Huetter, Pierre (REPS)

From: Jeanroy, Paul (REPS) on behalf of Committee, JSCFADT (REPS)

Sent: Tuesday, 22 June 2004 9:40 AM

To: Huetter, Pierre (REPS) Subject: FW: 23 AF Tax Exemption

Bonjour!

One for you.

Paul Jeanroy

Joint Standing Committee on Foreign Affairs, Defence and Trade

Parliament House

Canberra Australia

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----Original Message----

From: Don Moore [mailto:moore@horton-intl.com.au]

Sent: Monday, 21 June 2004 5:19 PM To: Committee, JSCFADT (REPS) Subject: 23 AF Tax Exemption

Att: Pierre Huetter.

Pierre,

Heard the JSC was still pushing forward with Tax Exemption possibilities (thank you to you all), and had asked for more information about the flow ons from having Senior Australian's working in the Middle East and how this might create further business.

The classic example is in UAE where ICS has been placing expats for some time. We worked with Ministry of Health and the local body, General Authority for Healthcare Services (GAHS) and placed several people. There was also a Dr Greg Papworth as Chief Advisor to the Ministry in Abu Dhabi.

Because of this collective presence, I was able to talk to the GAHS about managing a project for the Al Cornice Maternity Hospital. This project subsequently proved to be a \$1.6 million assignment handled by the OPCV (Overseas Projects Corporation of Victoria).

OPCV recognise this as their beginnings of business in the UAE.

I am also making a request of the University of New England in NSW this week to perform a Research Assignment for one of my Saudi Customers. It involves an IT System for Animal Breeding and apparently we have such expertise here in Australia. Hope it takes off but at least it is another opportunity provided because of the Aussie presence in Saudi.

If I can help further please advise.

Best

Don Moore

Director

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