

# **APPENDIX 1**

## **Submissions received**

<b>Submission number</b>	<b>Submitter</b>
1	Ms Kath Robb
2	Mr John Macrae
3	Mr Graham Brown
4	Mr/Ms Garry, Alica, Barbara and Raymond Mauch; Shirley Ryan; Katrina Steketee
5	Normandie Farm (Dairy) Pty Ltd
6	National Baking Industry Association
7	Mr Philip Lever
8	Ms Camille Hogan
9	Dr James Neal, Neals Dairy
10	Mr Fred Haskins
11	Mr and Mrs Trevor and Lyn Garrett
12	Name Withheld
13	North Coast (NSW) Dairy Industry Group
14	Mr Paul Weir
15	Ms Leigh Shearman and Mr Don Shedden
16	Ms Anne Kermode
17	Mr David Binney
18	Mr David Hodges
19	Mr/Ms Michael and Rebecca Sneath, Andrew and Jackie Sneath
20	Mrs Michelle Martens
21	Mr Dougal Pottie
22	Mr Kerry Wilson
23	Norco Co-operative Limited

24	Mr Mervyn Mison
25	Motor Trades Association of Queensland
25a	Motor Trades Association of Queensland, supplementary submission
26	Name Withheld
27	Name Withheld
28	Mr Graham Forbes
29	Richmond Dairies Pty Ltd
30	Mr David Grainger
31	Mr Robert Miller
32	Cr Thomas Cooper, Kyogle Local Government Area
33	APCO Service Stations Pty Ltd
34	Mr Murray Johnston (and on behalf of the Johnston family)
35	Mr Jean Hoffman
36	Mr Patrick Neal
37	Mr and Mrs Adam and Donna Darley
38	Mr and Mrs Greg and Carmen Billing
39	Ms Louise Arber
40	Ms Madeleine Love
41	Consumer
42	Mr John Redgrove
43	Mr Tim Bale
44	Mr and Mrs Dallas and Juliet Clarke
44a	Mr and Mrs Dallas and Juliet Clarke, supplementary submission
45	Mrs Kayleen Tommerup
46	Mr and Mrs Darryl and Coral Rose
47	Mr and Mrs Heath and Joanne Cook
48	Mr Tony Crook MP, Member for O'Connor
49	The Hon. Thomas George MP, Member for Lismore

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50	National Association of Retail Grocers of Australia Pty Ltd
50a	National Association of Retail Grocers of Australia Pty Ltd, supplementary submission
50b	National Association of Retail Grocers of Australia Pty Ltd, supplementary submission
50c	National Association of Retail Grocers of Australia Pty Ltd, supplementary submission
51	CHOICE
52	Bega Cheese Limited
53	Clover Hill Dairies
54	Mr Andrew McNamara
55	Mr and Mrs Max and Robyn Wake
56	Mr and Mrs Greg and Jenny Easlea
57	Produce and Grocery Industry Code Administration Committee
58	Mr James Geraghty
58a	Mr James Geraghty, supplementary submission
59	Mr and Mrs Robert and Suzanne Harnett
60	Ms Nola Marino MP, Member for Forrest
61	ALDI Stores
62	Mr Pat Daley
63	Name Withheld
64	Name Withheld
65	Leppington Pastoral Company
66	Dairy Farmers Milk Co-operative
67	The Hon. Robert Brokenshire MLC, Member of the SA Legislative Council
67a	The Hon. Robert Brokenshire MLC, Member of the SA Legislative Council, supplementary submission
68	Name Withheld
69	Name Withheld

70	Name Withheld
71	Name Withheld
72	Mr David Pryor
73	Mr and Mrs Ken and Kendal Bryant
73a	Mr and Mrs Ken and Kendal Bryant, supplementary submission
74	Mr Brett Kelly, Norco Co-operative Limited
75	Mr Richard Bovill
76	Mr and Mrs Peter and Suzanne Graham
77	Kiama Municipal Council
78	Cr Paul Green, Shoalhaven City Council
79	Dairy Youth Australia Inc
80	Mr Edward Wallwork
81	Fonterra Co-operative Group Limited
82	Ms Dee Margetts
83	Mr Jamie Nietschke
84	South Australian Dairyfarmers' Association
84a	South Australian Dairyfarmers' Association, supplementary submission
85	Name Withheld
86	Mr and Mrs David and Wendy Jones
86a	Mr and Mrs David and Wendy Jones, supplementary submission
87	Name Withheld
88	The Western Australian Farmers Federation Inc. (WAFarmers)
88a	The Western Australian Farmers Federation Inc. (WAFarmers), supplementary submission
89	Barossa Mid North Co-op Dairymen Ltd
90	Mr Terry Toohey
91	Amalgamated Milk Vendors Association Inc
92	NSW Dairy Industry Conference

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92a	NSW Dairy Industry Conference, supplementary submission
93	W.S. Partridge and Sons "White Rocks"
94	Queensland Dairyfarmers' Organisation
94a	Queensland Dairyfarmers' Organisation, supplementary submission
94b	Queensland Dairyfarmers' Organisation, supplementary submission
95	Mr Wayne Burley
96	Australian Dairy Industry Council
97	National Foods
98	Woolworths Limited
99	Associate Professor Frank Zumbo
100	Australian Food and Grocery Council
101	Ms Marian Macdonald
102	Mr Peter Lever, Sunningdale Dairy
103	Tasmanian Farmers and Graziers Association
103a	Tasmanian Farmers and Graziers Association, supplementary submission
104	Mr Allan Baldey and Mr Dan Portegys
105	Southern Collective Bargaining Group
105a	Southern Collective Bargaining Group, supplementary submission
106	Dr Mark McGovern, Queensland University of Technology
107	Mr and Mrs Jason and Lisa Rozynski
108	Mr and Mrs Craig and Natalie Mellor
109	Mr and Mrs Michael and Paula Gray
110	Dr Carol Steiner
111	The Treasury
112	IGA Retail Network Limited
113	Queensland Dairy Organisation
114	Mr Paul Johnson
115	Law Council of Australia

116	Department of Agriculture, Fisheries and Forestry
117	Parmalat Australia Ltd
118	Ms Catherine Burley
119	Tasmanian Suppliers Collective Bargaining Group
120	Maleny Dairies
121	Ms Lis Beattie
122	Mr Steven Wilkinson
123	Ms Kym McHugh, Mayor, Alexandrina Council
124	NSW Farmers Association
124a	NSW Farmers Association, supplementary submission
125	Mr Alex Peterkin
126	Mr Richard Peterkin
127	Mr Geoffrey Quinn
128	Mr Col Peterkin
129	Ms Raelene Rosevear
130	Mr and Mrs Jack and Dorothy Haaksma
131	Coles Supermarkets Australia Pty Ltd
131a	Coles Supermarkets Australia Pty Ltd, supplementary submission
132	Mr Malcolm Fechner
133	Fleurieu Collective Bargaining Group
134	Jersey Fresh Milk Products
135	Mr and Mrs DL and JV Golinski
136	Mr Jan Darlington
137	Ms Carol Neil
138	Mr John Crompton AM, Rivington Dairy Partners
139	Name Withheld
140	Southern Councils Group
141	Mr Graeme Waugh

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141a	Mr Graeme Waugh, supplementary submission
142	Foodland Supermarkets
145	AgBiz Alliance
145a	AgBiz Alliance, supplementary submission
147	Richmond Valley Council
148	Australian Egg Industry Association
149	Mr J L Carter
150	Australian Dairy Farmers Ltd
150a	Australian Dairy Farmers Ltd, supplementary submission
150b	Australian Dairy Farmers Ltd, supplementary submission
151	The Hon Tim Mulherin MP, Queensland Government
152	CHOICE and the Australian Food and Grocery Council
153	The Australian and New Zealand Ombudsman Association
154	Ms Lisa Armstrong
155	The Treasury
156	Mr Warrick Tyrrell
157	Mr Philip Depiazzi
158	Mr Keith Dunn
159	Lion Dairy & Drinks (formerly National Foods)
160	North Coast Dairy Industry Group

## **Additional information received**

- Letter and Coles milk pricing fact sheet sent from Coles to Senator Alan Eggleston on 18 February 2011, regarding Coles' milk price reductions.
- Freshlogic study received from Coles on 21 June 2011, regarding cuts in home brand milk prices.
- Dairy Farmers Milk Co-operative, copy of contract from 8 March 2011: Flat Price Defined Volume Fixed term Contract (FP Contract).

- Letter from Australian Dairy Farmers Ltd regarding Coles' supplementary submission from 9 September 2011.
- Received from Norco Co-operative Limited on 23 March 2011; answers to Questions on Notice taken at a public hearing in Melbourne on 8 March 2011.
- Received from South Australian Dairyfarmers' Association on 25 March 2011; answers to Questions on Notice taken at a public hearing in Melbourne on 8 March 2011.
- Received from Queensland Dairyfarmers' Organisation on 27 March 2011; answers to Questions on Notice taken at a public hearing in Melbourne on 8 March 2011.
- Received from the National Association of Retail Grocers of Australia on 25 March 2011; answers to Questions on Notice taken at a public hearing in Sydney on 9 March 2011.
- Received from the Amalgamated Milk Vendors Association on 25 March 2011; answers to Questions on Notice taken at a public hearing in Sydney on 9 March 2011.
- Received from Australian Dairy Farmers on 28 March 2011; answers to Questions on Notice taken at a public hearing in Melbourne on 8 March 2011.
- Received from Foodland on 28 March 2011; answers to Questions on Notice taken at a public hearing in Melbourne on 8 March 2011.
- Received from Clover Hill Dairies on 29 March 2011; answers to Questions on Notice taken at a public hearing in Canberra on 10 March 2011.
- Received from the Australian Bureau of Agricultural and Resource Economics and Sciences on 30 March 2011; answers to Questions on Notice taken at a public hearing in Canberra on 10 March 2011.
- Received from the Australian Competition and Consumer Commission on 6 April 2011; answers to Questions on Notice taken at a public hearing in Sydney on 9 March 2011.
- Received from Coles on 19 April 2011; answers to Question on Notice taken at a public hearing in Canberra on 29 March 2011.
- Received from Australian Dairy Farmers on 17 October 2011; answers to Questions on Notice taken at a public hearing in Melbourne on 6 October 2011.
- Received from the National Association of Retail Grocers of Australia on 18 October 2011; answer to a Question on Notice taken at a public hearing in Melbourne on 6 October 2011.
- Received from the Australian Competition and Consumer Commission on 20 October 2011; answers to Questions on Notice taken at a public hearing in Melbourne on 6 October 2011.
- Received from the National Association of Retail Grocers of Australia on 20 October 2011; answer to a Question on Notice taken at a public hearing in Melbourne on 6 October 2011.



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## Tabled documents

### MELBOURNE, 8 March 2011

- A graph depicting branded milk market share, tabled by Ms Nola Marino MP.
- Cost structure for milk sold in Perth in one litre cartons as at June 1989, tabled by Ms Nola Marino MP.
- Letter from Ms Nikki Slee, tabled by Ms Nola Marino MP.
- Media article from Countryman from 17 February 2011, entitled "Academic questions cut-price milk battle," tabled by Ms Nola Marino MP.

### SYDNEY, 9 March 2011

- Supplementary submission tabled by the National Association of Retail Grocers of Australia.
- Approximate costs in the milk supply chain in Western Australia, tabled by the National Association of Retail Grocers of Australia.

### CANBERRA, 10 March 2011

- Media articles written by Professor Stephen King, "Milk headlines" from 9 March 2011 and "Milkonomics" from 27 February 2011.
- A letter from National Foods dated 4 March 2011, regarding discounting on milk, tabled by the Hon. Robert Brokenshire MLC.
- A letter from the Australian Competition and Consumer Commission dated 3 March 2011, regarding Coles and Woolworths home brand fresh milk pricing, tabled by the Hon. Robert Brokenshire MLC.
- South Australian dairy industry's strategic plan for 2010, tabled by the Hon. Robert Brokenshire MLC.
- Article from 1 February 2011 from the website Fat Prophets, entitled "Milk run," tabled by Clover Hill Dairies.
- Opening statement tabled by the Department of Agriculture, Fisheries and Forestry.
- Dairy Farmers Milk Co-operative's Central Pricing Letter, tabled by Clover Hill Dairies.
- A table entitled "Price increases on basic products compared to gate prices increases," tabled by Mr David White.

### CANBERRA, 29 March 2011

- Documents referred to as 'Appendices 1-8' tabled by Coles.
- A table entitled "Spring water prices, Coles Manuka ACT (29 March 2011)" tabled by Senator the Hon. Bill Heffernan.

**MELBOURNE, 6 October 2011**

- A graph depicting a comparison of international retail milk prices, tabled by the Queensland Dairyfarmers' Organisation.
- A table depicting the cost of freighting milk to Queensland, tabled by the Queensland Dairyfarmers' Organisation.
- Five charts depicting the impact of the price cuts in Queensland, tabled by the Australian Dairy Farmers.
- A table depicting the growth in milk sales, tabled by the Australian Dairy Farmers.