

**Economics Legislation Committee**  
**ANSWERS TO QUESTIONS ON NOTICE**  
 Industry, Innovation and Science Portfolio  
 2015-16 Supplementary Budget Estimates Hearing  
 22 October 2015

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**DEPARTMENT:** DEPARTMENT OF INDUSTRY, INNOVATION AND SCIENCE

**TOPIC:** Industry Capability Network

**REFERENCE:** Written Question – Senator Carr

**QUESTION No.:** SI-101

In relation to the Industry Capability Network (ICN) Ltd:

- a. How much Commonwealth funding does the organisation receive each year? Please provide a breakdown over the life of the program, including any funding committed over the forward estimates.
- b. Does the ICN have a funding agreement with the Commonwealth detailing how these funds are to be used? If so, please provide details.
- c. Does the ICN operate under a fee for service model with private enterprises? If so, please provide details.
- d. Does the Department monitor how much funding the ICN collects from private enterprise? If so, please provide details.
- e. Is the Department aware of the ICN charging private enterprises additional money in order to access 'premium' services? If so, please provide details.

**ANSWER**

- a. ICNL has received the following funding over the last ten years:

<b>Financial Year</b>	<b>Operating Expenses</b>	<b>Supplier Access to Major Projects (SAMP) Funding<sup>1</sup></b>	<b>Ad hoc projects</b>
2004-05	\$700,000	\$782,538	
2005-06	\$600,000	\$540,909	\$116,000 <sup>2</sup>
2006-07	\$600,000	\$1,703,000	
2007-08	\$600,000	\$1,536,818	
2008-09	\$1,000,000	\$2,068,038	\$70,000 <sup>3</sup>
2009-10	\$1,000,000	\$2,537,000	\$75,000 <sup>3</sup>
			\$500,000 <sup>4</sup>
2010-11	\$1,000,000	\$3,305,259	\$500,000 <sup>4</sup>
2011-12	\$1,000,000	\$4,231,097	\$500,000 <sup>4</sup>
2012-13	\$1,000,000	\$4,274,571	
2013-14	\$1,000,000	\$4,255,400	
2014-15	\$1,000,000	\$2,055,434	
2015-16	\$1,000,000		

<sup>1</sup> ICNL manages the SAMP grants programme on behalf of the Commonwealth

<sup>2</sup> SAMP case study

<sup>3</sup> Industry capability database

<sup>4</sup> Auto Market Access Programme

SAMP refunds from ICNL over the last ten years included:

2004-05	\$313,046
2005-06	\$64,406
2014-15	\$896,354

- b. The current funding agreement between ICNL and the department stipulates that the Recipient is to use the funds to coordinate the Industry Capability Network (ICN) in order to achieve a national focus and deliver a national approach to Australian industry capability.
- c. ICNL has launched three fee for service offerings, in addition to its free basic service: Be Seen (\$156 per annum), Be Compelling (\$600 per annum), and Premium (\$1,480 per annum).
- d. ICNL's project plan, provided to the department in October 2015, noted that the company had earned \$907,308 since commencing the fee for service model in February 2015.
- e. The department is aware that ICNL is charging \$1,480 per annum for ICN Gateway's Premium Package.