

**Senate Standing Committee on Environment and Communications**

**Answers to Senate Estimates Questions on Notice**

**Budget Estimates Spill-over Hearing June 2017**

**Communications Portfolio**

**NBN Co Limited**

**Question No: 350**

**NBN Co Limited**

**Hansard Ref: Written, 27/06/2017**

**Topic: Advocacy metric in 2017 Corporate Plan**

**Senator Urquhart, Anne asked:**

QON362 from additional estimates sought advocacy scores for each technology in the 2017 Corporate Plan. NBN Co instead provided advocacy scores for February 2017 in the table below:

<b>Product</b>	<b>February 2017 Advocacy</b>
Fibre to the Premise	61%
Fibre to the Node	41%
HFC	46%
Sky Muster (Satellite)	49%

Can NBN Co please provide advocacy scores for FFP, FTTN, HFC and Satellite which underpinned the 2017 Corporate Plan as requested in QON362?

*These should reflect the scores which fed into the statement that NBN's Advocacy was at 65 per cent (page 17). It is noted the 2017 Corporate Plan contained the advocacy score for Fixed Wireless on page 13.*

**Answer:**

The advocacy scores for June 2016, which reflect an overall advocacy of 65% were:

<b>Product</b>	<b>June 2016 Advocacy</b>
Fibre to the Premises	66%
Fibre to the Node	35%
HFC	N/A
SkyMuster (Satellite)	N/A

NB: HFC and SkyMuster not yet in advocacy tracking