## HOUSE OF REPRESENTATIVES STANDING COMMITTEE ON ECONOMICS

## REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

## Sunsuper

SS52QW: For the past decade:
a. How many fund members do you have?
b. How many financial planners do you have in total numbers, and as a member to financial planner ratio?
c. How many financial advisers do you have in total numbers, and as a member to financial planner ratio?

## Answer:

a.

| FY 9/10 | FY 10/11 | FY 11/12 | FY 12/13 | FY 13/14 |
| :---: | :---: | :---: | :---: | :---: |
| $1,186,066$ | $1,140,392$ | $1,162,621$ | $1,139,935$ | $1,145,976$ |
| FY 14/15 | FY 15/16 | FY 16/17 | FY 17/18 | FY 18/19 |
| $1,134,463$ | $1,136,507$ | $1,162,228$ | $1,460,805$ | $1,613,865$ |

b. Refer (c) below.
c. Refer to response SS53QW for an explanation of Sunsuper's advice and information services.

| Financial year | Financial advisers | Members | Member to financial <br> adviser ratio |
| :---: | :---: | :---: | :---: |
| $2009 / 2010$ | 20 | $1,186,066$ | $59,303.30$ |
| $2010 / 2011$ | 20 | $1,140,392$ | $57,019.60$ |
| $2011 / 2012$ | 23 | $1,162,621$ | $50,548.74$ |
| $2012 / 2013$ | 24 | $1,139,935$ | $47,497.29$ |
| $2013 / 2014$ | 28 | $1,145,976$ | $40,927.71$ |
| $2014 / 2015$ | 26 | $1,134,463$ | $43,633.19$ |
| $2015 / 2016$ | 25 | $1,136,507$ | $45,460.28$ |
| $2016 / 2017$ | 23 | $1,162,228$ | $50,531.65$ |
| $2017 / 2018$ | 28 | $1,460,805$ | $52,171.61$ |
| $2018 / 2019$ | 33 | $1,613,865$ | $48,905.00$ |

