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Sent: Wednesday, 3 December 2008 4:58 PM
To:
Subject: Possible New Client -
Importance: High

Possible New Client for

I very much hope that you and the family are well.

I have been very busy here dealing with this bank guarantee business and Rudd's unintended consequences. There is much to discuss.

Although it has not been much of a year, at least [redacted] landed a great role and I see his work as very important in the broader picture.

We must converse before Christmas - or arrange to catch up for lunch or dinner the next time you are in town (this time I may).

I want to raise a business issue for

My brother,

I don't know too much about the business, but as I understand it they are into providing intensive training and education programmes for overseas students (mostly Chinese and Indians I think) - in part to help the students get the working visas they need to work here. The training programmes cover fields such as cooking and related services.

The business is quite vulnerable to changes in the immigration laws and visa requirements.

I think they are getting quite nervous that as the labour market softens, Rudd and co will move to tighten entry standards which may well kill off the business.

[redacted] are keen to engage Canberra.

I don't think [redacted] has played the game too aggressively in the past and does not appear to have much of a network here (although I think she knows [redacted] quite well).

I have suggested to [redacted] that they engage a lobbyist and thought that [redacted] may be a good option.

I am not sure there is much money in it for you - but it could broaden the skills base of [redacted] by taking this on.

I think they just want the opportunity of getting access to the likes of Gillard and Evans or at least the staffers.

Let me know if you may have an interest in this - or who may be a good alternative.

[redacted] is keen to touch base - but I have told him he should wait until you respond to this.

I look forward to your reply

Talk soon.

Godwin