Senate Select Committee on Job Security

QUESTION ON NOTICE

Outcome: Corporate

Department of Education, Skills and Employment Question No. IQ21-000025

Senator Tony Sheldon provided in writing.

Workforce

Question

- What number and percentage of your department/agency's workforce are labour hire?
- What number and percentage of your department/agency's workforce are contractors?
- Which companies does your department/agency have contracts with for the procurement of labour hire and/or contract employees, and what is the value of those contracts?
- The extent to which labour hire and contractors are for seasonal or temporary work and how this changes over the course of a year?
- What guidelines are in place covering the procurement of these labour hire services?
- What guidelines are in place covering the procurement of these contractor services?
- What consultants or other recruitment services are used to procure these workers, the cost of these services and the companies providing them?
- Provide a breakdown of the number of labour hire workers and contractors engaged in each state and territory.

Answer

- 1. Refer to the department's response to the Senate Select Committee on Job Security dated 13 April 2021.
- 2. See response to question 1.
- 3. As at 31 January 2021, the department had contracts with 130 companies for the engagement of contractors. **Attachment A** lists these companies and their respective aggregated total contract values.
- 4. The department engages contractors on a short-term basis, including to supplement priority capability needs and provide surge capacity to allow the department to respond flexibly to emerging priorities. This can change over the course of the year depending on priorities.
- 5. See response to question 1.
- 6. See response to guestion 1.
- 7. Engagement of contractors is managed by departmental staff.
- 8. See response to question 1.

Attachment A

Total contract value for companies who are contracted to provide labour hire personnel as at 31 January 2021

This table includes total contract value (GST inclusive) as published on AusTender.

| Vendor ABN | Vendor | Total Contract Value |
|----------------|------------------------------------|----------------------|
| 13 637 567 947 | 1 And One Consulting | \$797,651 |
| 28 632 802 245 | 3T Consulting & Services Pty Ltd | \$322,608 |
| 13 069 942 552 | AccessHQ | \$163,610 |
| 91 006 253 336 | Adecco Australia Pty Ltd | \$4,134,500 |
| 66 618 253 633 | Adept Partners Pty Ltd | \$133,980 |
| 15 228 551 636 | Advizon Consulting | \$237,600 |
| 12 111 030 472 | AJQ Pty Ltd | \$175,296 |
| 21 612 803 308 | Alluvial Pty Ltd | \$220,000 |
| 85 081 942 609 | Altis Consulting Pty Ltd | \$141,680 |
| 69 087 937 380 | Ambition Recruit Pty Limited | \$157,773 |
| 99 146 735 819 | Amicia Consulting | \$1,224,516 |
| 63 608 314 978 | Amnesium Pty Ltd | \$162,690 |
| 91 125 472 899 | Apis Group Pty Ltd | \$612,370 |
| 25 710 969 288 | Araza | \$113,751 |
| 15 126 132 590 | Aris Zinc Pty Ltd | \$429,656 |
| 60 103 121 464 | Aurec Pty Ltd | \$945,525 |
| 99 068 364 269 | Australian Training Company | \$10,000 |
| 72 143 793 346 | Avatas Consulting | \$162,690 |
| 96 625 547 882 | BBMT Pty Ltd | \$318,874 |
| 96 631 237 673 | Bowler Hat Consulting Pty Ltd | \$136,752 |
| 11 087 255 472 | Bridge IT Engineering Pty Ltd | \$787,019 |
| 33 259 014 348 | Bryan Palmer | \$70,000 |
| 29 606 001 763 | Calleo Resourcing Pty Ltd | \$772,099 |
| 57 139 224 436 | Canberra Consulting | \$363,671 |
| 19 621 492 261 | Capital Recruit | \$766,561 |
| 33 090 555 052 | Chandler Macleod | \$2,429,273 |
| 72 101 963 240 | Citadel People | \$142,494 |
| 25 348 636 087 | Clicks IT Recruitment | \$287,144 |
| 87 078 625 242 | Clicks Recruit (Australia) Pty Ltd | \$274,890 |
| 90 008 615 745 | Compas Pty Ltd | \$4,224,356 |
| 97 610 724 859 | Continusec Pty Ltd | \$308,000 |
| 69 107 788 401 | Cordelta Pty Ltd | \$662,970 |
| 87 131 148 028 | Core Provider | \$182,325 |
| 74 120 044 484 | Cosmic Tech Solutions Pty Ltd | \$116,688 |
| 88 623 791 702 | Creative Agile Consulting Pty Ltd | \$342,759 |
| 95 641 651 407 | CS IT Group | \$196,196 |
| 73 635 168 964 | Cyber Digital | \$216,480 |
| 41 606 165 075 | Cyos Solutions | \$216,216 |
| 64 153 657 053 | Data Driven Analytics | \$252,120 |
| 29 645 702 763 | Datastats Consultancy Pty Ltd | \$166,056 |
| 43 167 652 155 | Davidson Group (Aust) Pty Ltd | \$182,398 |

OFFICIAL

| Vendor ABN | Vendor | Total Contract Value |
|----------------------------------|--|----------------------------|
| 66 394 749 447 | DFP Recruitment Services | \$14,457,130 |
| 16 010 089 175 | Dialog Information | \$913,197 |
| 97 870 221 298 | Divy Consulting Pty Ltd | \$146,010 |
| 18 008 476 944 | DXC Australia Pty Limited | \$378,400 |
| 79 063 100 201 | Effective People P/L | \$690,580 |
| 17 618 093 422 | Elliott Gray Pty Ltd | \$525,000 |
| 72 610 354 955 | Emanate Technology | \$357,476 |
| 29 099 576 922 | Encore It Services Pty Ltd | \$4,493,293 |
| 97 109 189 059 | Exclaim IT Pty Ltd | \$286,000 |
| 47 112 122 504 | Face 2 Face Recruitment Pty Ltd | \$5,481,468 |
| 93 103 238 759 | Facet Consulting Pty Ltd | \$302,500 |
| 43 085 406 300 | Finite IT Recruitment Solutions | \$1,892,429 |
| 98 127 371 064 | Finklisoft Pty Ltd | \$888,624 |
| 74 104 804 793 | Final Professional Services Pty Ltd | \$1,303,476 \$1,303,476 |
| 19 154 150 508 | First Grade | \$1,339,755 |
| 35 607 821 072 19 001 011 427 | First People Recruitment Solutions | \$5,947,284 |
| 74 638 511 396 | Fujitsu Australia Ltd Geveo Consulting Pty Ltd | \$239,096 \$153,754 |
| 58 107 780 683 | Gillian Beaumont Legal | \$133,734 |
| 81 103 672 439 | GMT Canberra T/A GMT People | \$799,432 |
| 57 071 352 031 | Greythorn Pty Ltd | \$445,940 |
| 77 613 722 526 | Grit Talent Consulting | \$166,914 |
| 34 145 040 937 | Guru Solutions | \$117,810 |
| 13 133 969 865 | Harsha Consultants Pty Ltd | \$1,169,280 |
| 47 001 407 281 | Hays Specialist Recruitment | \$44,999,600 |
| 41 062 067 878 | Hitech Personnel | \$4,094,513 |
| 29 616 237 819 | HKM Solutions | \$570,000 |
| 98 129 885 838 | Horizon One Recruitment P/L | \$1,772,353 |
| 21 002 888 762 | Hudson Global Resources (Aust) Pty | \$3,809,079 |
| 43 002 724 334 | Ignite Limited | \$2,532,869 |
| 91 636 177 047 | Imagine Data Pty Ltd | \$204,864 |
| 72 609 441 670 | Infinite Talent Group Pty Ltd | \$143,762 |
| 33 008 615 441 | Inforail Pty Ltd | \$264,000 |
| 40 073 110 022 | Innovative Business Computing Pty L | \$223,881 |
| 15 161 854 422 | IntegrationQA | \$635,470 |
| 25 600 050 600 | Interation Works Pty Ltd | \$122,100 |
| 62 132 569 941 | Ionize | \$184,800 |
| 86 616 577 023 | IT Alliance Australia Pty Ltd | \$129,360 |
| 78 167 536 978 | Karlka Recruiting Group | \$5,227,000 |
| 47 626 216 215 | Kinemmo Pty Ltd | \$162,466 |
| 11 079 218 652 | KJR | \$446,952 |
| 63 615 828 549 | Lil Engine | \$290,057 |
| 17 006 515 028 | M & T Resources | \$1,389,221 |
| 45 128 220 084 | Metacorp | \$120,000 |
| 39 609 014 646 | Method Recruitment Group Pty Ltd | \$217,000 |
| 14 007 145 637 | Modis | \$1,454,134 |

OFFICIAL

| Vendor ABN | Vendor | Total Contract Value |
|----------------|-------------------------------------|----------------------|
| 61 610 143 863 | MTP Services | \$319,770 |
| 91 622 344 218 | Nisus Australia Pty Ltd | \$523,175 |
| 39 613 493 584 | North Security Digital | \$209,440 |
| 81 638 834 634 | Oakpont Consultants Pty Ltd | \$344,080 |
| 40 638 803 611 | Oakpont Professionals Pty Ltd | \$150,236 |
| 80 077 571 843 | Oakton Contracting & Recruiting | \$778,105 |
| 58 611 021 884 | Onpoint 365 | \$3,335,875 |
| 48 091 681 462 | Optimum Business Consulting Pty Ltd | \$73,150 |
| 35 004 609 616 | Paxus Australia Pty Ltd | \$1,840,227 |
| 42 003 995 748 | Peoplebank Australia Pty Ltd | \$1,644,927 |
| 44 632 266 598 | Phoenix Ict Solutions Pty Ltd | \$129,030 |
| 13 084 197 795 | PM-Partners Group | \$74,250 |
| 40 124 764 245 | Programmed Professionals Pty Ltd | \$428,199 |
| 15 636 415 613 | Propel Design | \$162,690 |
| 92 147 937 844 | Proximity Advisory Services Pty Ltd | \$64,416 |
| 28 080 275 378 | Randstad Pty Ltd | \$14,377,393 |
| 28 632 957 478 | Relatbl Recruiting | \$73,080 |
| 73 153 698 036 | Roll Inn Pty Ltd | \$803,937 |
| 59 603 714 085 | Rubik3 Pty Ltd | \$794,614 |
| 30 146 959 917 | RXP Services Limited | \$1,409,661 |
| 14 610 725 632 | Shreeji IT Consultancy Pty Ltd | \$157,080 |
| 80 616 686 858 | Simplifi | \$276,100 |
| 77 639 280 041 | Sisu Consulting Australia | \$145,530 |
| 47 616 958 822 | SKNG Services | \$352,506 |
| 51 106 981 560 | SME Gateway Pty Ltd | \$133,276 |
| 78 082 056 782 | SOS Recruitment | \$159,000 |
| 56 619 850 994 | SSM Technologies Pty Ltd | \$261,756 |
| 73 159 892 565 | Strategic Enterprise Services | \$303,477 |
| 65 119 369 827 | Synergy Group Australia Pty Ltd | \$328,000 |
| 95 121 819 305 | Talent International (ACT) Pty Ltd | \$2,220,824 |
| 41 164 859 714 | Talent Street Holdings Pty Ltd | \$193,535 |
| 63 075 561 778 | Techpoint Consulting | \$2,617,067 |
| 56 072 536 700 | Terra Firma Pty Ltd | \$117,933 |
| 74 616 885 217 | Terra Schwartz | \$2,554,600 |
| 20 114 746 075 | The Pearson Corporation Pty Ltd | \$563,799 |
| 13 155 397 541 | The Recruitment Hive | \$1,962,864 |
| 15 643 853 481 | Thinkable Partners | \$713,749 |
| 14 116 755 296 | TLS Consulting Pty Ltd | \$528,691 |
| 76 111 706 300 | Vendome Consulting Pty Ltd | \$402,666 |
| 21 166 493 394 | Veritec Pty Ltd | \$2,837,544 |
| 23 137 782 953 | W2L Managed Services Pty Ltd | \$266,992 |
| 52 119 884 945 | Whizdom Recruitment | \$462,733 |
| 82 614 082 183 | Ynot Consulting/Ynot | \$1,032,611 |
| Grand Total | | \$182,016,249 |