

**Senate Standing Committee on Environment and Communications**  
**Answers to Senate Estimates Questions on Notice**  
**Additional Estimates Spill-over Hearing March 2017**  
**Communications Portfolio**  
**NBN Co Limited**

**Question No: 365**

**NBN Co Limited**

**Hansard Ref: Written, 03/04/2017**

**Topic: CVC and usage relationship**

**Senator Urquhart, Anne asked:**

1. What relationship has NBN Co observed between average monthly GB consumed per user and CVC provisioned by RSPs?
2. Please provide an overview of what copper sub-loop licensing involves and how NBN Co earns revenue from it?
3. How much revenue was earned through copper-sub loop licensing over 2016?

**Answer:**

1. Over the past 12 months the volume of CVC bandwidth that has been provisioned by RSPs has been impacted by a number of factors, only one of which is the per end user download data volumes. In general, the CVC provisioned per service in operation has increased as end user download volumes increase, but the correlation has also been impacted by the level of CVC acquired by RSPs for interim CSAs (newly added footprint areas) and interim Points of Interconnect (POIs) for which nbn provides rebates for CVC incurred, and also by each of the RSPs' management of their overall CVC headroom (which RSPs may use to absorb growth in end user download volumes on a short term basis).
2. Copper sub-loop licensing allows retailers to continue to provide existing legacy services over the copper network during the 18-month migration window after nbn takes ownership. Details are available on our website at <http://www.nbnco.com.au/sell-nbn-services/supply-agreements/continuity-licences.html>  
nbn earns revenue from the two types of charges: license fees and installation fees.
3. This information is commercial in confidence.