016, nationally and for each state and territory, by the following categories:
 - a) Full time equivalent (FTE)
 - b) Head count
 - c) Gender
 - d) Ongoing;
 - e) non-ongoing
 - f) classification level.

Answer

Information on staffing levels at 30 June 2016 is provided in Austrade's 2015-16 Annual Report (refer pages 152-156). The annual report is available online at www.austrade.gov.au/annualreport.

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 Written Question on Notice from **McAllister, Jenny** to Austrade

Question Number 21

Staff engagements

1. How many engagements occurred in the 2015-16 financial year, by:
 - a) Classification
 - b) State or territory
 - c) Ongoing staff
 - d) Non-ongoing staff.

Answer

During 2015-16 financial year there were a total of 201 engagements in Austrade (102 APS employees and 99 Non-APS employees)

Engagements by Classification and Employment Type

	Casual	Non-ongoing	Ongoing	Non-APS (Overseas Engaged Employees)	Total
Classification					
APS1	0	1	0	0	1
APS3	0	1	1	0	2
APS4	1	5	4	0	10
APS5	0	3	12	0	15
APS6	0	3	16	0	19
EL1	0	5	25	0	30
EL2	0	5	10	0	15
SESB1	0	2	8	0	10
Non-APS	0	0	0	99	99
Grand Total	1	25	76	99	201

Engagements by State or Territory and Employment Type

	Casual	Non-ongoing	Ongoing	Non-APS (Overseas Engaged Employees)	Total
State/Territory					
ACT	1	14	37	0	52
NSW	0	8	23	0	31
QLD	0	1	1	0	2
VIC	0	1	5	0	6
International	0	1	10	99	110
Grand Total	1	25	76	99	201

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Question Number 22

Staff separations

1. How many separations occurred in the 2015-16 financial year, by:
 - a) Classification
 - b) State or territory
 - c) Ongoing staff
 - d) Non-ongoing staff
 - e) Reason for separation.

Answer

During 2015-16 financial year there were a total of 183 separations in Austrade.
 (92 APS employees and 91 Non-APS employees.)

Separations by State or Territory and Employment Type

	Casual	Ongoing	Non-ongoing	Non-APS (Overseas Engaged Employees)	Total
State/Territory					
ACT	0	31	15	0	46
NSW	1	17	6	0	24
QLD	0	1	1	0	2
VIC	1	7	2	0	10
WA	0	1	3	0	4
International	0	5	1	91	97
Grand Total	2	62	28	91	183

Separations by Reason and Employment Type

	Casual	Ongoing	Non-ongoing	Non-APS (Overseas Engaged Employees)	Total
Reason					
Age Retirement	0	8	1	0	9
Dismissal	0	0	0	1	1
End of Contract	2	0	20	41	63
End of Temp Transfer	0	2	0	0	2
Machinery of Government	0	0	0	2	2
Resignation	0	31	7	39	77
Retrenchment	0	9	0	4	13
SES Retirement	0	4	0	0	4
Termination of Contract	0	0	0	3	3
Transfer to APS Agency	0	8	0	1	9
Grand Total	2	62	28	91	183

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Separations by Classification and Employment Type

Classification	Casual	Ongoing	Non-ongoing	Non-APS (Overseas Engaged Employees)	Total
APS1	1	0	1	0	2
APS3	0	1	1	0	2
APS4	0	3	3	0	6
APS5	0	6	6	0	12
APS6	0	7	1	0	8
EL1	0	16	6	0	22
EL2	1	19	6	0	26
SESB1	0	6	4	0	10
SESB2	0	2	0	0	2
SESB3	0	2	0	0	2
OEE	0	0	0	91	91
Grand Total	2	62	28	91	183

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Question Number 23

Contractors and consultants

1. What was the total expenditure on contractors and consultants in the 2015-16 financial year.
2. For each contract or consultancy in the 2015-16 financial year, please outline:
 - a) The project or engagement
 - b) The value of the contract
 - c) The name of each firm or contractor engaged
 - d) The purpose of the contract.
3. For each contract or consultancy in the 2015-16 financial year, please outline:
 - a) The names of each firm or contractor engaged; and
 - b) Total payments made to each contractor or consultant.

Answer

1. In accordance with the reporting requirements for *non-corporate Commonwealth entities* contained in the Commonwealth Procurement Rules, Austrade publishes details of all contracts (including consultancies) entered into (or amended) where they are valued at or above the reporting threshold of AUD \$10,000.00 on AusTender, the Australian Government's procurement information system. This reported information on agency contracts is publicly available from the AusTender website at <https://www.tenders.gov.au>

Specific details on the number and value of consultancy engagements during the 2015-16 financial year are published in Austrade's Annual Report (*Part 3 – Management and Accountability*) available from Austrade's website at <http://www.austrade.gov.au/About/Corporate-Information/Annual-Report/Austrade-Annual-Report>

2. Refer response to item 1.
3. Refer response to item 1.

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Question Number 24

Labour hire

1. For the 2015-16 financial year, please outline:
 - a) How many staff were employed through labour hire arrangements;
 - b) Total expenditure on labour hire staff;
 - c) The contractors or labour hire firms engaged to supply these staff;
 - d) Total payments to each of the organisations that provided staff through either a labour hire arrangement or other contractual arrangement; and
 - e) The nature of the work performed by labour hire staff.

Answer

1. For the 2015-16 financial year;
 - a) Total number of labour hire staff employed was 54.
 - b) Total expenditure for the labour hire staff was \$5,530,645.
 - c) Labour hire firms engaged to supply these staff are outlined in Table 1 below.
 - d) Total payments to each organisation are outlined in Table 1 below.
 - e) The labour staff were predominantly hired to undertake work in specialist and corporate services.

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Table 1. Recruitment Agency for Labour Hire 2015-16 FY

Recruitment Agency	2015-16 Spend
Adecco Australia Pty Ltd	224,652
Candle Australia Pty Ltd	13,884
Clarius Group Ltd	587,505
Correct Communications Pty Ltd	338,024
Dapt Pty Ltd	45,365
DFP Recruitment Services Pty Ltd	205,822
Dimension Data Australia Pty Ltd	87,688
Finite Recruitment Pty Ltd	90,172
GEL GOV Group Pty Ltd	104,096
GMT Canberra Pty Ltd	275,619
Greythorn Pty Ltd	471,289
Hays Personnel Services (Australia)	1,244,504
Hitech Personnel Ltd	23,584
Infinite Consulting Pty Ltd	529,031
K.J. Ross & Associates Pty Ltd	81,648
Kowalski Recruitment	12,842
Maddocks	20,454
McArthur Management Services (SA) Pty Ltd	42,372
Mosaic Recruitment Pty Ltd	87,488
Programmed Professionals Pty Ltd	428,731
Ranstad Pty Ltd	42,748
Roll Inn Pty Ltd	106,004
Southern Cross Computing Pty Ltd	2,351
Sparke Helmore	57,467
Startech	218,728
The Public Affairs Recruitment Company	109,382
Whizdom Pty Ltd	79,196
Total Spend on Contractors in 2015-16	5,530,645

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Written Question on Notice from **McKim, Nick** to Austrade

Question Number 25

Cradle Mountain Development

1. Can you clarify what the \$1 million promised by Richard Colbeck is to be spent on in relation to the Cradle Mountain Master Plan?
2. Can you confirm that the Government supports a cable car in the Tasmanian Wilderness World Heritage Area, or is such support dependent on the studies proposed to be done with the promised \$1 million?
3. Will some of the \$1 million be spent determining the likely impact of a cable car on World Heritage and other values of the Cradle Mountain area?
4. Can you confirm that the current management plan would need to be amended to permit any form of cable car?
5. Do you agree that any change to the management plan to facilitate a cable car would be controversial and clearly inconsistent with the recommendations of the World Heritage Committee monitoring mission report?
6. What happens to the \$1 million if the business case for a cable car in the Cradle Mountain Master Plan doesn't stack-up?

Answer

1. The \$1 million funding will be used to support the development of a full business case, economic impact statement, detailed design work, engineering advice and preliminary environmental assessments.
2. Austrade is unable to comment on Government support for any aspect of the Cradle Mountain Master Plan, beyond noting that \$1 million has been committed to help develop a full business case.
3. Funding will be used to support a full business case for the Cradle Mountain Master Plan including an economic impact statement and preliminary environmental assessments.
4. The Department of Environment and Energy have advised that this question should be addressed to the Tasmanian State Government, which is responsible for implementing the current Tasmanian Wilderness World Heritage Management Plan.
5. The Department of Environment and Energy have advised that this question should be addressed to the Tasmanian State Government, which is responsible for implementing the Tasmanian Wilderness World Heritage Management Plan.
6. This would be a decision for government.

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Spoken Question on Notice from **Moore, Claire** to Austrade

Question Number 26
Proof Hansard Page 104

Australia Business Week in India (ABWI) 2015 - Ground transportation costs for delegates

1. Senator Moore asked about: What was the total cost to (Austrade) of ground transport for delegates at Australia Business Week in India 2015?

Answer

1. The total cost to Austrade of ground transport for delegates at Australia Business Week in India 2015 was AUD 25,512.80.

Question Number 27

Kangaroo exports to China
Proof Hansard Page 110

1. **Senator Rhiannon:** ... How is it going with the Chinese market? Are you having success there? Could you give us an update in terms of opening it up to the kangaroo trade, please?
Mr Barty: The kangaroo industry has sought access to the China market for a number of years, but this has not been granted by the Chinese authorities. In May 2016, in conjunction with the Kangaroo Industry Association of Australia, Austrade, the department and AustCham in Beijing organised a kangaroo meat tasting event. This event was attended by key commercial partners and government officials, and included showcasing of kangaroo meat in traditional Chinese-style dishes as designed by a Hong Kong-based celebrity chef. This special event was achieved with a special import permit from the Chinese government. The purpose of the event was to build in-country support in commercial demand for kangaroo in China.
Senator Rhiannon: How much did the event cost?
Mr Barty: On notice.
2. **Senator Rhiannon:** Has an assessment been made that that may not be the right way to proceed; that you need to follow other tactics?
Mr Barty: I would have to take that on notice.

Answer

1. Austrade understands this event was funded under the Package Assisting Small Exporters program provided by the Department of Agriculture and Water Resources. Questions regarding government financial support for these events should be directed to the Department of Agriculture and Water Resources.
2. No. Austrade has not made any assessment of the tactical approach taken to achieving market access for kangaroo meat in China. The Department of Agriculture and Water Resources and the Department of Foreign Affairs and Trade have responsibility for technical market access for food products.

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Spoken Questions on Notice from **Fawcett, David** to Austrade

Question Number 28

Investment Outcomes

Proof Hansard Page 116

1. **Senator Fawcett:** Across all nations at the moment, how many significant inward investments is Austrade facilitating on an annual basis? Do you have the figures for that? ... If you could take on notice to provide what you have all up, what you currently have out of the EU and what you think is the potential with the UK ...
2. **Senator Fawcett:** Do you have any figures where you have been able to track investments coming in and what that means in terms of investment in infrastructure and jobs growth for the Australian community?

Answer - Question 1

Austrade Investment Results and outcomes

Austrade has two measures it uses for recording its investment successes. These are shared with state and territory governments quarterly and published in Austrade's Annual Report annually.

- **Investment Outcomes** describe foreign direct investment where funds are committed in Australia for development of a productive investment project, for example a project that may result in jobs, capital expenditure, exports etc.
- **Priority milestones** - recognising the long-term nature of investment decision-making, Austrade tracks investment priority milestones, which are tangible demonstrations of commitment to the Australian market, and may be a precursor to establishment or reinvestment in Australia. They are an important indicator of Austrade's long-term success in promoting Australia as an investment destination.

Austrade Investment Results for financial year 2015-16

- Austrade, along with its key partners in state and territory governments, contributed to 81 investment outcomes during 2015-16, with recorded capital expenditure of almost \$3.2 billion and the creation or safeguarding of at least 1,853 jobs.
- Austrade recorded 49 priority milestones during 2015-16, with a value of \$23.9 million, creating 28 jobs.
- Note that information on capital expenditure and job creation/safeguarding is supplied by inward investors only on a voluntary basis, or compiled from publicly available sources and does not cover all inward investments.
- In 2015-16, Western Europe (excluding the UK) had 12 investment outcomes assisted by Austrade, and 7 priority milestones in 2015-16; the UK had 10 investment outcomes and 4 priority milestones.
- In 2015-16, Western Europe (including the United Kingdom), was the second largest source of investment outcomes assisted by Austrade, representing 27 per cent of the total. North America (United States and Canada) was the largest source of investment outcomes representing 35 per cent of the total. Northeast Asian markets collectively accounted for 30 per cent of outcomes.

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Austrade Investment Results for Quarter 1 2016-17 (latest available figures)

- In the first quarter of 2016-17 Austrade assisted with 8 inwards investments with an investment value of over \$651 million, which created or retained 971 jobs.
- In the first quarter of 2016-17 Austrade assisted with 8 priority milestones, including the signing of non-disclosure agreements, undertaking a feasibility study, the conduct of field trials, and a bid on a major infrastructure project.
- In the first quarter of 2016-17 Austrade assisted with 4 investment outcomes from Western Europe (excluding the UK), and 1 investment outcome from the UK.

Potential for the UK

- Traditional sources of Foreign Direct Investment (FDI) continue to perform well. The European Union (including the United Kingdom) and the United States remain dominant sources of FDI, both were up in 2015 by 3 per cent and 6 per cent respectively, although Japan recently overtook the United Kingdom as Australia's second-largest direct investor.
- To deliver investment outcomes, Austrade manages a comprehensive pipeline of qualified investors and investor leads, which are shared with state and territory governments. During 2015-16, Austrade shared 323 investor leads with state and territory governments.
- Of these 323 investor leads shared with state and territory governments during 2015-16, 47 were from Western Europe, and 40 from the UK.
- In Quarter 1 of 2016-17, 13 investor leads from Western Europe, and 10 from the UK were shared with state and territory governments.

Answer - Question 2

- The value of investment outcomes and priority milestones across all industry sectors in terms of capital expenditure and creation or safeguarding of jobs is included in the figures above in the answer to Question 1.
- In response to what the investment outcomes mean in terms of infrastructure:
 - In 2015-16, 13 investment outcomes assisted by Austrade were in the Major Infrastructure priority sector, which safeguarded an estimated 200 jobs, created an estimated 50 jobs when fully operational, and had an estimated CAPEX value of \$2.439 million.
 - These 13 investment outcomes in Major Infrastructure accounted for 16 per cent of investment outcomes assisted by Austrade in 2015-16
 - There were also 6 priority milestones in Major Infrastructure assisted by Austrade in 2015-16.
 - In Quarter 1 of 2016-17, there were 2 priority milestones in the Major Infrastructure priority sector.

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Spoken Questions on Notice from **McCarthy, Malrindirri** to Austrade

Question Number 29

Offshore Marketing Staff
Proof Hansard Pages 122-123

Senator McCarthy: How many of those 500 [offshore] staff would be responsible for communications?

Mr Gosper: I might ask Mr Barty to help me with that. By 'communications' do you mean IT or do you mean marketing?

Senator McCarthy: Marketing.

Mr Barty: Offshore we have a very small component in relation to marketing. They usually serve a region. There are one or two marketing people involved within an entire region like South Asia, North-East Asia or Latin America, for example.

Senator McCarthy: On average how much would those who work in marketing be paid in their roles?

Mr Barty: They are locally engaged staff, so they would be paid local rates.

Senator McCarthy: What would that cost be?

Mr Barty: It varies by market.

Mr Gosper: In most of the markets we are talking about—developing countries—market rates are generally lower than in Australia. In some places—the US and Europe—they may well be quite similar to Australian rates, but in many of the markets where we work they are considerably lower.

Senator McCarthy: Can you give me some examples of some of those countries?

Mr Gosper: I can on notice, yes.

Answer

There are 15 staff positions responsible for marketing and communications offshore. These staff are responsible for delivering marketing and communications requirements to support Austrade's 82 points of presence in 48 markets. The current average salary cost of these marketing staff across markets is AUD\$75,225.

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Spoken Questions on Notice from **Moore, Claire** to Austrade

Question Number 30

Survey of Tourist Accommodation
Proof Hansard Page 139

1. **Senator Moore:** Do we know whether Minister Ciobo has made any representations to the parliamentary secretary to the Treasurer in relation to the STA [Survey of Tourist Accommodation]?

Answer

The Minister for Small Business has portfolio responsibility for the Australian Bureau of Statistics.

Question Number 31

Tourism Ministers Meeting - protocols for hosting major sporting events

Proof Hansard Page 139

1. **Senator Moore:** ... The minister released a statement on 14 October 2016 in regard to a tourism ministers meeting in Hobart. What were the issues discussed at this meeting, and what were the outcomes and the key action points?

Ms Madden: A communique which was agreed by Minister Ciobo as the chair of that tourism ministers meeting with ministers is available on the Austrade website but I can briefly summarise the key outcomes. These included draft principles that would support national consistency on engaging with the collaborative or shared economy to ensure that Australia is at the forefront of integrating providers into the marketplace. They include commitment to a regional tourism infrastructure investment attraction strategy that has been developed to attract foreign direct investment and encourage dispersal across Australia. There are also discussions and a shared plan around the Australia-China Year of Tourism, which will be next year, 2017, and in-principle support for a tourism trade mission to China that Mr Ciobo, as the federal Minister for Trade, Tourism and Investment, is expected to lead and that Tourism Australia, working with others, will be helping to organise. We also had ministers endorse protocols and principles for hosting major sporting events to formalise processes for these events, including contracts, service rights and so forth.

Senator Moore: Did it talk about competition between ministers for these events?

Ms Madden: There was some brief discussion around that, but I think—

Senator Moore: I was just wondering if a protocol was being established and whether it took into account that there is obviously a competitive market between states. I will put that on notice, but I am interested in whether it put in anything about the protocol of communication between states when all of them are seeking the one event.

Ms Madden: We are happy to provide on notice the protocols.

...

Mr Boyer: The only thing I would add to that, Senator, is that that was actually an item brought by the Office for Sport, which sits in the Department of Health.

Answer

1. The *Major Sporting Events Review – Protocols and Principles* document is the responsibility of the Office for Sport within the Department of Health. The Department of Health has advised that questions on the *Protocols and Principles* should be referred to them.

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Written Question on Notice from **Rhiannon, Lee** to Austrade

Question Number 32

Kangaroo Export Markets

1. What Department funding has been provided to the kangaroo industry to grow or promote the market overseas since the 2014-15 Budget?
2. Please provide details of who has been involved in this work, when it was undertaken, in what countries and the funding allocation for each project.
3. What representations have been made by government representatives to promote the kangaroo industry overseas?
 - a) Please detail what countries this work was undertaken in, which Ministers or government representatives were involved and what they did?
4. Which events or meetings has the government facilitated to promote the kangaroo industry overseas?
 - a) When and where were these events held and who from the industry attended?
 - b) Please provide publically funded promotional materials, 'fact sheets' or other information marketing packages provided to overseas stakeholders available to the public? If so can they be tabled? If not why are they not publicly available?
5. Please provide a list of the current countries importing kangaroo products – and which products including for each country the amount and value of:
 - Meat for human consumption
 - Meat for non-human consumption (pet food)
 - Skins
 - Other products
6. In May this year animal welfare group in China were invited to meet with the Kangaroo Industry Association of Australia (KIAA) at the Australian Embassy. The invitation promoted the event as a partnership between the Australian Government and the KIAA.
 - a) What government funding was provided to support this event?
 - b) Please provide the names of the delegates and all personnel giving information at this event?
 - c) Were materials used in the funded in any way by the Australian government?
 - i. Please provide a copies of the materials used in the meeting, including handouts, videos or other promotional or information material.
 - d) Please list the names of the animal welfare organisations or other organisations or entities attending the event?
 - e) The invitation stated the event would focus on the 'capture' or shooting of kangaroos.
 - i. Did the presentation specifically refer to shooting kangaroos?
 - ii. Was the Model Code of Practice demanding pouch joeys have their heads hit with or against a hard object described in presentation, or that smaller joeys are stepped on to be killed? If not why not?
 - iii. Was any reference made to 2014 report *Improving the humaneness of commercial kangaroo harvesting* that found most shooters studied release dependent at-foot joeys into the environment to die of starvation, predation or exposure?

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- f) In the invitation it is mentioned that FAO senior officer John Edwards was attending the event.
- i. What was Mr Edwards' role?
 - ii. What is Mr Edwards' expertise in the shooting of kangaroos, the animal welfare aspects of killing kangaroos or their joeys, or the science supporting the industry?
- g) Please provide any report or outcomes document about the event.
7. Please advise what the identified challenges and barriers, and opportunities are in opening and growing the Chinese market to products made from kangaroos?
8. What other information and marketing events is the Australian government supporting to grow the Chinese and other Asian markets to products made from kangaroos?
9. Are the Chinese decision-makers aware that kangaroo meat carries zoonotic diseases such as Toxoplasmosis, and that Australia does not test for zoonotic diseases in kangaroo meat?

Answer

1-2. Austrade has not provided any funding since the 2014–15 Budget.

3. Austrade has not made formal representations to promote the kangaroo industry overseas since the 2014–15 budget.

4. DAWR and DFAT are the lead agencies on engagement with foreign governments on market access for food and agricultural products. Austrade provides support if requested. Austrade supports exporters undertaking commercial exports to markets that are already open to kangaroo products and responds to inquiries from importers, distributors, retailers and food service businesses.

Austrade has also responded to inquiries from importers and exporters of kangaroo products regarding markets where those products are not permitted to be imported, including Malaysia, Hong Kong, China and the United States. In those cases, Austrade's approach has been to advise of the lack of market access and/or to refer the inquiry to representatives of the DAWR or DFAT.

a) In the period since the 2014–15 Budget:

- Austrade supported the delivery of a business delegation led by the Minister for Agriculture and Water Resources to Heilongjiang and Beijing in September 2014, including a participant from the kangaroo industry.
- Austrade representatives attended as guests of a promotional event held by AustCham Beijing, DAWR and the Kangaroo Industry Association of Australia in Beijing in May 2016.
- Austrade has supported delivery of marketing and promotional events themed around Australian food and beverages which have included kangaroo meat in cases where they were permitted imports. The most significant examples were:
 - A function held at the Australian Ambassador to Peru's residence in Lima in April 2015 to introduce kangaroo meat to local food critics. Austrade also supported promotional events held by a commercial importer in Peru in April 2015 associated with the resumption of kangaroo meat imports.

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- The Australian Embassy's *Taste of Australia* promotional activities in Vietnam in April 2016 featuring the use of a broad range of Australian foods and beverages in Vietnamese cuisine, including kangaroo meat. Austrade also facilitated business matching for Australian exporters with Vietnamese buyers in association with this activity.
 - Austrade's support for an ongoing series of promotional activities in Japan (such as the Australian Embassy's *Australia Day in Spring*) featuring a broad range of Australian foods and beverages, including kangaroo meat. Austrade has also responded to inquiries from Japanese importers for specific kangaroo meat products and facilitated introductions to potential Australian suppliers.
 - Austrade facilitated a meeting in Bangkok in September 2016 between a commercial importer and a commercial exporter regarding the potential to import a trial shipment of kangaroo meat.
- b) Austrade has not funded the development of promotional materials, 'fact sheets' or other marketing packages specific to the kangaroo industry during the period.
5. The Australian Bureau of Statistics reports the following exports of fresh, chilled or frozen meat and edible meat offal of kangaroo, under the Australian Harmonised Export Commodity Classification (AHECC) 02089011.

Country	2015-16		July- August 2016	
	Value (\$AUD Million)	Volume (tonnes)	Value (\$AUD Million)	Volume (tonnes)
Belgium	6.81	953.57	0.64	105.61
Canada	0.28	68.62		
Cook Islands	<0.01	0.75		
France	1.93	253.46	0.11	15.26
Germany	3.37	626.08	0.46	78.13
Hong Kong	0.01	0.45		
Japan	0.10	14.65	0.01	1.35
Korea, Republic of	0.17	48.45	0.08	28.20
Netherlands	2.81	388.36	0.21	30.55
New Caledonia	<0.01	0.30		
New Zealand	0.07	39.73	0.03	2.70
Papua New Guinea	1.69	640.95	0.01	1.44
Singapore	0.01	1.35		
South Africa	0.39	224.23		
United Kingdom	0.18	25.84		
United States of America	0.64	69.85		
Vietnam	0.18	49.12	0.04	9.23
Grand Total	18.65	3405.76	1.58	272.45

Note: Austrade is unable to provide information for: raw skins/hides of kangaroo; kangaroo meat unfit for human consumption; and kangaroo leather products. On 1 January 2012, these product codes were merged with other commodities, meaning it is not possible to report the value and volume of these kangaroo products.

6. Austrade did not attend or facilitate this meeting and is not in a position to respond to questions on the conduct of this event. Questions should be directed to the event organisers.
7. Austrade defers to the DAWR and DFAT on matters relating to market access for food and agricultural products.

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8. Austrade has an ongoing calendar of activities including information and marketing events promoting high quality Australian food products across Asian markets, but does not have any planned events specific to the kangaroo industry. Kangaroo industry participants may take part in these events alongside those from other Australian food and agricultural industries.
9. Austrade is not aware of the state of knowledge of Chinese decision-makers regarding matters relating to market access for kangaroo meat.