

Mr CRAIG KELLY: What would the spread of interest rates be? What would be the absolute lowest interest rate you would offer on a product?

Mr Narev: I would need to check. The absolute lowest interest rate on any product whatsoever, I would need to check what that would be. Are you talking about on a loan or on any product at all?

Mr CRAIG KELLY: On a loan.

Mr Narev: The general approach that we take is where you have products like home loans, which are generally safer, they will be the products on which the interest rates are generally less.

Mr CRAIG KELLY: What would be the highest?

Mr Narev: The highest would be some aspects of personal lending and unsecured lending, where the risk is higher.

ANSWER

The highest and lowest lending rates for personal customers (noting that these are not comparable products) are currently 21.24% for cash advances on credit cards and 3.84% for a two year fixed rate home loan for owner occupiers.

These interest rates are not comparable because of differences between these products, including whether the loan is secured or unsecured, risk costs, capital, funding costs, fraud and operating costs.