Submission No. 93 (Inq into Obesity) K 18/11/08 TeleMedCare Pty Ltd

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13th June 2008

No. of Concession, Name



Dear Sir/Madam,

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I note that "The Committee will inquire into and report on the increasing prevalence of obesity in the Australia population, focusing on future implications for Australia' health system. The Committee will recommend what governments, industry, individuals and the broader community can do to prevent and manage the obesity epidemic in children, youth and adults".

I would like to present a submission to the Standing Committee in my capacity both as CEO of TeleMedCare and as a Professor of Biomedical Engineering at the University of NSW. TeleMedCare Pty Ltd is a startup company, established to commercialise telehealth research undertaken at the Biomedical Systems Laboratory at the University of NSW.

TeleMedCare is recognized internationally for its innovation and excellence in telehealth and has won numerous awards, including the BioFirst Commercialisation Award from the Government of NSW in 2007, and in 2008 a BioFirst Proof of Concept Grant of \$100,000 for the "*PreventaFall + A Personal Alarm Response System for Falls Monitoring and Prevention*". However of particular relevance to this committee was the awarding in July 2006 of a Commercial Ready Grant from ASUSINdustry of \$249,883 to develop a "*Wearable Energy Monitor for the Management of Obesity and Diabetes*".

The Commercial Ready application is attached and makes reference to research on the increasing prevalence and incidence of overweight, obesity and diabetes throughout the developed world. This project is now complete and I would like to take the opportunity of presenting to the committee and alternative view that proposes the use of personal monitoring technology, health education and access to personalized health information and the setting of personal targets as potentially making a significant contribution to the management of obesity in Australia in a very practical and concrete way.

We note as a brief note on overweight, obesity and diabetes, an article publishedin the SMH on the 21st Ocyober 2006, titled "Obesity's huge cost dwarfs Medicare". The article quotes the following statistics from Access Economics.

Obesity cost Australians \$21 billion in 2005. These costs include;

۲	Low wellbeing, disability and death:	\$17.2 billion
٠	Productivity Losses:	\$1.7 billion
۲	Health system costs:	\$873 million
۰	Carer costs:	\$804 million
۲	Tax lost and welfare costs:	\$358 million

Our research was thus motivated by the question, *"How can assistive technology help motivate both the young and the old to better manage overweight and obesity?"*

The results of our R&D are a range of wearable products for lifestyle management. Three products were developed addressing different needs;

- The Personal Coach
 - Personal health and fitness management
 - Management of overweight and obesity
- The Professional Coach
 - Professional health and fitness management
 - Supported by Personal Health Education Portal
- The Diabetes Manager
 - Clinical management of diabetes
 - Supported by specialised web services for management of diet, exercise and Insulin use.

The technology developed is based around an energy monitor able to monitor external energy expenditure with an accuracy comparable to that of gas analysis. This monitor is shown in diagrammatic form below;



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•Ergonomically designed – easy to use! •Feature rich - Multiple modes of operation •Monitors energy use continuously •Much more accurate than pedometers

Many years before I returned to University, I was Director of Research at the Medicheck Referral Centre and in 1980 I established one of the first Executive Health Programs in Australia. The program used an exhaustive set of questionnaires, lifestyle assessments and medical tests to assess the individual's personal risk of developing either an acute or a chronic disease. Once these risks were identified a comprehensive program of counseling, lifestyle management and psychological support was put in place to reduce or eliminate the perceived risk. At that time we found that the most powerful motivator for changing lifestyle risks was quantitative, numerical evidence on the patient's health status and clear evidence that progress was being steadily achieved.

We believe that a similar conclusion may be reached for the management of overweight and obesity. In the face of intractable difficulties often encountered in managing ones' diet and maintaining an exercise regime, a powerful motivator is objective feedback on ones' energy expenditure in the context of personal targets that are changed gradually and almost imperceptibly to promote a slow but steady improvement in health and fitness.

TeleMedCare now has the technology and the health informatics infrastructure to test this hypothesis and has proposed together with its colleagues at the Biomedical Systems Laboratory, a unique experiment targeting year 10 school children to demonstrate or negate the effectiveness of such an approach. A detailed experimental protocol for a Randomised Control Trial is attached as a template for the sort of practical research and evaluation that we believe is absolutely essential if this problem is to be tackled effectively and at low cost.

We would be pleased to collaborate with other Schools of Public Health and experts in the area of motivational psychology to further improve the probability of success of such an intervention. We also note that young people in particular are extremely early adopters of personal technology such as iPods and other devices, and we are confident that with the appropriate marketing of the concept of a technology based personal trainer for the management of health and fitness, together with personalized health education and other motivational tools, such an approach has a good chance of successfully modifying risk factors associated with overweight and obesity.

We would be pleased to discuss this proposal in greater detail with the Standing Committee if it feels that such an approach has merit and should be explored further.

Yours Sincerely

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Professor Branko Celler CEO, TeleMedCare Pty Ltd and, Director, Human Performance Laboratory and Laboratory for Health Telematics University of NSW

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Monitoring Human Movements With Accelerometers Accelerometers have been used to: Estimate metabolic energy expenditure, a measure of physical activity (Bouten 1997, Chen 1997, Fehling 1999, Steele 2000) Classify postures and activities such as sitting. standing, lying, walking, stair climbing and cycling (Foerster 2000, Uiterwaal 1998, Fahrenberg 1997, Veltink 1995) Assess balance and postural sway (Kamen 1998, Mayagoita 2002) Study gait patterns (Sekine 2000, Aminian 1999, Evans 1991) Study sit-to-stand transfers (Troy 1999) Detect falls (Petelenz 2002, Lehrman 2002) MA. **TeleMed**Care Commercial in Confidence

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Indicative budge	t
 Clinical Project Team 	.
 Project Director 2y x In Kind (UNSW) 	\$180
 Systems Integration 2y × In Kind (TMC) 	\$160
 Project Manager 2y x \$80K 	\$160K
 Nurse clinician lead, 2y × \$70K 	\$140K
 Research Assistant, 2y × \$60K 	\$120K
 Baseline Monitoring System 	
- TMC OHS, 2 y lease x \$10K	\$20K
 Personal Coach + web services 	·
 1000 students x \$100 (Personal Coach) 	\$100K
- 1000 students x \$72 per year (web ervice	s) \$72K
• TOTAL	\$952K
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