The Parliament of the Commonwealth of Australia

Expanding Australia's Trade and Investment Relations with North Africa

Joint Standing Committee on Foreign Affairs, Defence and Trade

May 2006 Canberra © Commonwealth of Australia 2006 ISBN 0 642 78777 8 (printed version) ISBN 0 642 78778 6 (HTML version)

Chair's foreword

In addition to holding public hearings and receiving submissions in pursuit of the committee's reference on trade with North Africa, the Trade Sub-Committee of the Joint Standing Committee on Foreign Affairs, Defence and Trade visited five North African countries; Algeria, Egypt, Libya, Morocco and Tunisia, to review trade and investment opportunities for Australian countries in person.

The committee also looked to see if there were any impediments to trade in this region, and what could be done to capitalise on the opportunities.

The visit to Tunis was by two of the members to attend the World Summit on the Information Society. The visits to the other countries consisted of a considerable number of appointments with senior Government figures, the Parliaments, importers, and Government agencies and departments, as summarised in Appendix C.

The contacts included meeting with the Prime Minister of Morocco and several senior ministers in each of the cities visited. In Morocco, Algeria and Libya there was considerable television and media coverage of our visit.

The response to the committee's visit was positive and very encouraging. GDP growth is strong in all five countries and with the resource rich countries of Libya and Algeria, further strong growth based on escalating oil prices can be expected.

Each of the countries is going through some degree of market s liberalisation and reductions in taxes, tariffs, and the privatisation of companies could be seen across the board.

Major infrastructure projects for roads, ports, electricity, water supply, airports and agriculture represent opportunities for Australian companies.

Increased consumer demand also means further market potential for Australia, with the best being:

- Wheat and agricultural products;
- Livestock and meat products (particularly lamb);
- Mining and agricultural equipment;
- Consultancy in a wide range of areas;

- Tourism training; and
- Education particularly post-graduate students to Australia.

Of course the biggest potential remains in the oil and gas fields, especially those of Algeria and Libya. Australia's biggest oil explorers continue to bid for major projects in these countries, with BHP Billiton being successful in Algeria, and Woodside in Libya.

Iron ore production as well as aluminium smelting is also possible in Libya, with BHP Billiton interests and an Australian manganese smelter is being assessed as to its possibility in Egypt.

In summary the potential for Australia in North Africa is significant, both in terms of resources, but also because of the GDP growth rates of the big countries and the export potential to Europe where trade conventions with the EU exist.

In short, Australia should ensure that appropriate resources are allocated to these markets to ensure Australia's access and export growth.

Hon Bruce Baird, MP Chair

Trade Sub-Committee

Contents

Col	ontents	V
Me	embership of the Committee	X
Ме	embership of the Trade Sub-Committee	xii
Ter	rms of reference	xiv
List	st of abbreviations	XV
List	st of recommendations	xvi
1	Background to the inquiry	1
	Referral and scope	1
	Inquiry process	1
	Committee visit to North Africa	2
	Structure of the report	2
2	The emerging economies of North Africa	3
	Regional overview	3
	North African trade links	4
	Economies of North Africa	7
	Algeria	7
	Egypt	8
	Libya	9
	Могоссо	12
	Tunisia	13
	Summary	15

Australia's trade and investment with the countries	of North Africa1
Regional snapshot	1
Trade and investment by country	2
Algeria	
Egypt	2
Libya	
Morocco	
Tunisia	
Committee's visit report	3!
Introduction	
Morocco: 13-15 November 2005	
Committee visit	
Committee overview	
Current trade and investment	
Summary	
Algeria: 16-17 November 2005	
Committee visit	
Committee overview	
Current trade and investment	
Summary	
Tunisia: 16-18 November 2005	
Committee visit	
Outcomes	
Libya: 17-22 November 2005	
Committee visit	
Committee overview	
Current trade and investment	
Summary	4
Egypt: 23-24 November 2005	4
Committee visit	4
Committee overview	4
Current trade and investment	
Summary	51

Looking to the future	
5 Trade with North Africa: barriers and opportunities	53
Overview	53
Impediments to trade	55
Competition from the EU and the US	55
Tariff barriers	
Non-tariff barriers	57
The committee's view	
Opportunities by sector	69
Agribusiness	
Education and training	73
Health and medical	
Information and communication technologies (ICT)	77
Infrastructure	
Tourism	
Outlook	
Algeria	
Egypt	
Libya	
Могоссо	
Tunisia	
Conclusion	
Appendix A: List of submissions and exhibits	89
Submissions	
Exhibits	
Appendix B: Witnesses appearing at public hearings	91
Canberra, Monday 1 August 2005	
Canberra, Tuesday 2 August 2005	93
Canberra, Friday 4 November 2005	
Appendix C: Trade Sub-Committee visit to North Africa November 200	595

Appendix D – North Africa: visa applica	ions, approvals and non-return99

Appendix E - Visa processing times: Australian Embassy, Cairo103

LISTOFT	ABLES	
Table 2.1	North Africa: Comparative economic indicators, 2002	4
Table 2.2	Recent economic indicators: Algeria	7
Table 2.3	Recent economic indicators: Egypt	8
Table 2.4	Recent economic indicators: Libya	9
Table 2.5	Recent economic indicators: Morocco	12
Table 2.6	Recent economic indicators: Tunisia	13
Table 3.1	North Africa (including Sudan): Investment by Australia	19
Table 3.2	Australia: Investment by North African countries including Sudan	19
Table 3.3	Australia's principal exports and imports for 2004	20
Table 3.4	Australian red meat exports to Algeria (tonnes shipped weight)	22
Table 3.5	Australian red meat exports to Egypt (tonnes shipped weight)	24
Table 3.6	Australian livestock exports to Egypt (head)	24
Table 3.7	Australia: red meat exports to Libya 1995-2005 (tonnes shipped weight)	28
Table 3.8	Australia: livestock exports to Libya 1995-2004 (head)	28
Table 5.1	North Africa: Meat tariffs	56
Table 5.2	Egypt: Summary of Most Favoured Nation Tariffs, 2005	57
Table 5.3	North Africa: DFAT Travel Advisories as at November 2005	68
Table 5.4	North Africa: Focus industry sectors for Australian business	70
Table 5.5	North Africa: Students attending Australian education and training institutions	74
Table 5.6	North Africa: Tourism	83
Table D.1	Visitor Visa Activity by Subclass : 2004-2005	99
Table D.2	Business (Short Stay) Visa Activity - 2003-2004 to 2004-2005	100
Table D.3	Visitor Visa Approval and Non-Return Rates 2002-2003 to 2004-2005	100

LIST OF FIGURES

Figure 1.1	North Africa	2
Figure 3.1	Australia's trade relationship with Algeria	21
Figure 3.2	Australia's trade relationship with Egypt.	23
Figure 3.3	Australia's trade relationship with Libya	27

Figure 3.4	Australia's trade relationship with Morocco	30
Figure 3.5	Australia's trade relationship with Tunisia	32
Figure 4.1	The Sub-Committee's first regional meeting, Rabat, Morocco	35
Figure 5.1	Costs per day for charter of a dry bulk carrier (US\$)	61

Membership of the Committee

Chair	Senator A B Ferguson	
Deputy Chair	Hon G J Edwards, MP	
Members	Senator the Hon N Bolkus - from 01/12/04 to 30/06/05	Senator C M Moore – from 23/06/05
	Senator A Bartlett - from 9/12/05	Senator M A Payne
	Senator G Campbell- from 23/06/05 to 28/11/05	Senator N Scullion – from 17/08/05
	Senator P M Crossin - from 01 to 06/12/04 then from 28/11/05	Senator N Stott Despoja
	Senator the Hon P Cook – from 06/12/04 to 30/06/05	Senator R S Webber - from 23/06/05
	Senator A Eggleston	Hon B G Baird, MP
	Senator B Harradine - from 01/12/04 to 30/06/05	Mr R C Baldwin, MP - from 01/12/04 to 26/05/05
	Senator S Hutchins	Mr P A Barresi, MP
	Senator D Johnston	Hon K C Beazley, MP - from 01/12/04 to 08/02/05
	Senator L J Kirk	Mr M Danby, MP
	Senator K Lundy - from 01/12/04 to 23/06/05	Mrs P Draper, MP
	Senator J A L Macdonald - from 01/12/04 to 23/06/05	Mrs J Gash, MP

Mr S W Gibbons, MP Mr B W Haase, MP Mr M J Hatton, MP - from 08/02/05 Hon D F Jull, MP Hon J E Moylan, MP Hon G D Prosser, MP Hon B C Scott, MP Mr R C G Sercombe, MP Hon W E Snowdon, MP Dr A J Southcott, MP - from 9/02/06 Mr C P Thompson, MP - from 26/05/05 Mr M B Turnbull, MP - to 9/2/06 Ms M Vamvakinou, MP Mr B H Wakelin, MP Mr K W Wilkie, MP

Membership of the Trade Sub-Committee

Chair Hon B G Baird, MP

Deputy Chair Hon W E Snowdon, MP

Members	Senator the Hon N Bolkus - to 30//6/05	Hon G J Edwards, MP (ex officio)
	Senator A Bartlett - from 9/12/05	Mr S W Gibbons, MP -to 10/05
	Senator the Hon P Cook -to 30/6/05	Mr B W Haase, MP
	Senator A Eggleston	Mr M J Hatton, MP
	Senator A B Ferguson (ex-officio)	Hon D F Jull, MP
	Senator D Johnston	Hon J E Moylan, MP
	Senator L J Kirk	Hon G D Prosser, MP
	Senator K Lundy - to 23/06/05	Hon B C Scott, MP
	Senator J A L Macdonald - to 23/6/05	Mr R C Sercombe, MP
	Senator M A Payne	Dr A J Southcott, MP – from 9/2/06
	Senator N G Scullion	Mr C P Thompson, MP
	Mr R C Baldwin, MP - to 26/5/05	Mr M B Turnbull, MP -to 9/2/06
	Mr P A Barresi, MP	Ms M Vamvakinou, MP
	Mrs T Draper, MP	Mr B H Wakelin, MP
		Mr K W Wilkie, MP

Sub-Committee secretariat

Secretary	Dr Margot Kerley
Secretary to the Sub-Committee	Dr Kate Burton (to 4 November 2005)
	Ms Sara Edson (from 7 November 2005)
	Dr Stephen Dyer (from 5 December 2005)
Administrative Officer	Mrs Jessica Butler

Terms of reference

The Joint Standing Committee on Foreign Affairs, Defence and Trade will examine and report on expanding Australia's trade and investment relations with the countries of North Africa (Algeria, Egypt, Libya, Morocco and Tunisia), with particular reference to:

- the nature of Australia's existing trade and investment relations with the region;
- likely future trends in these relations; and
- the role of government, particularly DFAT and Austrade, in identifying and assisting Australian companies to maximise opportunities in North Africa as they emerge.

Referred by the Minister for Trade on 23 May 2005.

List of abbreviations

AACCI	Australia Arab Chamber of Commerce & Industry Ltd
Austrade	Australian Trade Commission
DAFF	Department of Agriculture, Fisheries and Forestry
DFAT	Department of Foreign Affairs and Trade
DIMIA	Department of Immigration and Multicultural and indigenous Affairs
EU	European Union
FTA	Free Trade Agreement
GDP	Gross Domestic Product
IMF	International Monetary Fund
JSCFADT	Joint Standing Committee on Foreign Affairs, Defence and Trade
MFN	Most Favoured Nation
MOU	Memorandum of Understanding
OECD	Organisation for Economic Co-operation and Development
TIFA	Trade and Investment Framework Agreement

List of recommendations

5 Trade with North Africa: barriers and opportunities

Recommendation 1

The committee recommends that the Australian Government should seek to improve access for Australian exports through negotiating lower tariffs on a bilateral basis, particularly in agribusiness.

Recommendation 2

The committee recommends that the Australian Government initiate or continue ministerial discussions with North African trading partners to address technical access issues, particularly harmonising customs and standards requirements.

Recommendation 3

The committee recommends that there should be closer focus given to expediting visa processing requirements for North African countries and that DIMIA:

review its visa processing arrangements for North Africa as a priority, and

■ consider reviewing the assessment processes for North Africa students sponsored by their governments.

Recommendation 4

The committee recommends that Austrade reconsider its organisational and representational arrangements for North Africa

Recommendation 5

The committee recommends that high priority be given to the establishment of a Trade Commissioner and Consul-General in Algiers.

xvii