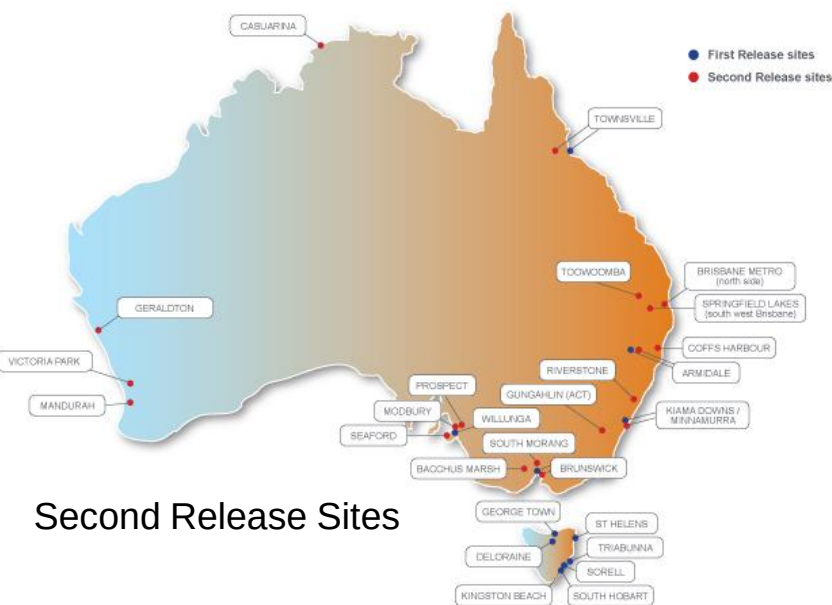


Update on Progress

Supplementary Submission 2.4 - Attachment 1

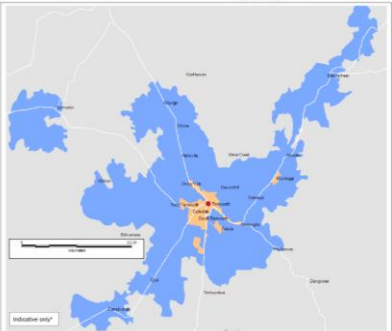


Second Release Sites



New Developments

Tamworth surrounds
NEW SOUTH WALES



Ballarat surrounds
VICTORIA



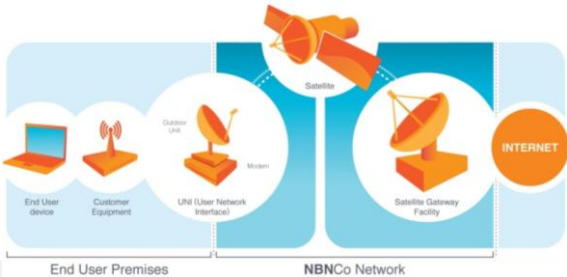
Toowoomba surrounds
QUEENSLAND



Darwin surrounds
NORTHERN TERRITORY



Geraldton surrounds
WESTERN AUSTRALIA

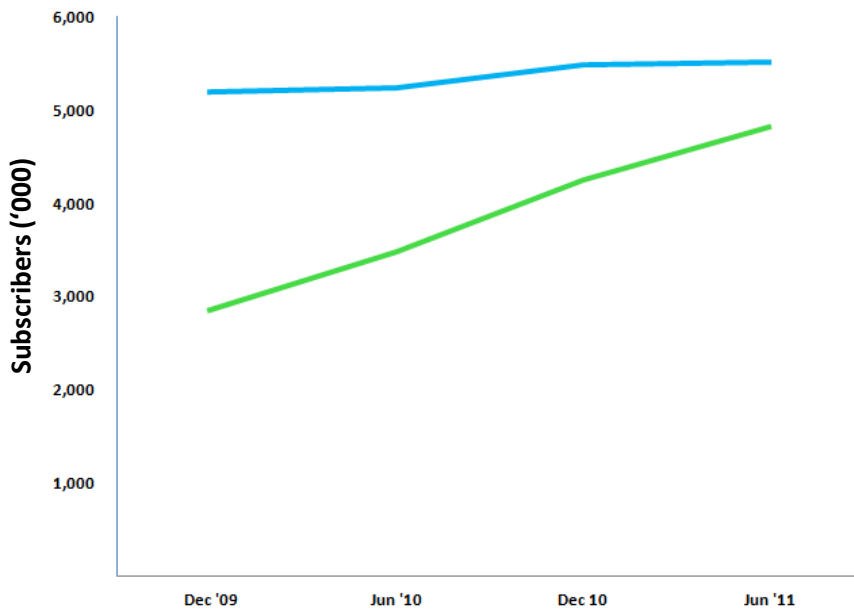


Interim Satellite Service

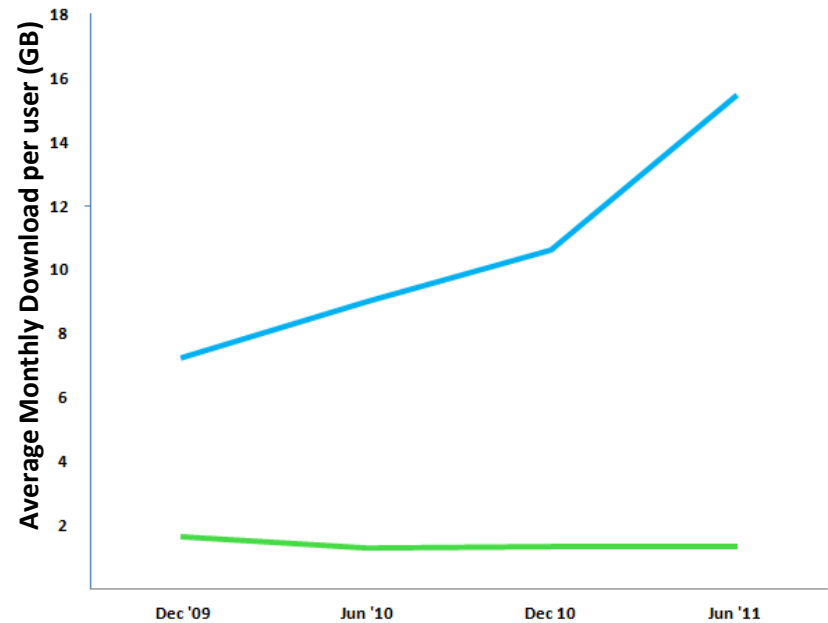
First Release Wireless

Broadband usage demand is not slowing

Fixed vs Mobile Subscribers ('000s)



Fixed vs Mobile Download Usage (GB)



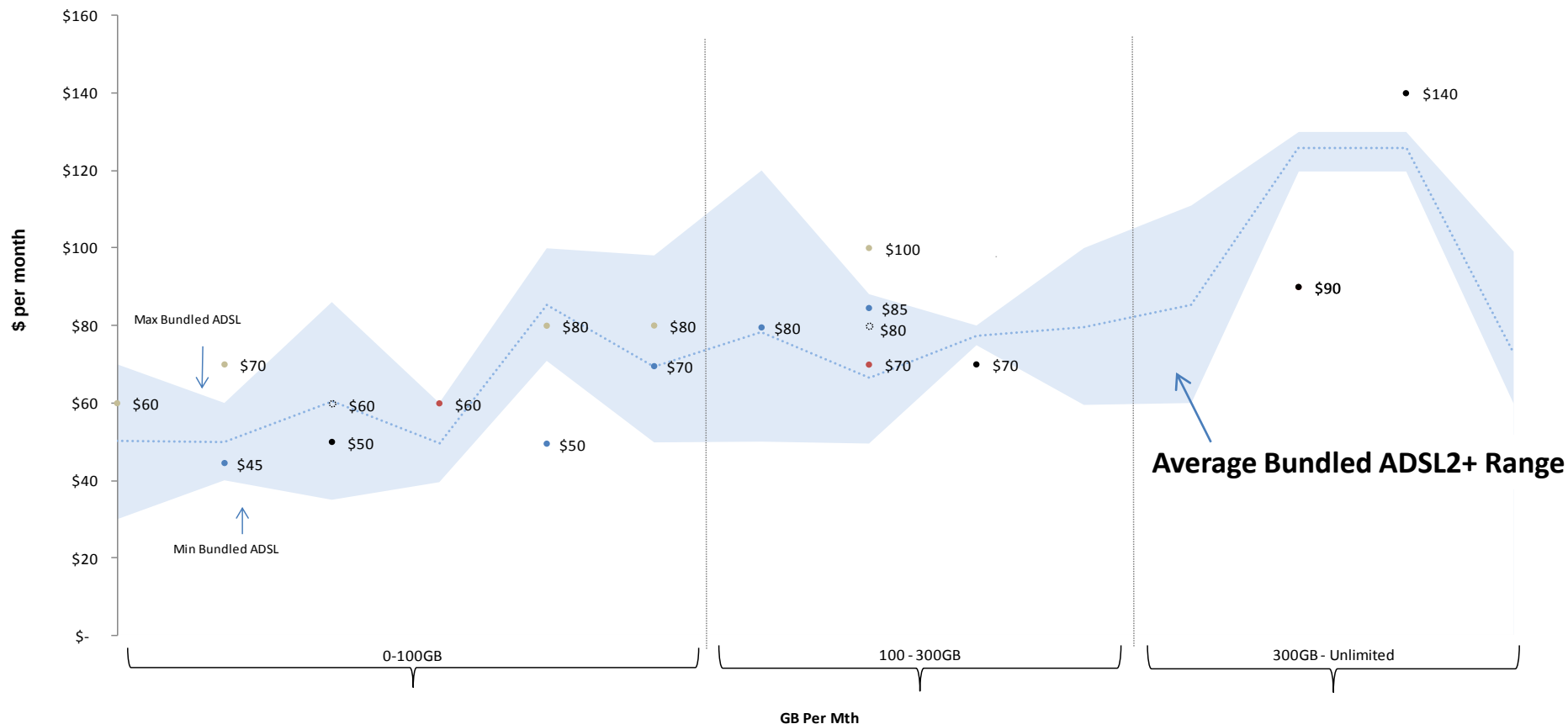
Fixed

Mobile



Source: ABS, June 2011

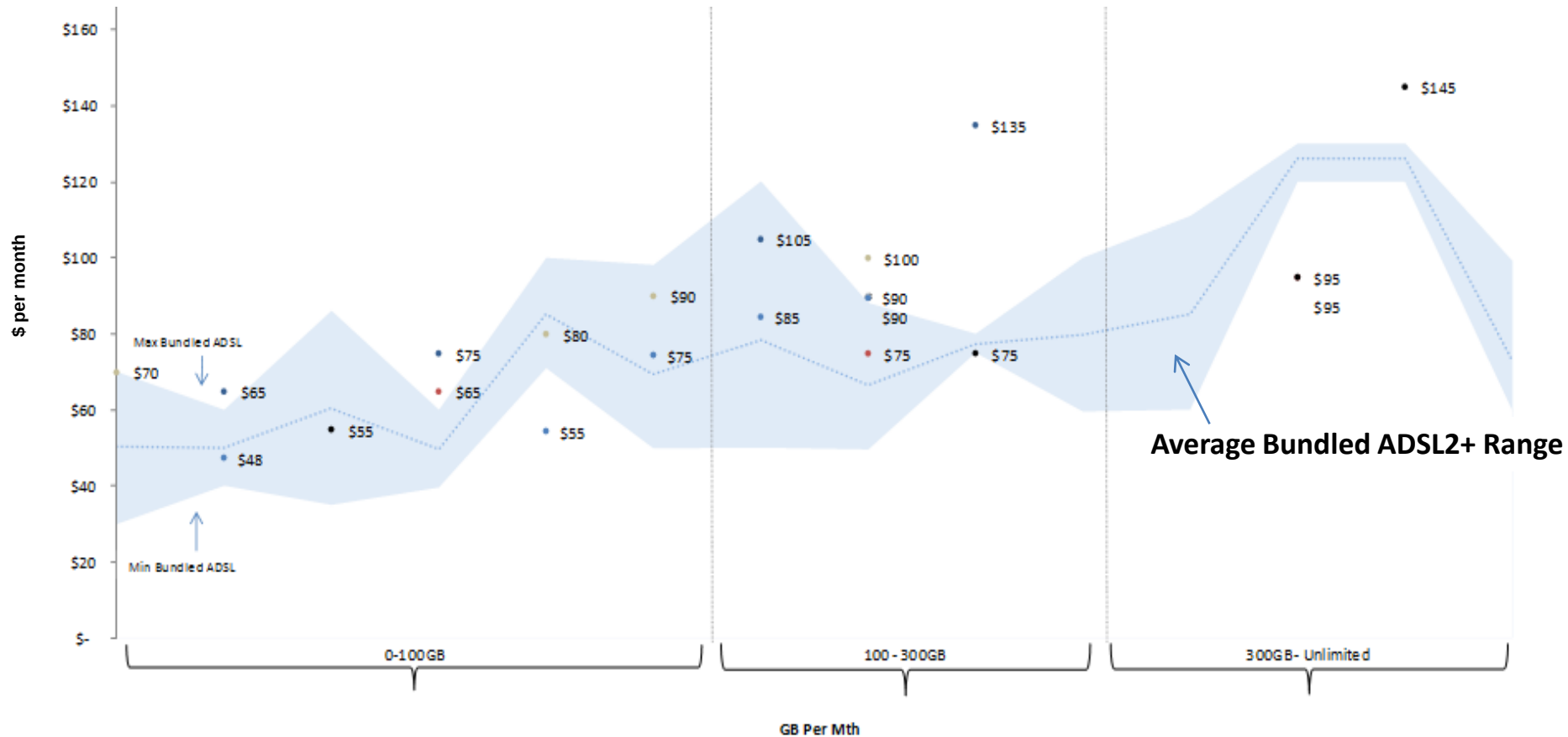
Comparative Bundled Pricing: NBN Retail 12/1 vs ADSL2+



• = RSP NBN Retail Pricing

Source: RSP Retail Pricing, as at September 2011

Comparative Bundled Pricing: NBN Retail 25/5 vs ADSL2+



• = RSP NBN Retail Pricing

Source: RSP Retail Pricing, as at September 2011

NBN Co Product Release 1:

Access Seeker Innovation & Changing Business Models

Open Access & Level Playing Field

27 Access Seekers have signed the Fibre Access Agreement

12 successfully on-boarded, with 11 more scheduled

The product supports differentiation

Innovative bundling is already happening

12Mbps pricing from \$34.50

100Mbps pricing from \$49.50

The product is already driving competition

6 providers have released pricing 2 months after mainland launch

100 retail price plans

Satellite Providers expanding into Fibre

4 previous satellite-only providers onboarding for the fibre product