Hi!

Thanks for this – see my marked up changes attached (I have only marked up my section).

I have also attached three items I said I would provide:

- 1. Number of indigenous tourism operators in the Red Centre
 - a. This is an impossible figure to calculate. There are many indigenous businesses, but it really depends on what is defined as an indigenous business as to how the numbers fall. For example, there is an attraction in Alice Springs that is Northern Territory Government owned, but the Executive Director for the site is indigenous, so is that business in or out? Also, it depends on what is chosen to be meant by indigenous tourism. For example, is retail in tourism? Is food and beverage, such as cafes and restaurants? So it is impossible to calculate how many businesses are run/owned/managed/operated by aboriginal people.
- 2. Overnight visitation to the Red Centre
 - a. According to the NVS and IVS, there are 466,000 overnight visitors to the region (as of YE March 2017)
- 3. Split of international versus domestic visitation in Alice Springs
 - a. It's a 74%/26% split, with 74% being domestic travel and 26% being international travel.

Thanks again and let me know if you require anything further.

Warm regards,

Stephen Schwer

Chief Executive Officer

Tourism Central Australia

www.discovercentralaustralia.com