Appendix B – List of Exhibits

1. Ms Alexandra Oliver - Lowy Institute for International Policy – *Australia’s diplomatic deficit*
2. Ms Alexandra Oliver - Lowy Institute for International Policy - *Diplomatic disrepair: rebuilding Australia's international policy infrastructure*
3. Professor John Langmore - *The 2009 Australian Defence White Paper: Analysis And Alternatives*
5. Professor John Langmore - *Letter to Foreign Affairs Minister, January 2012*
6. Australia Gulf Council - *Australia Gulf Council Newsletter*
7. Australia Gulf Council - *Annual Business Mission to Gulf States*
8. Department of Defence - *Organisational structure of International Policy (IP) Division*
9. Department of Foreign Affairs and Trade - *Administrative Circular: Engaging with the Media*
10. Cisco Systems Australia Pty Limited - *Case Study: Australian Federal Government*
11. Cisco Systems Australia Pty Limited - *Full Media Coverage of National Telepresence System case study launch*
12. Department of Foreign Affairs and Trade - *Guidelines for management of the Australian Government presence overseas*