

Dear Senator Conroy,

I am writing this letter to express my dismay and disappointment at the impending legislation regarding the Business to Business DNC Register.

Put simply, I work for a large city insurance firm and know that one such as this would not have any trouble continuing to procure business based on forms of contact like advertising and direct mail.

However I am associated with many small business owners who I know for a fact would find these proposed legislative amendments crippling to their businesses.

Telephone contact is one of the only ways that small businesses, especially those in the start up phase, are able to garner interest in the products and services that they offer. Having previously run my own small travel agency business I know that if it weren't for the ability to contact potential clients by phone the business would not have gotten off the ground.

I also know that as a previous owner of a small business, that yes, I did receive calls from other businesses offering their goods and services, and these amounted to no more than 5 or 6 per week - hardly what I would call "nuisance" levels.

The whole idea of a society like the one we live in is to give people a chance to establish themselves in the marketplace and the proposed changes to the DNC Register will see not only innumerable burgeoning and established small businesses fold, but will also see a far less competitive marketplace with only "big business" taking the lions share of what should rightfully be a shared marketplace for both big and small business.

I ask you, Senator Conroy, to reconsider your stance on the proposed changes.

Yours Sincerely,
Michael Webb