AGENCY: AIMS

TOPIC: External Revenue

REFERENCE: Written Question - Senator Carr

QUESTION No.: SI-121

In the last financial year how much external revenue did you make?

- a. How much of that is from other Commonwealth government entities?
- b. State government entities?

c. Other governments?

d. And how much of that is from the private sector?

e. Please provide this information for the past five financial years.

f. Also, please provide external revenue as a proportion of total revenue for the past five financial years

ANSWER

TOPIC: REVENUE

Revenue comparison

-	2012 \$ '000	2013 \$'000	2014 \$'000	2015 \$'000	2016 \$'000
- Appropriation revenue					100
Operating	23,224	23,463	25,259	30,775	32,462
Asset replacement	8,021	8,021	8,021	8,021	8,021
Total appropriation revenue	31,245	31,484	33,280	38,796	40,483
Non-appropriation revenue Sale of goods and rendering of services ¹ Interest Revenues from joint ventures Other revenue	12,435 4,308 - 296	16,971 2,623 - 616	16,909 1,612 103 777	17,396 1,367 - 4,739	16,324 1,283 - 482
Total non-appropriation revenue	17,039	20,210	19,401	23,502	18,089
Total revenue	48,284	51,694	52,681	62,298	58,572
External revenue as a % of total revenue	26%	33%	32%	28%	28%

¹Sale of goods and rendering of services includes consultancies, grants and contract collaborations.

NOTE 2:

Source of sale of goods and rendering of services by sector

	2012	2013	2014	2015	2016
	\$'000	\$'000	\$'000	\$'000	\$'000
Commonwealth Government	6,975	9,027	8,876	7,012	6,084
State Government	1,877	2,495	1,437	1,322	1,588
Joint State Government/industry	80	349	1,155	2,257	1,813
International governments	11	2	74		36
Australian industry	2,371	4,339	4,039	5,915	5,197
Australian Foundations	716	626	1,220	854	670
International industry	370	101	74	36	13
International Foundations	34	32	34	-	923
Sale of goods	1	8	8	Ξ.	-
	12,435	16,971	16,909	17,396	16,324