

Please keep ARENA

The future is about new technology and ARENA is supporting the innovation and development of new technologies

I am an Angel Investor in new start-ups and we need government support to nurture our technologies. The USA do it with huge DOE (dept of Energy) and Calif. Energy grants, for example. Cutting ARENA just puts great Australian ideas behind and sends them overseas (yet again).

Thanks

Richard Romanowski

Green *Biz* Advantage

Helping Business Profit from Being Green

Richard Romanowski is an angel investor with a focus on the clean technology sector. Richard invests management time and capital into clean technology start-ups to help them commercialise.



In the past Richard has run his own management consulting business as well as having senior executive experience leading change and commercialisation in various organisations.

Richard is passionate about green, clean technology and is now applying his experience to helping businesses profit from it.

A summary of Richard's management consulting and senior executive experience includes;

- Directing a multi-million dollar new product development program (Gold Casket Lottery Corporation) where over 5 years Richard developed a commercial approach in the government corporation that grew sales by over \$200 Million (to over \$500 Million per annum) and left directing a \$20 Million sales and marketing budget.
- Helping re-engineer the retail banking and insurance process for a major financial institution to create a new retail franchise system (Bank of NSW when it was taken over by Colonial State Bank).
- Undertaking feasibility studies for \$100 million plus tourism development projects in Queensland (Pannell Kerr Forester).
- Directing a multi disciplined project team at the Queensland Fire & Rescue Service (QFRS) with a multi-million dollar operating system improvement to address major risks like climate change. The QFRS is an organisation of over 40,000 full time, part time and volunteer people and one of the projects main outcomes was the ability to fight mega bush fires like that of Black Saturday.
- Helping a green start up (Papyrus Ltd) with a business plan that then raised \$4 million on the ASX.

Richard's academic credentials include:

- Bachelor of Commerce Honors, Marketing and Finance (University of Manitoba, Canada)
- Development Program for Managers (Australian Graduate School of Management)

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