REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Intrust Super

IN91QW:

Please provide the titles of all externally commissioned reports over the past five years that have reviewed any of the following:

- a. Performance of funds.
- b. Investment strategies for funds.
- c. Conflicts of interest for funds.

Answer:

a. SuperRatings Benchmark Report 2020 - Intrust Super SuperRatings Benchmark Report 2019 - Intrust Super SuperRatings Benchmark Report 2018 - Intrust Super SuperRatings Benchmark Report 2017 - Intrust Super SuperRatings Benchmark Report 2016 - Intrust Super JANA - Quarterly Performance Review March 2020 JANA - Quarterly Performance Review December 2019 JANA - Quarterly Performance Review September 2019 JANA - Quarterly Performance Review June 2019 JANA - Quarterly Performance Review March 2019 JANA - Quarterly Performance Review December 2018 JANA - Quarterly Performance Review September 2018 JANA - Quarterly Performance Review June 2018 JANA - Quarterly Performance Review March 2018 JANA - Quarterly Performance Review December 2017 JANA - Quarterly Performance Review September 2017 JANA - Quarterly Performance Review June 2017 JANA - Quarterly Performance Review March 2017 JANA - Quarterly Performance Review December 2016 JANA - Quarterly Performance Review September 2016 JANA - Quarterly Performance Review June 2016 JANA - Quarterly Performance Review March 2016 JANA - Quarterly Performance Review December 2015 JANA - Quarterly Performance Review September 2015 JANA - Quarterly Performance Review June 2015 JP Morgan Performance Report - May 2020 JP Morgan Performance Report - April 2020 JP Morgan Performance Report - March 2020 JP Morgan Performance Report - February 2020 JP Morgan Performance Report - January 2020 JP Morgan Performance Report - December 2019

JP Morgan Performance Report - November 2019 JP Morgan Performance Report - October 2019 JP Morgan Performance Report - September 2019 JP Morgan Performance Report - August 2019 JP Morgan Performance Report - July 2019 JP Morgan Performance Report - June 2019 JP Morgan Performance Report - May 2019 JP Morgan Performance Report - April 2019 JP Morgan Performance Report - March 2019 JP Morgan Performance Report - February 2019 JP Morgan Performance Report - January 2019 JP Morgan Performance Report - December 2018 JP Morgan Performance Report - November 2018 JP Morgan Performance Report - October 2018 JP Morgan Performance Report - September 2018 JP Morgan Performance Report - August 2018 JP Morgan Performance Report - July 2018 JP Morgan Performance Report - June 2018 JP Morgan Performance Report - May 2018 JP Morgan Performance Report - April 2018 JP Morgan Performance Report - March 2018 JP Morgan Performance Report - February 2018 JP Morgan Performance Report - January 2018 JP Morgan Performance Report - December 2017 JP Morgan Performance Report - November 2017 JP Morgan Performance Report - October 2017 JP Morgan Performance Report - September 2017 JP Morgan Performance Report - August 2017 JP Morgan Performance Report - July 2017 JP Morgan Performance Report - June 2017 JP Morgan Performance Report - May 2017 JP Morgan Performance Report - April 2017 JP Morgan Performance Report - March 2017 JP Morgan Performance Report - February 2017 JP Morgan Performance Report - January 2017 JP Morgan Performance Report - December 2016 JP Morgan Performance Report - November 2016 JP Morgan Performance Report - October 2016 JP Morgan Performance Report - September 2016 JP Morgan Performance Report - August 2016 JP Morgan Performance Report - July 2016 JP Morgan Performance Report - June 2016 JP Morgan Performance Report - May 2016 JP Morgan Performance Report - April 2016 JP Morgan Performance Report - March 2016 JP Morgan Performance Report - February 2016 JP Morgan Performance Report - January 2016

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- b. JANA Australian Equities Asset Class Review 12 February 2020
 - JANA Fixed Interest and Cash Asset Class Review 4 February 2019
 - JANA Defensive Alternatives Asset Class Review 7 May 2019
 - JANA Property Asset Class Review 1 August 2019
 - JANA Overseas Equities Asset Class Review 14 May 2018
 - JANA Growth Alternatives Asset Class Review 4 August 2018
 - JANA Australian Equities Asset Class Review 1 February 2018
 - JANA Defensive Alternatives Asset Class Review May 2017
 - JANA Property Asset Class Review 2 November 2017
 - JANA Review of Investment Strategy & Asset Allocation 26 November 2019
 - JANA Review of Investment Strategy & Asset Allocation 15 November 2018
 - JANA Review of Investment Strategy & Asset Allocation 15 November 2017
 - JANA Review of Investment Strategy & Asset Allocation 9 September 2016
 - JANA Review of Investment Strategy & Asset Allocation 22 October 2015
- c. KPMG Intrust Super Internal Audit report SPS 521 Conflicts of Interest December 2018

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Intrust Super

IN92QW: For each fund where more than 30 per cent of capital is managed by another entity, please complete the below table including:

- a. The name of the fund.
- b. The allocation of capital as a percentage of the total capital held by the fund.
- c. The allocation of capital of the total capital held by the fund.
- d. The entity managing the capital.
- e. Whether you are a shareholder in that entity.

Fund	Allocation of fund capital		Managin g entity	Sharehold er
	%	\$		
i.e. Hostplus infrastru cture options	i.e. 70%	i.e. \$10 billion	i.e. IFM Investors	i.e. Yes

Answer:

Fund (allocations as of 26/6/20)	Allocation of fund capital		Managing entity	Shareholder
	%	\$		
Australian	35%	\$20.7m	Greencape	No
Equities Option			Capital	
Property Option	43%	\$11.4m	QIC	No
Fixed Interest	70%	\$19m	PIMCO	No
Option				
Fixed Interest	30%	\$8m	Western	No
Option			Asset	
Cash Option	48%	\$32m	NAB	Yes*

*Intrust Super invests in Term Deposits issued by NAB.

Intrust Super also holds shares in NAB where that particular share has been selected by appointed fund managers with discrete investment mandates.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Intrust Super

IN93QW: If you do have capital managed by another entity that you are also a shareholder in, please identify how you manage conflicts of interest.

Answer:

Intrust Super actively manages any potential, or actual conflicts of interest to ensure priority is given to the duties to and interests of our members over the duties to and interests of other persons.

Intrust Super is a minority shareholder of ME Bank Limited (holding less than 1% of available shares). As a minority shareholder, Intrust Super has no day to day involvement, roles, representatives or any degree of influence into the operations of ME Bank Limited and its decision making.

Intrust Super also invests in ME Portfolio Management Limited which is the manager for The Super Loans Trust. This Trust is in wind-down phase and the remaining value held by Intrust Super is \$92,795.66 representing 0.0034% of the Trust's assets (0% when rounded).

Given the miniscule shareholding and level of investment no decisions or scenarios have emerged to date that give rise to conflicts of duties or interests on behalf of our members.

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Intrust Super

IN94QW:	Please provide details of the following reduction to remuneration packages since 11 March 2020:				
	a. Board members.b. The chief executive.c. Executive management.				
Answer:	a) Nil				
	b) Nil				
	c) Nil				

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REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

Intrust Super

- **IN95QW:** Is the fund considering divestment from pure play fossil fuel producers in order to mitigate climate-related financial risks and to increase the cost of capital for those producers?
 - If not, how has the fund arrived at the conclusion that this approach would not be in members' best interests?

Answer:

Acting in our members' best interests drives the decision-making of the Fund, across all components of the business. The Fund holds the view that, to do this, investing to generate the best possible returns for its members is paramount. Through this lens, Intrust Super considers fossil fuel investing as a financial risk and incorporates such considerations into our investment decisions and manager selection. The Fund's investment consultant JANA actively engages all existing and potential managers in the portfolio on the subject matter.

The Fund recognises that completely removing fossil fuels is difficult as many of the major renewable players are long-established fossil fuel companies now diversifying with new revenue streams. In its purest form, excluding fossil fuel activity would also effectively exclude Fund investment in developments in renewable energy resources. While the renewable energy sector in Australia is growing, few companies have reached an investable scale in themselves.

As investors, being shareholders in a non-renewable business allows the opportunity to encourage sustainable change via its shareholding. It's the Fund's view, responsible ownership of fossil fuels is preferable to disengaged investors owning these assets. Additionally, in the Fund's view a complete exclusion would also damage transparency and limit the ability to engage with company Management around climate change.