

Select Committee on Supermarket Prices
PO Box 6100
Parliament House
Canberra ACT 2600

Phone: [+61 2 6277 3585](tel:+61262773585)
supermarketprices.sen@aph.gov.au

Dear Sir/Madam,

Re: Supermarket Prices

Please find below my submission to the Select Committee on Supermarket Prices.

I hereby request an audience with the Committee.

1. My Background:

- I have worked with fruit and vegetable growers in a range of roles throughout the Goulburn and Murray Valley and Southern NSW regions for over 40 years.
- I have worked closely with major growers who sell fruit and vegetables to Coles and Woolworths with considerable time spent in numerous packing sheds and with smaller growers who sell through agents in the Melbourne, Sydney and Brisbane markets.
- Fruit and vegetable crops include pome and stone fruit, citrus, table grapes, berry crops, broccoli, cabbage, capsicums, carrots, chillies, egg plant, fresh peas, green beans, leeks, lettuce, parsnips, onion, potatoes, tomatoes, zucchini,
- I am well versed to discuss the supermarket (consumer) price of fresh fruit and vegetables when compared to what a grower receives.

There are only 157,000 farmers (ABS 2011...no current data available) feeding 26 million Australians. That's 0.6% of the Australian population feeding the other 99%.

2. Set the Scene

Let's set the scene for a vegetable grower in the Goulburn Valley. Eg. a fresh field grown vegetable crop eg. Tomatoes, capsicums, eggplant, green beans, chillies etc.

He starts with a bare block of land.

It is cultivated and ploughed up.

A soil test is undertaken.

Lime, gypsum and fertiliser is applied and cultivated in.

Growing beds are formed.

Drip irrigation pipe is laid.

Drip irrigation is connected to the irrigation lines which have been laid.

Black plastic is laid.

Vegetable seedlings which are ordered weeks in advance are delivered.

Planting occurs.

Irrigation commences and continues through the season.

Fertiliser is fertigated through the irrigation system.

Spraying occurs on a 10 to 14 day interval for the control of pests and diseases.

Cartons are ordered for packing of the vegies.

Labour is lined up for harvest and packing.

Picking commences.

Packing commences.

The vegies are freighted to Coles/Woolworths.

Coles and Woolworths sell the vegies to consumers.

All of this takes up to 16 weeks. The grower then waits 30 days to be paid by Coles/Woolworths.

Coles/Woolworths receive the vegies and immediately sell them in a period of 1 week. They are paid by you and me, the consumer immediately.....

Coles/Woolworths have the grower's money for a further period of up to 3 weeks.

The process above, is longer for perennial crops such as stone and pome fruit, where the period from harvest to harvest is one year.

Growers go through all of this and are at the mercies of the weather.... Hot weather, frosts, hail, floods etc. Coles/Woolworths do not have to endure this.

It is only fair and just that a grower at least covers their production costs and makes a profit, as no one should invest their money and work for nothing.

3. Grower Returns – 50% of ticketed prices to only 10% to 30%.

For years a visit to Coles/Woolworths would provide an indicative price that a grower was receiving for their fruit and vegetables. As a “rule of thumb” a grower received 50% of the retail shelf price of a given fruit and vegetable line.

Not anymore.

Over recent years this has changed dramatically with growers now receiving as low as 10% to 30% of the retail price of a given fruit and vegetable line at Coles/Woolworths.

Whilst Coles/Woolworths may pay market prices, the prices often offered to growers are well below the cost of production. The grower is making a financial loss.

Thus a range of vegetable crops are simply ploughed in, as it is not economical to harvest, pack and sell.

Coles/Woolworths do not pass on cheap seasonal fruit and vegetable prices to consumers.

Table 1 shows a few examples of recent grower prices and consumer prices from Coles/Woolworths (Dec 2023 to Jan 2024).

Table 1. Grower Prices from Coles/Woolworths VS Consumer Prices at Coles/Woolworths

Produce	Grower Receives from Coles/Woolworths	Consumer price at Coles/Woolworths	% Return to grower
Brown onions	\$0.40/kg	\$4.00/kg	10%
Leeks	40c/leek	\$3.00/leek	13.3%
Zucchini	\$2.00/kg	\$4.90/kg	40.8%
Cabbage	60c/cabbage	\$6.90/cabbage	8.7%

Table 2...below.

Price details for Melbourne Market Fresh Produce for fruit and vegetables can be obtained from Data Fresh (Appendix A). The prices listed in the Data Fresh Price Reporting show a Low Price and a High Price. The table below uses the average of the high and low price.

It is assumed that the Data Fresh priced report for the Melbourne Market are indicative of what Coles and Woolworths will pay for each fruit and vegetable line to a grower, as both state “we pay market prices”.

The consumer prices (2) were from Coles Kialla (suburb of Shepparton) for the 8/1/2024. This information is summarised in Table 2.

Table 2. Indicative Grower Prices from Coles/Woolworths VS Consumer Prices at Coles Kialla.

Produce	1. Grower Receives from Coles/Woolworths	2. Consumer price at Coles Kialla	% Return to grower	Coles Margin
Apples – Pink Lady	\$3.75/kg	\$5.90/kg	63.6%	57.3%
Apples – Granny Smith	\$2.92/kg	\$5.50/kg	53%	88.4%
Apricots	\$4.50/kg	\$9.90/kg	45.5%	120%
Pears – Packham	\$2.88/kg	\$3.90/kg	73.9%	35.4%
Broccoli	\$3.75/kg	\$6.90/kg	54.3%	84%
Parsnips	\$4.75/kg	\$12.00/kg	39.6%	152%
Tomatoes – Gourmet	\$1.66/kg	\$5.90/kg	28.1%	255%
Tomatoes – Roma	\$3.50/kg	\$6.90/kg	50.7%	97.1%
Zucchini	\$1.50/kg	\$6.90/kg	21.7%	360%

Note sales commission of 10% has not been deducted from the Data Fresh prices (1). The sales commission is what a fruit or vegetable grower pays to Coles or Woolworths. Thus Coles and Woolworths have a 10% margin even prior to selling the fruit or vegies.

Coles and Woolworths take the cream right off the top and leave growers with even lower returns.

Tables 1 and 2 show that for a given fruit or vegetable crop a grower receives as little as 8.7% of the retail price and as high as 73.9%. The majority of the return the growers receive are below the costs of production, which is why many large growers are leaving the fruit and vegetable industries.

Table 2 shows the margin that Coles are making on each of the fruit and vegetable lines. The return is as low as 35.4% for Packham pears and as high as 360% for zucchini.

These are but a few examples of the poor return to growers for their fruit and vegetables, the very high returns that Coles and Woolworths make.

It also highlights the fact that Coles and Woolworths do not discount the price of fruit and vegetables to consumers even when they are paying very low prices to growers.

It further highlights that Coles and Woolworths are ripping off our farmers. There is no fair deal to our farmers.

4. Grower's cannot speak up.

Many growers who supply Coles/Woolworths directly cannot speak up about the pricing scenario as they have “confidential” contracts, which prohibit discussing the prices and hence they are unable to speak out.

Other growers who do not have direct contracts but supply Coles and Woolworths ad-hoc cannot speak up for fear of being black banned by Coles and Woolworth who then will no longer purchase their fruit or vegetables.

The growers are bullied into submission by Coles and Woolworths.

5. Grower Story

A few years ago I visited a small Goulburn Valley packing shed one Monday morning. The grower was all smiles as he told me that he would be busy packing for the week as he had a large order for a semi-load (44 pallets x 36 cartons/pallet x 13 kg cartons = 1,584 cartons of pears) of Packham pears from Coles.

To pack these pears they needed to be removed from Controlled Atmosphere (CA) storage. The fruit is then graded and packed in Coles crates and Coles bags.

I saw this same grower later that week he was down in the dumps. "What's up", I asked. He informed that Coles did not want the entire semi-load of Packham pears as demand this week was slow. Coles now only wanted half a semi-load.

But he had packed all the Packham pears in Coles crates and Coles bags. What was he to do, tip half of them back into bins, for re-packing for another market.

Coles offered to take the second half of the semi-load at half price.

This meant for the full load the grower now only received a three-quarter price, 1,584 cartons at $\frac{3}{4}$ price.

This grower could not speak out to Coles for fear of being black banned.....

This is just one of many examples where Coles and Woolworths bully Australian farmers.

6. Locally produced Fruit and Vegetables in local Coles/Woolworths stores

All too often I see fruit and vegetables being stacked on shelves in Coles Riverside Kialla (Shepparton) that has been grown well outside the Goulburn Valley. Yet the same produce is available locally.

An example of this is Pink Lady apples which had come from Lenswood in South Australia, which were being stacked on the Coles Kialla shelves. When I enquired why Coles were not supporting and stocking locally grown Pink Lady apples I was told that there were no local Pink Lady apples available.

This was a complete lie, as Pink Lady apples are packed all year round in the Goulburn Valley.

In this instance Coles have freighted Pink Lady apples from Lenswood in South Australia to Kialla when they could have sourced Pink Lady apples in Shepparton. What would the freight saving be?

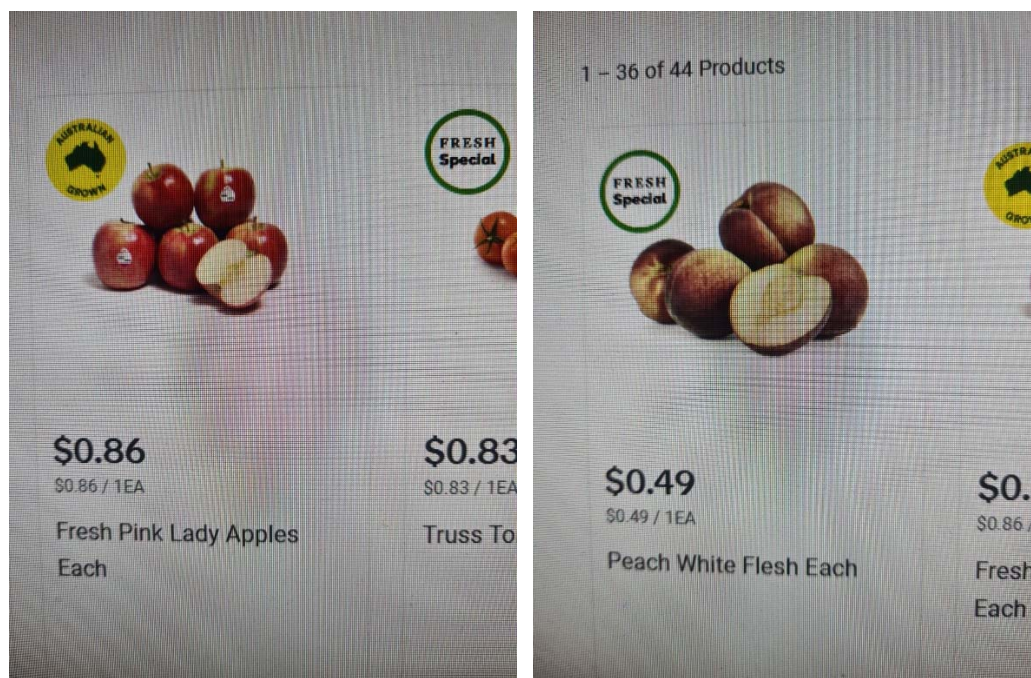
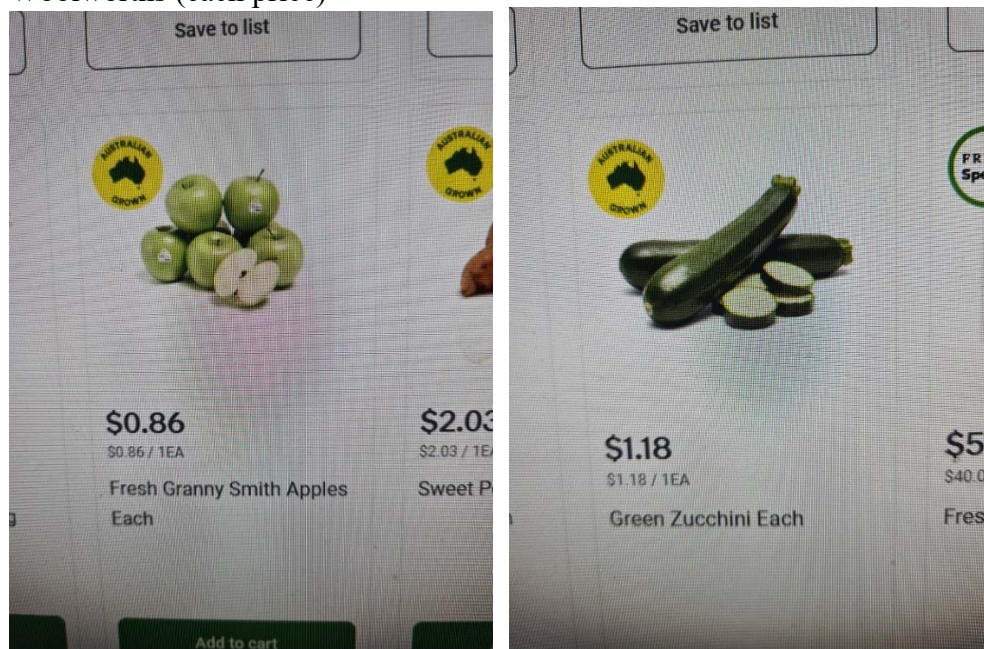
I have observed this on numerous occasions with other produce including capsicums from Swan Hill, green beans from Bairnsdale..... being unpacked and sold at Coles, Kialla when these vegetables are all available locally.

Stone fruit growers in Cobram send their fruit to Woolworths distribution centre in Albury/Wodonga and Woolworths send the same stone fruit back to Cobram. The fruit is double freighted.

7. Prices for fruit and vegies where applicable must be shown in \$/kg.

Over the past few weeks Woolworths have changed their pricing structure for many fruit and vegie lines. Instead of having a price \$/kg they now have a price \$ each. A zucchini at \$1.18 sounds much cheaper than \$5.90/kg (5 zucchini to a kg).

Woolworths (each price)



This format of selling fruit and vegetables should be outlawed.

8. Solutions

A. Coles and Woolworth Priced Tickets To Show the Grower Price

Transparency – Coles/Woolworths must show the average price they are paying grower's for the given fruit and vegetable line on the price ticket and it must be dated.

Below is an example of how all fruit and vegetable pricing should be displayed at Coles/Woolworths.



An example of transparency that Coles and Woolworths should provide to grower's and consumers.

B. A weekly Fruit n Vegie Price Watch Flier

A weekly flier “Fruit n Vegie Price Watch” (below) should be produced in a weekly basis. The Data Fresh Price report (Appendix A) is available (by subscription) at least weekly and shows the price of fruit and vegetables in the Melbourne market. The prices in this report are indicative of the prices that Coles and Woolworth’s pay grower as both supermarkets claim they “pay market prices”.

The same fruit and vegetable report is available for Sydney and Brisbane.

A report as below should be produced on a weekly basis across major seasonal fruit and vegetable lines across all capital cities and major regional towns. The report shows the indicative grower price (after paying Coles 10% commission), the consumer price at my local Coles supermarket and the margin that Coles make (\$/kg).

The consumer prices are available for both Coles and Woolworths with on line shopping.

It just needs a business (eg. Choice) with some initiative to produce this flier on a weekly basis and circulate it to the public via social media.

Report 1.

Fruit n Vegie Price Watch

Week of 8/1/2024



Produce	1. Grower Receives (\$/kg) from Coles/Woolworth. Less Commission of 10%	2. Consumer price at Coles Kialla. \$/kg	Coles Margin \$/kg
Apples – Pink Lady	\$3.38	\$5.90	\$2.53
Apples – Granny Smith	\$2.63	\$5.50	\$2.87
Apricots	\$4.05	\$9.90	\$5.85
Pears – Packham	\$2.42	\$3.90	\$1.48
Broccoli	\$3.38	\$6.90	\$3.53
Parsnips	\$4.28	\$12.00	\$7.73
Tomatoes – Gourmet	\$1.49	\$5.90	\$4.41
Tomatoes – Roma	\$3.15	\$6.90	\$3.75
Zucchini	\$1.35	\$6.90	\$5.55

1. Data from Data Fresh Price Reporting (8/1/24). Grower price is approximate only.
2. Data from Coles Kialla, Vic (8/1/24)

Appendix 1. Data Fresh Price Reporting....sample only (Produced 8/1/24)

DATA FRESH PRICE REPORTING

Melbourne Market Fresh Produce Price Reports
Fresh State Ltd
Store 36, Melbourne Market
35 Produce Drive
Epping VIC 3076
ABN: 90 132 755 983



DATA FRESH

For assistance please contact our office on 03 9408 6627 between 6am-2pm Mon-Fri
Email: datafresh@freshstate.com.au
Website: www.datafresh.com.au

© 2009 Melbourne Market Price Reporting Service
PRIVATE AND CONFIDENTIAL

Access to and use of this report is subject to the terms and conditions contained in your subscription.

DISCLAIMER This report contains produce prices sources from the Melbourne Wholesale Market and may vary according to the quantity and quality available daily. No responsibility is accepted by Fresh State for loss occasion any person using the information in this report.

Produced as at 08/01/24 08:01AM

Crop, Variety	Grade	Package Size	Low Price	High Price	Best Price	Location	Supply	Demand	Carryover	Quality
Apples										
Fuji	Premium	12 Kg	\$36.00	\$55.00		VIC, Other	Moderate	Strong	Some	Excellent
Golden Delic...	Premium	12 Kg	\$35.00	\$40.00		VIC, Other	Light	Average	Some	Mixed
Golden Delic...	Premium	12 Kg	\$28.00	\$50.00	\$50.00	VIC, Other	Moderate	Average	Some	Excellent
Granny Smith	Premium	12 Kg	\$30.00	\$40.00	\$40.00	VIC, Other	Moderate	Fair	Some	Excellent
Granny Smith	Premium	12 Kg	\$30.00	\$40.00		VIC, Other	Moderate	Fair	Some	Excellent
Jazz	Premium	12 Kg	\$55.00	\$60.00		NSW, Other	Moderate	Fair	Some	Excellent
Pink Lady	Premium	12 Kg	\$40.00	\$50.00		VIC, Other	Light	Strong	Some	Excellent
Red Delicious	Premium	12 Kg	\$36.00	\$45.00		VIC, Other	Moderate	Average	Some	Excellent
Rosy Glow	Premium	12 Kg	\$40.00	\$48.00		VIC, Other	Moderate	Average	Some	Excellent
Royal Gala	Premium	12 Kg	\$30.00	\$50.00		VIC, Other	Moderate	Average	Some	Mixed
Royal Gala	Premium	12 Kg	\$36.00	\$50.00		VIC, Other	Moderate	Average	Some	Excellent
Apricots										
Apricots	Premium	5 Kg	\$20.00	\$25.00		VIC, Other	Moderate	Average	Some	Mixed
Golden May	Premium	10 Kg	\$22.00	\$32.00		VIC, Other	Moderate	Fair	Some	Mixed
Rival	Premium	5 Kg	\$20.00	\$25.00		VIC, Other	Moderate	Fair	Some	Mixed
Avocados										
Hass	Premium	1 SL Tray	\$26.00	\$28.00		SA, Other	Light	Average	Some	Excellent
Hass	Premium	5.5 Kg	\$28.00	\$30.00		WA, Other	Light	Average	Some	Excellent
Hass	Premium	1 SL Tray	\$20.00	\$28.00		WA, Other	Moderate	Fair	Some	Excellent
Hass	No. 2	1 Bulk	\$30.00	\$32.00		WA, Other	Light	Average	Some	Excellent
Hass	No. 1	1 SL Tray	\$20.00	\$22.00		WA, Other	Moderate	Average	Significant	Excellent
Lamb Hass	Premium	1 SL Tray	\$15.00	\$20.00		SA, Other	Light	Average	Some	Excellent

Crop, Variety	Grade	Package Size	Low Price	High Price	Best Price	Location	Supply	Demand	Carryover	Quality
Lemons										
Eureka	Premium	15 Kg	\$100.00	\$130.00		QLD, Other	Moderate	Strong	Some	Mixed
Limes										
Tahitian	Premium	5 Kg	\$25.00	\$30.00		VIC, Other	Light	Average	Some	Mixed
Tahitian	Bulk	10 Kg	\$60.00	\$70.00		VIC, Other	Heavy	Fair	Some	Mixed
Lychees										
Lychees	Premium	5 Kg	\$60.00	\$110.00	\$120.00	QLD, Burnett	Light	Strong	None	Excellent
Mangoes										
Honey Gold	Premium	7 Kg	\$40.00	\$40.00		NT, Other	Moderate	Average	Some	Mixed
Kensington ...	Premium	8 Kg	\$50.00	\$55.00		QLD, Other	Light	Strong	None	Excellent
R2E2	Premium	7 Kg	\$30.00	\$45.00		QLD, Central	Light	Strong	Some	Mixed
R2E2	Premium	7 Kg	\$30.00	\$40.00		QLD, North	Light	Fair	Some	Mixed
R2E2 Green	Premium	10 Kg	\$35.00	\$60.00		QLD, Other	Moderate	Fair	Some	Mixed
Okras										
Okra	Premium	1 Kg	\$5.00	\$5.00		NT, Other	Moderate	Strong	Some	Mixed
Oranges										
Dracula	Premium	9 Kg	\$35.00	\$35.00		VIC, Other	Moderate	Average	Some	Excellent
Valencia	Premium	18 Kg	\$40.00	\$45.00		VIC, Other	Light	Strong	Some	Mixed
Papayas										
Red	Premium	6 Kg	\$25.00	\$35.00		QLD, North	Moderate	Fair	Significant	Mixed
Passionfruits										
Panama	Premium	9 Kg	\$20.00	\$25.00		QLD, Other	Light	Fair	Some	Mixed
Purple	Premium	9 Kg	\$35.00	\$45.00		QLD, Other	Light	Average	Some	Mixed
Pawpaws										
Green	Premium	15 Kg	\$50.00	\$55.00		VIC, Other	Moderate	Strong	Some	Excellent
Pears										
Corella	Premium	10 Kg	\$20.00	\$25.00		VIC, Other	Light	Average	Some	Mixed
Nashi	Premium	6 Kg	\$36.00	\$36.00		VIC, Other	Moderate	Fair	Some	Excellent
Packham	Premium	13 Kg	\$35.00	\$40.00		VIC, Other	Light	Average	Some	Mixed
Pineapples										
Gold T 10-11	Premium	1 Tray	\$24.00	\$28.00		QLD, North	Moderate	Average	Some	Mixed
Gold T 10-11	Premium	1 Tray	\$25.00	\$28.00		QLD, Central	Heavy	Average	Some	Excellent
Gold T 7-8-9	Premium	1 Tray	\$30.00	\$32.00		QLD, North	Moderate	Average	Some	Mixed
Gold T 7-8-9	Premium	1 Tray	\$34.00	\$35.00		QLD, Central	Moderate	Average	Some	Excellent

Crop, Variety	Grade	Package Size	Low Price	High Price	Best Price	Location	Supply	Demand	Carryover	Quality
Savoy Loose	Premium	1 Deck	\$25.00	\$30.00		VIC, Other	Moderate	Average	Some	Mixed
Capsicums										
Green Glass...	Premium	10 Kg	\$25.00	\$30.00		SA, Virginia	Moderate	Average	Significant	Excellent
Mixed Mini S...	Premium	175 g	\$42.00	\$48.00		VIC, Other	Moderate	Average	Some	Excellent
Red Glassho...	Premium	5 Kg	\$28.00	\$35.00		VIC, Other	Light	Strong	Some	Excellent
Red Glassho...	Premium	10 Kg	\$28.00	\$40.00	\$40.00	SA, Virginia	Light	Average	Some	Excellent
Yellow Glass...	Premium	5 Kg	\$30.00	\$35.00		SA, Virginia	Light	Average	Some	Excellent
Yellow Hydr...	Premium	5 Kg	\$40.00	\$45.00		VIC, Other	Light	Average	None	Excellent
Carrots										
Dutch carrots	Premium	1 Deck	\$25.00	\$25.00		VIC, Other	Heavy	Average	Some	Excellent
Juicing	Premium	20 Kg	\$7.00	\$9.00		VIC, Other	Moderate	Fair	Some	Mixed
Medium	Premium	15 Kg	\$20.00	\$20.00		VIC, Other	Moderate	Fair	Some	Mixed
Prepack	Premium	20 Kg Bag	\$15.00	\$15.00		VIC, Other	Moderate	Fair	Some	Mixed
Celeriacs										
Celeriac	Premium	1 Deck	\$40.00	\$45.00		VIC, Other	Heavy	Average	Some	Mixed
Celery										
Celery	Premium	1 Carton	\$15.00	\$15.00		VIC, Other	Moderate	Fair	Some	Excellent
Chickories										
Chickory	Premium	1 Deck	\$25.00	\$26.00		VIC, Other	Moderate	Average	Some	Mixed
Chillies										
Green Bull ...	Premium	6 Kg	\$28.00	\$30.00	\$35.00	QLD, Central	Moderate	Average	Some	Excellent
Hot Green	Premium	1 Kg	\$5.00	\$6.00	\$6.00	QLD, Central	Moderate	Average	Significant	Excellent
Hot Red	Premium	1 Kg	\$6.00	\$8.00		QLD, Central	Moderate	Average	Some	Excellent
Hot Yellow	Premium	6 Kg	\$30.00	\$35.00		SA, Virginia	Moderate	Average	Significant	Excellent
Jalapeno	Premium	1 Kg	\$5.00	\$6.00		QLD, Central	Moderate	Average	Significant	Excellent
Mexican	Premium	1 Kg	\$10.00	\$12.00	\$15.00	QLD, Central	Moderate	Average	Some	Mixed
Red Bull Horn	Premium	6 Kg	\$30.00	\$35.00	\$35.00	SA, Virginia	Light	Strong	None	Excellent
Sweet Yellow	Premium	6 Kg	\$25.00	\$30.00	\$30.00	QLD, Central	Moderate	Average	Some	Excellent
Chinese Veg										
Buk Choy	Premium	1 Bunch	\$1.20	\$1.40		VIC, Other	Moderate	Fair	Some	Excellent
Green Chois...	Premium	1 Bunch	\$1.20	\$1.30		VIC, Other	Moderate	Fair	Some	Excellent
Pac Choy	Premium	1 Bunch	\$1.10	\$1.20		VIC, Other	Moderate	Fair	Some	Excellent
Shanghai	Premium	1 Bunch	\$1.10	\$1.30		VIC, Other	Moderate	Fair	Some	Excellent

Crop, Variety	Grade	Package Size	Low Price	High Price	Best Price	Location	Supply	Demand	Carryover	Quality
Peas										
Green	Premium	1 Kg	\$8.00	\$9.00	\$10.00	QLD, Central	Moderate	Average	None	Excellent
Snow	Premium	1 Kg	\$12.00	\$14.00		QLD, North	Moderate	Average	Some	Mixed
Snow	Premium	1 Kg	\$8.00	\$10.00	\$10.00	QLD, Central	Heavy	Average	Significant	Excellent
Sugarsnap	Premium	1 Kg	\$10.00	\$12.00	\$14.00	QLD, Central	Light	Average	Some	Mixed
Potatoes										
Chats	Premium	20 Kg bag	\$30.00	\$35.00		SA, Virginia	Light	Strong	None	Mixed
Dutch Cream	Premium	15 Kg	\$30.00	\$35.00		QLD, Tablelands	Moderate	Average	Some	Excellent
Kipfler	Premium	10 Kg	\$35.00	\$38.00		QLD, Other	Heavy	Fair	Significant	Mixed
Nadine	Premium	20 Kg bag	\$30.00	\$40.00		SA, Virginia	Moderate	Average	None	Mixed
Sebago	Premium	5 Kg	\$2.50	\$3.00		QLD, Other	Moderate	Average	Some	Excellent
Washed Red...	Premium	5 Kg bag	\$7.00	\$7.50		SA, Virginia	Moderate	Strong	Some	Excellent
Washed Whi...	Premium	15 Kg	\$45.00	\$50.00		SA, Virginia	Light	Strong	Some	Mixed
Pumpkins										
Butternut	Premium	1 Kg	\$1.00	\$1.00		QLD, Other	Moderate	Average	Some	Excellent
Grey Bulk	Premium	1 Kg	\$0.90	\$1.00		QLD, North	Moderate	Average	Some	Excellent
Jap Bulk	Premium	1 Kg	\$1.00	\$1.00		QLD, Other	Moderate	Average	Some	Excellent
Radish										
Red	Premium	1 Deck	\$16.00	\$16.00		VIC, Other	Moderate	Average	Some	Excellent
White Daiko...	Premium	10 Kg Bag	\$30.00	\$30.00		VIC, Other	Moderate	Average	Some	Mixed
Salad Mix										
Asian Mix	Premium	1.5 Kg	\$16.00	\$16.00		VIC, Other	Light	Average	None	Mixed
Salad Mix	Premium	1.5 Kg	\$12.00	\$13.00		VIC, Other	Heavy	Average	Some	Mixed
Wild Rocket	Premium	1.5 Kg	\$18.00	\$18.00		VIC, Other	Moderate	Average	None	Mixed
Shallots										
Banana	Premium	5 Kg	\$22.00	\$25.00		TAS, Other	Moderate	Average	Some	Excellent
Brown	Premium	5 Kg	\$22.00	\$25.00		TAS, Other	Moderate	Average	Some	Excellent
Red Medium	Premium	5 Kg	\$35.00	\$35.00		TAS, Other	Moderate	Average	Some	Excellent
Red Small	Premium	5 Kg	\$45.00	\$45.00		TAS, Other	Moderate	Average	Some	Excellent
Silverbeets										
Silverbeet	Premium	1 Deck	\$25.00	\$25.00		VIC, Other	Moderate	Strong	Some	Excellent
Sprouts										
Alfalfa	Premium	125 g	\$1.80	\$1.90		VIC, Other	Moderate	Average	Some	Excellent
Bean	Premium	250 g	\$1.80	\$1.80		VIC, Other	Moderate	Fair	Some	Excellent