

**Senate Select Committee**  
ANSWERS TO QUESTIONS ON NOTICE  
Inquiry into the Adoption of AI  
Digital Transformation Agency  
16 August 2024

**Department/Agency:** Digital Transformation Agency

**Topic:** Microsoft CoPilot Trial Costs

**Asked by:** Senator David Pocock

**Type of question:** Spoken

**Date set by the committee for the return of answer:** 4 September 2024

**Question on Notice Number:** DTA-AAI-001

**Number of pages:** 1

**Question:**

**Senator Pocock:** At the same time that the Prime Minister announced this copilot deal, he also announced that Microsoft would be investing \$5-billion, were the two linked at all?

**Mr Fechner:** No, Senator. They were contemporary, in that Microsoft was bringing out into market the first iteration of its Copilot capability that's an extension to the Microsoft environment, and at the time there was significant interest across the Commonwealth in discovering how that capability might improve productivity within our office environments, so it was announced concurrently, but they weren't dependent on each other.

**Senator Pocock:** And what was the value of that, you mentioned a discount, but what was the value of that Copilot?

**Mr Fechner:** The commercial terms, Senator, are I think subject to commerciality. I can take it on notice if I can release those. But what I can tell you, it was a listed price with a negotiated 15% discount.

**Answer:**

Final costs for Copilot Microsoft 365 are commercial in confidence. Updates to procurements entered in to under the Head Agreement will be published on AusTender, in line with reporting requirements.