The Parliament of the Commonwealth of Australia **Getting business booming** Report on the inquiry into barriers for small business employment **House of Representatives Standing Committee on Education and Employment**

March 2016 Canberra

© Commonwealth of Australia 2016

ISBN 978-1-74366-426-1 (Printed version)

ISBN 978-1-74366-427-8 (HTML version)

This work is licensed under the Creative Commons Attribution-NonCommercial-NoDerivs 3.0 Australia License.



The details of this licence are available on the Creative Commons website: http://creativecommons.org/licenses/by-nc-nd/3.0/au/.

Contents

Ме	mbership of the Committee	ix	
Coı	mmittee Secretariat	x	
Ter	Terms of reference		
List	_ist of abbreviations		
List	t of recommendations	xvii	
TH	E REPORT		
1	The importance of small business to the economy	1	
	The role of government in supporting small business		
	What is a 'small business'?		
	'It's the economy'		
	Conduct of the inquiry		
	Context of this inquiry		
	Structure of the report	9	
_			
2	Federal government initiatives to promote small business and job opportunities	11	
	Cutting 'red tape'		
	Streamlining compliance		
	Payroll tax 2010 harmonisation joint protocol		
	Small Business Superannuation Clearing House		
	Official Business Superalification Steaming Flouse	10	

Forewordvii

Small business and taxation	17
Tax cuts	17
Instant asset write off/accelerated depreciation	17
GST exemption on low value imported goods	18
Applying GST to digital products and services imported by	consumers20
Small Business Grants	21
Small business advocacy	22
Australian Small Business Commissioner	22
Small Business and Family Enterprise Ombudsman	22
Australian Small Business Advisory Services	23
Government initiatives to assist job seekers	23
jobactive	24
JobAccess	25
Wage subsidies	26
National Work Experience Programme	28
Australian apprenticeships	29
Australian Apprenticeships Incentives Programme	31
National Employment Standards	32
Mentally Healthy Workplace Alliance	34
Summary	35
Inhibitors to small businesses employing	37
Attitudes of business owners	40
Regulation and red tape	41
Conduct of regulators	47
Multiple agencies and jurisdictions	48
Trading hours	51
Superannuation	53
Industrial/workplace relations	56
National Employment Standards	
Modern awards	57
Enterprise bargaining	68
Individual flexibility agreements	
Unfair dismissal	

	Employee v contractor	75
	The general cost of labour	79
	Workplace health and safety	83
	Workers' compensation	83
	Penalty rates	84
	Arguments against penalty rates	85
	Arguments for penalty rates	89
	Payroll tax and its impact on small business	92
	Competition and fair trading	95
	Section 46 of the Competition and Consumer Law 2010	96
	The Harper Review and the effects test	96
	Low value threshold on imported goods	99
	Advances in technology	101
	Retail tenancies	103
	Tendering	104
	Committee comment	105
	Committee comments on modern awards	106
	Committee recommendations on Employee v contractor	106
	Committee recommendation on workplace health and safety	108
	Committee comment on penalty rates	109
	Committee recommendation on payroll tax	110
	Committee comment on Section 46 of the Competition and Consumer Law 2010	111
	Committee recommendations on the GST threshold on physical importation	112
4	Barriers to gaining and maintaining employment in a small busines	s113
	Job seekers impeded by personal circumstance	113
	The Culturally and Linguistically Diverse community	114
	School leavers and young people	118
	Mature aged job seekers	125
	Female job seekers	131
	Mental health as a barrier to employment	136
	People with disability	138
	Indigenous job seekers	141
	Structural barriers to finding work in a small business	143

Limit	ed recognition of skills	143
Skills	shortages	147
Weal	kness in the apprenticeship system	154
The o	cost of work experience and structured workplace learning	158
Poor	transport networks	162
Addr	essing job seeker disadvantage	164
Com	mittee comment and recommendations	169
Comi	mittee recommendation on CALD job seekers	172
Comi	mittee recommendation on school leavers and young people	172
Comi	mittee comment on skills shortages	174
Comi	mittee recommendation on apprenticeships	174
Comi	mittee recommendation on ancillary service providers	175
Com	mittee recommendation on support for people with episodic illnesses	176
Com	mittee recommendation on taxing redundancy payments for older people	177
Com	mittee recommendation on innovation	178
APPENDI	CES	
Appendi	x A – List of submissions	179
Appendi	x B – List of hearings and witnesses	183

Foreword

The phrase 'the engine room of the Australian economy' has been used to describe the importance of small business time and again, and nothing could be truer. Comprising around 96 per cent of businesses in Australia, and employing over 4.5 million Australians, the small business sector is vital to the prosperity of our nation.

Small businesses, however, face many challenges. Be it financial or administrative, or a combination of both, the level of success in addressing these challenges can be the difference between success and failure. This report aims to alleviate this burden by making every day easier for small businesses.

Set against a background of a post resources economic downturn, this report takes into consideration the current operating climate faced by employers and job seekers. This climate affects many aspects of small business operations because of the effect that it has on customer demand. Less customers results in lower profit margins and slower growth.

Without customers, small businesses would not survive. To all Australians getting out there and supporting small businesses by shopping in them and using their services, we say thank you. Keep shopping and spread the word.

With success comes opportunity. Supporting small businesses to grow will create more jobs for those who need it.

We know that there are already great government initiatives that provide valuable support to small businesses. While not looking to fix what is not broken, this report recognises there are areas for improvement. It recommends some fixes: further cutting red tape, defining the difference between an employee and a contractor, reducing the costs involved in taking on an employee, and lessening the States' reliance on payroll tax.

By re-evaluating barriers to small businesses actually being able to employ people, this report presents a coherent approach to tackling the barriers that small businesses face every day.

Sadly however, many Australians still struggle to find employment. While the reasons are many and varied, the Committee took evidence that negative stereotyping is an issue facing many job seekers. Be it age, gender, ethnicity or a disability, life's struggles are made even tougher when you can't even get your foot in the door.

This report calls for this to stop. Employers can learn how to improve their business by promoting the benefits of employing a person from an Indigenous or culturally and linguistically diverse background. Young people with a clear career direction can be set on a path to a lifetime of meaningful employment. People with episodic illnesses can be given stronger incentives to work, as well as peace of mind and financial security, by amending welfare arrangements.

Ensuring that Australian small businesses are able to grow and employ freely is at the heart of this report. To the entrepreneurial women and men of small business, and to the job seekers as diverse as you are, we are behind you all the way.

My sincere thanks go to the Deputy Chair, the Hon Alannah MacTiernan MP, and my colleagues on the Committee, including the previous Chair Mr Ewen Jones MP, for your hard work and professionalism. These thanks are also warmly extended to all of the inquiry participants, individuals and organisations, which took the time to write submissions and speak to the Committee. These participants provided an invaluable insight into the small business environment and the issues that are faced on the ground, every day.

Mr Andrew Laming MP

Chair

Membership of the Committee

Chair Mr Andrew Laming MP (from 13/10/15)

Mr Ewen Jones MP (to 12/10/15)

Deputy Chair The Hon Alannah MacTiernan MP

Members The Hon Sharon Bird MP (to 26/03/15)

Mr Alex Hawke MP (to 09/09/15)

Mr Eric Hutchinson MP

Mrs Karen McNamara MP

The Hon Brendan O'Connor MP (from 26/3/15)

Ms Julie Owens MP

The Hon Amanda Rishworth MP

The Hon Sharman Stone MP (from 09/09/15 to 11/11/15)

Mrs Ann Sudmalis MP

Mr Matt Williams MP

Committee Secretariat

Secretaries Dr Richard Grant (from 03/08/15)

Ms Samantha Mannette (from 27/04/15 to 31/07/15)

Dr Nicholas Horne (to 24/04/15)

Inquiry Secretary Mr Robert Little

Research Officer Ms Rebeka Mills

Administrative Officers Ms Katrina Gillogly

Ms Jessica Ristevska (to 02/09/15)

Terms of reference

The Education and Employment Committee will inquire into and report on matters that inhibit or discourage job-creation and employment by private sector small businesses and/or provide disincentives to individuals from working for such businesses, including the following matters:

- 1. Matters relating to State and Commonwealth laws and regulations including, but not limited to, those that impose excessive red tape and compliance costs in relation to employment;
- 2. Matters relating to laws or regulations that inhibit small business expansion to create additional employment;
- 3. Factors that discourage or prevent certain cohorts of Australians from gaining employment in small businesses, in particular young job seekers, mature aged Australians, those from regional areas and those with a partial work capacity; and
- 4. Other related matters that the Committee considers relevant.

List of abbreviations

ABS Australia Bureau of Statistics

ACCC Australian Competition and Consumer Commission

ACCI Australian Chamber of Commerce and Industry

AES Aboriginal Employment Strategy

Ai Group Australian Industry Group

ANRA Australian National Retailers' Association

AQF Australian Qualification Framework

ARA Australian Retailers Association

ASBAS Australian Small Business Advisory Service

ATO Australian Taxation Office

BOOT Better off overall test

CALD Culturally and linguistically diverse

CCIQ Chamber of Commerce and Industry Queensland

CCIWA Chamber of Commerce and Industry of Western Australia

CMRC Community Migrant Resource Centre

COAG Council of Australian Governments

COSBOA Council of Small Business Australia

CTFIA Council of Textile and Fashion Industries of Australia

DES Disability employment services

ECCV Ethnic Communities' Council of Victoria

FECCA Federation of Ethnic Communities' Councils of Australia

FWO Fair Work Ombudsman

GST Goods and services tax

GTA Group Training Australia

HSC Higher school certificate

IFA Individual flexibility agreement

LMA Lebanese Muslim Association

LVT Low value threshold

MBA Master Builders Australia

MEA Master Electricians Australia

NCVER National Centre for Vocational Education Research

NEIS New Enterprise Incentive Scheme

NESA National Employment Services Association

NES National Employment Standards

NRA National Retail Association

NSNL National Skills Needs List

OECD Organisation for Economic Co-operation and Development

PAYG Pay as you go

SBSCH Small Business Superannuation Clearing House

SDA Shop Distributive and Allied Employees' Association

SME Small to medium-sized enterprise

SWL Structured workplace learning

TCF Textiles, Clothing and Footwear

TFIA Council of Textile and Fashion Industries of Australia

VACC Victorian Automobile Chamber of Commerce

VECCI Victorian Employers' Chamber of Commerce and Industry

WHS Work health and safety

YACWA Youth Affairs Coalition of Western Australia

List of recommendations

Inhibitors to small businesses employing

Recommendation 1

The Committee recommends that the Australian Taxation Office and the Fair Work Ombudsman set up a working group to align the definitions of employee and contractor across government agencies and to develop a single decision tool to help small businesses correctly identify when a worker is an employee or a contractor. This working group should also identify legislative changes if needed.

Recommendation 2

The Committee recommends that the Australian Taxation Office and the Fair Work Ombudsman working group set up to align the definitions of employee and contractor, and also to look into the Master Builders Australia proposals including for a register of building contractors.

Recommendation 3

The Committee recommends that the Minister for Employment in conjunction with Safe Work Australia formulate proposals to take to COAG that eliminate the requirement for a small business operating in multiple jurisdictions to engage with multiple workers' compensation schemes.

Recommendation 4

The Committee recommends that the Australia Government work with states and territories to boost employment and business productivity by reducing state and territory governments' reliance on payroll tax as a form of revenue.

Recommendation 5

The Committee recommends that the Productivity Commission investigate the impact on small business of lowering the GST threshold on the importation of physical goods and undertake regular cost effectiveness research of GST threshold reduction.

Barriers to gaining and maintaining employment in a small business

Recommendation 6

The Committee recommends that Australian Small Business Ombudsman, Small Business Commissioners, Chambers of Commerce, Business Enterprise Centres and peak small business organisations develop strategies to promote to small business the benefits of workers from culturally and linguistically diverse (CALD) backgrounds. Where appropriate, the providers of small business advisory services should incorporate into the written and verbal material they present an explanation of how a small business can benefit from recruiting a person from a CALD background.

Recommendation 7

The Committee recommends that the Australian Government conduct a review of careers advice and support provided in schools [and online]. The purpose of the review must be to assess any gaps or areas of weakness in the current written and verbal advice that is provided [by schools and by federal and state governments], and to improve the quality of the careers advice that young people receive.

The Committee recommends that a Council of Australian Government Working Group consider the merit of a national standard for careers advice for all secondary school students.

Recommendation 8

The Committee recommends that Australian Government provide more funding and support for the provision of driver's licence programs to enable young and disadvantaged people to access employment opportunities.

Recommendation 9

The Committee recommends that the federal Department of Employment look into the implementation of a 'passport to competencies' as envisaged by Master Builders Australia.

Recommendation 10

The Committee recommends that the Australian Government assess the impact of changes at the State and Federal level to apprenticeship programs including the Joint Group Training Program and the Australian Apprenticeships Access Program.

Recommendation 11

The Committee recommends that the federal Department of Employment work with jobactive providers to ensure that ancillary service providers receive Australian Government funding for their assistance in placing jobactive clients into employment.

Recommendation 12

The Committee recommends that the Australian Government review welfare eligibility rules for people with an episodic illness transitioning from a period out of the workforce into paid employment. The Committee encourages the Australian Government to ensure that people with an episodic illness are not discouraged from entering the workforce for fear of losing their disability or Centrelink pension when they work.

Recommendation 13

The Committee recommends that Australian Government reassess the policy case for taxing the redundancy payouts of persons over 65 years of age to encourage people to stay in the workforce.

Recommendation 14

The Committee recommends that, in light of the importance of digital infrastructure for the viability of small business, special focus be given by NBN Co on ensuring their timely access to high speed broadband.