

24 December 2021

Standing Committee on Economics
PO Box 6021
Parliament House Canberra ACT 2600

By email: economics.reps@aph.gov.au

**House of Representatives Standing Committee on Economics (Committee)
Review of the Four Major Banks and other Financial Institutions –
Superannuation Sector (Inquiry)
Re: Questions in Writing**

This letter responds to your letters received 16 September requesting a response to questions in writing to IFM Investors Pty Ltd.

IFM131QW:

In response to question IFM126QON (and previously asked in questions IFM115QW to IFM117QW and IFM119QW) IFM Investors advised that six arrangements were covered by a deed in the last year. Please advise of the nature of each of these six non-disclosure agreements.

Response:

The agreements relate to confidential employment matters.

IFM132QW:

In response to IFM130QW, IFM investors advised that it participates in a 'range of forums globally that are connected to industry associations, chambers of commerce, peak bodies, advisory bodies, and other similar organisations' and 'is not aware whether these organisations make payments to "think tanks".' However, this does not address the question of whether IFM sponsors think tanks. Please address the original question of what arrangements (including donations, commissions, marketing expenditure or partnerships) does IFM Investors have that lead to payments to research think tanks.

Provide:

- a. Names of the think tanks.
- b. Payments made over the last five years.



Response:

IFM Investors has participated in a range of forums globally with organisations that undertake research in the past five years.

For example, IFM is a member of Infrastructure Partners Australia, which describes itself as industry think tank and an executive member network, providing research focused on social and economic infrastructure.

IFM treats such expenditure as commercial-in-confidence.

Yours faithfully

David Whiteley
Global Head, External Relations
IFM Investors Pty Ltd