

Senate Finance and Public Administration References Committee

Inquiry into the management and assurance of integrity by consulting services (Consulting services)

Department of Finance

Response to Question on Notice

Written Question on Notice 22 (Senator O'Neill)

Please provide the Senate with the Procurement Supplier Matrix with pricing information for agencies and departments seeking to contract external consulting services.

This matrix should be limited to only Accenture, PwC, Deloitte, KPMG, EY, McKinsey, and Boston Consulting Group. Please be sure to include all pricing information including hourly and daily rates for all career levels and specialisations. This could be related to the Department of Finance Management Advisory Panel.

Response

A Supplier Matrix held by the Department of Finance contains service provider fees and order value discounts for each supplier on the Management Advisory Services (MAS) Panel. The service provider fees and order value discounts are identified as the "Service Provider's Confidential Information" in Schedule 9 of the MAS Panel Head Agreement between Finance and each of the following suppliers individually:

- Accenture Australia Pty Ltd (ABN 49 096 776 895);
- Deloitte Touche Tohmatsu (ABN 74 490 121 060);
- Ernst & Young (ABN 75 288 172 749);
- KPMG (ABN 51 194 660 183);
- McKinsey Pacific Rim Inc (ABN 66 055 131 443);
- PricewaterhouseCoopers Consulting (Australia) Pty Limited (ABN 20 607 773 295);
- PricewaterhouseCoopers (ABN 52 780 433 757); and
- The Boston Consulting Group Pty Ltd (ABN 70 007 347 131).

Disclosure of the requested information, which is classified as commercial-in-confidence, is not considered appropriate for the following reasons:

- it would discourage suppliers from applying for future tenders for Whole of Australian Government (WoAG) coordinated procurement arrangements;

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- it would commercially disadvantage the suppliers listed above and provide a commercial advantage to their competitors in future tender processes under the MAS Panel, and future tender processes in general; and
- the service provider fees and order value discounts are potentially unique to the MAS Panel and the disclosure of these may prejudice the supplier's ability to negotiate contracts with other customers or result in the withdrawal of the supply of services to the Commonwealth.