HOUSE OF REPRESENTATIVES STANDING COMMITTEE ON ECONOMICS

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR – IOOF

IOOF27QON: What proportion of IOOF's investments are in unlisted assets?

How does this compare with:

a) the superannuation sector as a whole

b) the retail fund average, and

c) the industry fund average?

Answer:

Please refer to attachments IOOF5.1QW and IOOF5.2QW (submitted previously) for a breakdown of the value – in dollars and as a percentage – of IOOF's investments in unlisted assets.

By way of comparison, the table below compares the average asset allocations for products with growth assets (60 - 70%) across the superannuation sector, industry funds, master (retail) trusts and the IOOF MultiMix Balanced Growth Trust at 30 September 2019. This data was sourced from the SuperRatings Asset Allocation Survey (Attachment IOOF27.1QON).

| | | Growth unlisted property | Growth alternatives | Defensive unlisted property | Defensive alternatives | Total alternatives and unlisted property |
|------------------------------|---|--------------------------------|---------------------|-----------------------------------|---------------------------|--|
| All | Balanced (60-76%) | 4.0 | 11.6 | 1.8 | 5.4 | 22.8 |
| Industry funds | Balanced (60-76%) | 5.2 | 15.5 | 4.1 | 8.4 | 33.2 |
| Master (retail) trusts | Balanced (60-76%) | 2.9 | 7.9 | 0.1 | 2.7 | 13.6 |
| | IOOF MultiMix Balanced Growth Trust | 5.9 | 9.7 | 0.0 | 4.6 | 20.2 |

IOOF supports the adoption of consistent and transparent reporting of superannuation structures, allocations, costs and returns. This is necessary to ensure that the industry reports in the same way. This will facilitate awareness and understanding among members.