

Glossary and abbreviations

ABARES/ABARE	Australian Bureau of Agricultural and Resource Economics and Sciences (previously the Australian Bureau of Agricultural and Resource Economics)
ACCC	Australian Competition and Consumer Commission
ACCC Grocery Inquiry	public inquiry conducted by the ACCC in 2008 into the competitiveness of retail prices for standard groceries. The inquiry was instigated by the Assistant Treasurer and Minister for Competition Policy and Consumer Affairs under Part VIIA of the TPA
ADIC	Australian Dairy Industry Council
AFGC	Australian Food and Grocery Council
bargaining group	a group of farmers who bargain collectively rather than individually with a processor
branded milk	milk sold under the processor's brand name
CBC	Competition Bureau (Canada)
CCA	<i>Competition and Consumer Act 2010</i> ; legislation governing competition in Australia
collective bargaining	when two or more businesses negotiate a deal for the sale or purchase of products or services with a common customer or supplier
co-operative	processor jointly owned by a group of farmers
cpl	cents per litre
DAFF	Department of Agriculture, Fisheries and Forestry
Dairy Adjustment Levy	an 11 cent levy imposed on milk sales in place from 2000 to February 2009 to fund a deregulation restructure package
Dawson Report	<i>Review of the Competition Provisions of the Trade Practices Act</i> ; 2003 report of the Trade Practices Act Review Committee, chaired by Sir Daryl Dawson
DFMC	Dairy Farmers Milk Co-operative

drinking milk	milk sold for drinking as opposed to having been used to make products such as butter, cheese and milk powder
elastic	more responsive to price changes
farm gate price	price paid by processors to farmers
<i>First Interim Report</i>	an interim report of this inquiry released on 20 April 2011
FSANZ	Food Standards Australia New Zealand
generic milk	another term for private label milk
GSCOP	Groceries Supply Code of Practice; a code of conduct that deals with contracts between supermarkets and suppliers in the United Kingdom
Hilmer Report	<i>National Competition Policy</i> ; 1993 report of the Independent Committee of Inquiry into Competition Policy in Australia 1993, chaired by Professor Frederick Hilmer
home brand	another term for private label milk
inelastic	less responsive to price changes
Lion Dairy & Drinks	major drinking milk processor; formerly known as National Foods
<i>Milking it for all it's worth</i>	the May 2010 report of the Senate Economics References Committee's inquiry into competition and pricing in the Australian dairy industry
NARGA	National Association of Retail Grocers of Australia; industry body representing independent grocery retailers
PGICAC	Produce and Grocery Industry Code Administration Committee; administers the Produce and Grocery Industry Code of Conduct and consists of key representatives in the produce and grocery industries with an independent chair
predatory pricing	economic concept of when a company sets its prices at a sufficiently low level with the purpose of damaging or forcing a competitor to withdraw from the market. This leaves the company with less competition so it can disregard market forces, raise prices and exploit consumers. In a legal context, predatory pricing is addressed by various provisions within section 46 of the CCA
price discrimination	when a firm charges a different price to different persons or groups of persons for identical goods or services for reasons

	not related to costs
private label milk	milk sold in supermarkets under the supermarket's brand name
processors	manufacturers who make dairy products from raw milk
RPA	Robinson–Patman Act of 1936, 15 U.S.C. § 13(a); United States law which deals with anti-competitive price discrimination
<i>Second Interim Report</i>	an interim report of this inquiry released on 9 May 2011
supermarket channel	the supermarket or grocery channel are terms used to describe the sale of drinking milk to grocery retailers (a sector dominated by the two main supermarket chains—Coles and Woolworths)
TPA	<i>Trade Practices Act 1974</i> ; legislation governing competition in Australia which was renamed the <i>Competition and Consumer Act 2010</i> on 1 January 2011. See CCA
UHT	ultra high temperature treated milk
UK OFT	Office of Fair Trading (UK)
WCB	Warrnambool Cheese and Butter Factory Company

