HOUSE OF REPRESENTATIVES STANDING COMMITTEE ON ECONOMICS

REVIEW OF THE FOUR MAJOR BANKS AND OTHER FINANCIAL INSTITUTIONS SUPERANNUATION SECTOR

AustralianSuper

AS58QW:

For each year of the past decade:

- a. What is the cost of intra-fund advice annually, and what is the average per fund member?
- b. What are the aggregate value of bonuses provided for intrafund advice, and what is the average per adviser?

Year-ending	Total	Number of	Cost per
	external cost	members	Fund
	to Fund		member
30 June 2010	\$1,856,504	1,501,678	\$1.24
30 June 2011	\$1,920,666	1,594,235	\$1.20
30 June 2012	\$2,517,477	1,901,653	\$1.32
30 June 2013	\$2,848,525	2,050,275	\$1.39
30 June 2014	\$2,900,394	2,089,973	\$1.39
30 June 2015	\$3,132,335	2,095,062	\$1.50
30 June 2016	\$2,825,878	2,131,755	\$1.33
30 June 2017	\$2,725,197	2,157,099	\$1.26
30 June 2018	\$3,004,866	2,228,296	\$1.35
30 June 2019	\$2,848,708	2,155,463	\$1.32*

* For FY19, the cost per Fund member figure is skewed by the large number of member accounts transferred to eligible rollover funds immediately prior to 30 June.

b. AustralianSuper does not pay bonuses to advisers.

Answer:

a.