

## RESPONSES TO THE HOUSE OF REPRESENTATIVES STANDING COMMITTEE ON ECONOMICS

Review of the four major banks & other financial institutions superannuation

**LEG22QW:** Does the fund pay any external consultants for any advocacy and communication services, and if so can you please name them and the costs incurred over the past five years?

**Answer:** The following external consultants have been engaged by legalsuper for advocacy and communication services. Total expenses incurred over the last five years are as follows:

Year	Industry Super Australia <sup>(1)</sup>	Perrott Strategic Pty Ltd <sup>(2)</sup>	Royce Communications <sup>(3)</sup>
30 Jun 19	\$132,697	\$44,400	
30 Jun 18	\$124,669	\$32,888	\$33,682
30 Jun 17	\$122,105	\$0	\$73,816
30 Jun 16	\$120,538	\$0	\$82,497
30 Jun 15	\$118,991	\$0	\$45,399

<sup>(1)</sup> Industry Super Australia conducts an overarching industry fund advertising campaign. This campaign does not include campaigns which are specifically focussed on legalsuper (i.e. ISA does not assist with discrete campaigns for legalsuper).

<sup>(2)</sup> Perrott Strategic Pty Ltd provides strategic communication advice including public affairs, media and corporate communications.

<sup>(3)</sup> Royce Communications was legalsuper's strategic communication adviser prior to Perrott Strategic Pty Ltd.