

Senate Standing Committee on Economics

ANSWERS TO QUESTIONS ON NOTICE

Treasury Portfolio

Supplementary Budget Estimates 2012

18 October 2012

Question: SBT 991-1010

Topic: Contractors (ATO)

Written: Received from Committee – 26 October 2012

Senator BUSHBY asked:

For this financial year to date (26 October 2012):

991. Has the department/agency ever employed Hawker Britton in any capacity or is it considering employing Hawker Britton? If yes, provide details (including the work undertaken and the cost).
992. Has the department/agency ever employed Shannon's Way in any capacity or is it considering employing Shannon's Way? If yes, provide details (including the work undertaken and the cost).
993. Has the department/agency ever employed John Utting & UMR Research Group in any capacity or is it considering employing John Utting & UMR Research Group? If yes, provide details (including the work undertaken and the cost).
994. Has the department/agency ever employed McCann-Erickson in any capacity or is it considering employing McCann-Erickson? If yes, provide details (including the work undertaken and the cost).
995. Has the department/agency ever employed Cutting Edge in any capacity or is it considering employing Cutting Edge? If yes, provide details (including the work undertaken and the cost).
996. Has the department/agency ever employed Ikon Communications in any capacity or is it considering employing Ikon Communications? If yes, provide details (including the work undertaken and the cost).
997. Has the department/agency ever employed CMAX Communications in any capacity or is it considering employing CMAX Communications? If yes, provide details (including the work undertaken and the cost).
998. Has the department/agency ever employed Boston Consulting Group in any capacity or is it considering employing Boston Consulting Group? If yes, provide details (including the work undertaken and the cost).
999. Has the department/agency ever employed McKinsey & Company in any capacity or is it considering employing McKinsey & Company? If yes, provide details.
1000. What contractors have been employed by the department/agency? If yes, provide details (including the work undertaken and the cost).

For 2011-12:

1001. Has the department/agency ever employed Hawker Britton in any capacity or is it considering employing Hawker Britton? If yes, provide details (including the work undertaken and the cost).
1002. Has the department/agency ever employed Shannon's Way in any capacity or is it considering employing Shannon's Way? If yes, provide details (including the work undertaken and the cost).
1003. Has the department/agency ever employed John Utting & UMR Research Group in any capacity or is it considering employing John Utting & UMR Research Group? If yes, provide details (including the work undertaken and the cost).
1004. Has the department/agency ever employed McCann-Erickson in any capacity or is it considering employing McCann-Erickson? If yes, provide details (including the work undertaken and the cost).

Senate Standing Committee on Economics

ANSWERS TO QUESTIONS ON NOTICE

Treasury Portfolio

Supplementary Budget Estimates

18 October 2012

1005. Has the department/agency ever employed Cutting Edge in any capacity or is it considering employing Cutting Edge? If yes, provide details (including the work undertaken and the cost).
1006. Has the department/agency ever employed Ikon Communications in any capacity or is it considering employing Ikon Communications? If yes, provide details (including the work undertaken and the cost).
1007. Has the department/agency ever employed CMAX Communications in any capacity or is it considering employing CMAX Communications? If yes, provide details (including the work undertaken and the cost).
1008. Has the department/agency ever employed Boston Consulting Group in any capacity or is it considering employing Boston Consulting Group? If yes, provide details (including the work undertaken and the cost).
1009. Has the department/agency ever employed McKinsey & Company in any capacity or is it considering employing McKinsey & Company? If yes, provide details.
1010. What contractors have been employed by the department/agency? If yes, provide details (including the work undertaken and the cost).

Answer:

All contract values are for contracts greater than \$10,000 and have been investigated for the nominated contractors only.

In 2012-13 to 31 October 2012:

991. No.
992. No.
993. No.
994. No.
995. No.
996. No.
997. No.
998. No.
999. No.
1000. The ATO has employed contractors under 221 separate contracts during this period. A comprehensive list of the contractors is available on www.tenders.gov.au

The service categories and the associated costs are provided in Table 1 (individual contracts with values less than \$10,000 are excluded.) Please note, Table 1 shows the total value of the contract, not expenditure in the present year. Contracts may extend over multiple years and the value will exceed expenditure until the contract has been completed. At completion, both value and expenditure should be equal.

Table 1: Service categories - 2012-13 to 31 October 2012

Service Category	Contracts Number	Value (\$)*
Accounting services	3	505,000
Advertising	12	1,382,540
Application implementation services	4	26,456,171
Audit services	-	0.00
Business administration services	5	512,933
Comprehensive health services	15	2,670,000
Computer programmers	62	14,206,859
Education and training services	21	1,163,373
Forensic IT services	1	21,467
Interpreters	2	20,000
Legal services	11	502,165
Library or documentation services	2	50,923
Management advisory services (including two contracts worth approximately \$217 million over five years with Stellar Asia Pacific Pty Ltd and Serco Australia Pty Limited to provide contact centre services)	25	218,350,626
Market research	7	642,677
Occupational health or safety services	2	244,491
Personnel recruitment	4	239,450
Printing	14	1,052,972
Property management services	4	18,792,119
Public relation services	-	-
Relocation services	1	12,830
Software maintenance and support	19	9,641,015
Temporary personnel services	7	917,981
Written translation services	-	-
Total	221	297,385,589

*Only includes contracts greater than \$10,000. Figures have been rounded to the nearest dollar.

In 2011-12:

1001. No.

1002. No.

1003. No.

1004. The ATO engaged McCann Worldgroup Pty Ltd (parent entity of McCann- Erickson) during this period. Details are available on www.tenders.gov.au

1005. No.

1006. No.

1007. No.

1008. The ATO engaged The Boston Consulting Group during this period. Details are available on www.tenders.gov.au

1009. No.

Senate Standing Committee on Economics

ANSWERS TO QUESTIONS ON NOTICE

Treasury Portfolio

Supplementary Budget Estimates

18 October 2012

1010. In 2011-12, the ATO employed contractors under 814 separate contracts. A comprehensive list of the contractors is available on www.tenders.gov.au

The service categories and the associated costs are provided in Table 2 (individual contracts with values less than \$10,000 are excluded). Please note, Table 2 shows the total value of the contract, not expenditure in the present year. Contracts may extend over multiple years and the value will exceed expenditure until the contract has been completed. At completion both value and expenditure should be equal.

Table 2: Service categories - 2011-12

Service Category	Contracts Number	Value (\$)*
Accounting services	7	333,411
Advertising	17	3,400,954
Application implementation services	13	78,016,210
Audit services	1	23,705
Business administration services	30	51,646,978
Comprehensive health services	7	437,000
Computer programmers	173	54,143,994
Education and training services	81	7,439,308
Forensic IT services	2	51,462
Interpreters	6	101,527
Legal services	82	36,699,005
Library or documentation services	14	12,920,470
Management advisory services	91	9,888,575
Market research	20	2,324,953
Occupational health or safety services	28	4,453,620
Personnel recruitment	22	1,580,157
Printing	87	15,512,313
Property management services	1	23,461
Public relation services	1	109,775
Relocation services	1	111,441
Software maintenance and support	65	23,092,352
Temporary personnel services	64	30,199,527
Written translation services	1	29,040
Total	814	332,539,237

*Only includes contracts greater than \$10,000. Figures have been rounded to the nearest dollar.