

**Senate Standing Committee on Environment and Communications**  
**Answers to Senate Estimates Questions on Notice**  
**Additional Estimates Spill-over Hearing March 2017**  
**Communications Portfolio**  
**NBN Co Limited**

**Question No: 351**

**NBN Co Limited**

**Hansard Ref: Written, 31/03/2017**

**Topic: 3 year migration window for business**

**Senator Urquhart, Anne asked:**

1. Please outline the reasons for extending the migration window for businesses on the NBN to three years, including the risks and challenges this decision was intended to mitigate?
2. What is the definition of a business for the purpose of this extended migration window?
3. How many businesses does NBN Co expect could potentially make use of the extended migration window?
4. What are the forecast revenue impacts of this decision?

**Answer:**

1. The migration window for a defined set of copper based retail and wholesale products used by businesses, known as Special Services, was set out in the original Definitive Agreement signed with Telstra in 2011.
2. It is not a definition of a business but of a set of copper-based retail and wholesale products used by businesses.
3. The latest numbers show close to 130,000 Special Service products could migrate to the nbn™ network; however, many businesses would use multiple products at each of their business premises.
4. The three-year migration has always been a forecast assumption in the nbn Corporate Plan.