

Senate Standing Committee on Economics

ANSWERS TO QUESTIONS ON NOTICE

Treasury Portfolio

Supplementary Budget Estimates

17 October – 18 October 2012

Question: SBT 1425-14230

Topic: Executive Coaching and Leadership Training (ACCC)

Written: Received from Committee – 26 October 2012

Senator BUSHBY asked:

1425. In relation to executive coaching and/or other leadership training services purchased by each department/agency, please provide the following information for this financial year to date (26 October 2012):

- a. Total spending on these services
- b. The number of employees offered these services and their employment classification
- c. The number of employees who have utilised these services, their employment classification and how much study leave each employee was granted (provide a breakdown for each employment classification)
- d. The names of all service providers engaged

1426. For each service purchased from a provider listed under (4), please provide:

- a. The name and nature of the service purchased
- b. Whether the service is one-on-one or group based
- c. The number of employees who received the service and their employment classification
- d. The total number of hours involved for all employees (provide a breakdown for each employment classification)
- e. The total amount spent on the service
- f. A description of the fees charged (i.e. per hour, complete package)

1427. Where a service was provided at any location other than the department or agency's own premises, please provide:

- a. The location used
- b. The number of employees who took part on each occasion (provide a breakdown for each employment classification)
- c. The total number of hours involved for all employees who took part (provide a breakdown for each employment classification)
- d. Any costs the department or agency's incurred to use the location

1428. In relation to executive coaching and/or other leadership training services purchased by each department/agency, please provide the following information for 2011-12:

- a. Total spending on these services
- b. The number of employees offered these services and their employment classification
- c. The number of employees who have utilised these services, their employment classification and how much study leave each employee was granted (provide a breakdown for each employment classification)
- d. The names of all service providers engaged

1429. For each service purchased from a provider listed under 1428(d), please provide:

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- a. The name and nature of the service purchased
 - b. Whether the service is one-on-one or group based
 - c. The number of employees who received the service and their employment classification
 - d. The total number of hours involved for all employees (provide a breakdown for each employment classification)
 - e. The total amount spent on the service
 - f. A description of the fees charged (i.e. per hour, complete package)
1430. Where a service was provided at any location other than the department or agency's own premises, please provide:
- a. The location used
 - b. The number of employees who took part on each occasion (provide a breakdown for each employment classification)
 - c. The total number of hours involved for all employees who took part (provide a breakdown for each employment classification)
 - d. Any costs the department or agency's incurred to use the location

Answer:

1425.

a.	\$86,500
b.	All employees are able to attend leadership courses that are relevant to their classification.
c.	A total of 100 employees of a variety of classifications have received coaching or executive leadership training. No study leave was granted.
d.	<ul style="list-style-type: none"> • Allegany Consulting • Australian Public Service Commission • Centre for Public Management • Jawun Indigenous Corporate Partnerships • Maxwell Consulting • ODS Management Consulting • Nous Group • People and Strategy • Right Management

1426.

Allegany Consulting	
a.	Coaching and consultancy on workplace issues
b.	One on one
c.	7 employees
d.	9 hours
e.	\$4,909
f.	Per hour

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Australian Public Service Commission	
a.	Aust Govt Leadership Network (Vic) Conference
b.	Group
c.	3 employees
d.	44 hours
e.	\$3,545
f.	Complete package

Centre for Public Management	
a.	From Manager to Leader
b.	Group
c.	1 employee
d.	30 hours
e.	\$4,255
f.	Complete package

Jawun Indigenous Corporate Partnership	
a.	Jawun Secondment Program
b.	Group
c.	1 employee
d.	180 hours
e.	\$3,382
f.	Complete package

Maxwell Consulting	
a.	Strategic Thinking
b.	Group
c.	15 employees
d.	111 hours
e.	\$2,280
f.	Complete package

Nous Group	
a.	EL1 Leadership Development
b.	Group
c.	21 employees
d.	473 hours
e.	\$17,878
f.	Complete package

ODS Management Consulting	
a.	Looking to the Future

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b.	Group
c.	11 employees
d.	178 hours
e.	\$20,000
f.	Complete package

People and Strategy	
a.	EL2 Exchange Program
b.	Group
c.	4 employees
d.	16 hours
e.	\$6,727
f.	Complete package

Right Management	
a.	APS4-6 Leadership Development Program
b.	Group
c.	39 employees
d.	515 hours
e.	\$23,574
f.	Complete package

1427.

Event	EL1 Leadership Development Program
Commence date	25/07/2012
Location used	Oaks on Collins, Melbourne
No employees	21 employees
Total hours	22.5 hours
Costs	\$5,084

1428.

a.	\$ 650 842
b.	All employees are able to attend leadership courses that are relevant to their classification.
c.	A total of 296 employees of a variety of classifications have received coaching or executive leadership training. No study leave was granted.
d.	<ul style="list-style-type: none"> • Allegany Consulting • Australian Davos Connection • Australian Human Resources Institute • Australian Public Service Commission • Australia New Zealand School of Government

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	<ul style="list-style-type: none">• Directions for Change• Maxwell Consulting• ODS Management Consulting• People and Strategy• Right Management• Tempo Strategies• Workplace Training and Advisory Australia
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1429.

Allegany Consulting	
a.	Coaching and consultancy on workplace issues
b.	One on one
c.	30 employees
d.	165 hours
e.	\$98,782
f.	Per hour

Australian Davos Connection	
a.	ADC Future Summit
b.	Group
c.	2 employees
d.	30 hours
e.	\$4,455
f.	Complete package

Australian Human Resources Institute	
a.	Strategic Influencing and Persuading Skills
b.	Group
c.	1 employees
d.	15 hours
e.	\$1,000
f.	Complete Package

Australian Public Service Commission	
a.	Various Leadership Events and Courses (10), including Career Development Assessment Centre (CDAC) and Leading Australia's Future in the Asia-Pacific (LAFIA)
b.	Group
c.	24 employees
d.	647 hours
e.	\$146,663
f.	Complete package

Directions for Change	
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a.	Coaching and consultancy on workplace issues
b.	One on one
c.	1 employee
d.	2 hours
e.	\$1,000
f.	Per hour

Maxwell Consulting	
a.	Strategic Thinking
b.	Group
c.	38 employees
d.	282 hours
e.	\$6,840
f.	Complete package

ODS Management Consulting	
a.	Looking to the Future
b.	Group
c.	40 employees
d.	714 hours
e.	\$50,589
f.	Complete package

People and Strategy	
a.	EL2 Exchange Program
b.	Group
c.	10 employees
d.	74 hours
e.	\$6,427
f.	Complete package
a.	EL1 Leadership Development
b.	Group
c.	35 employees
d.	757 hours
e.	\$65,517
f.	Complete package

Right Management	
a.	APS4-6 Leadership Development Program
b.	Group
c.	74 employees
d.	1306 hours
e.	\$48,566

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f.	Complete package
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Tempo Strategies	
a.	EL2 Leadership Program
b.	Group
c.	58 employees
d.	1282 hours
e.	\$202,537
f.	Complete package
a.	Coaching and consultancy on workplace issues
b.	One on one
c.	5 employees
d.	21 hours
e.	\$8,890
f.	Per hour

Workplace Training and Advisory Australia	
a.	Public Leadership Summit
b.	Group
c.	1 employees
d.	7 hours
e.	\$1,905
f.	Complete package

1430.

Event	EL2 Leadership Development Program
Commence date	25 October 2011
Location used	Brighton Savoy, Melbourne
No employees	14 employees
Total hours	23 hours
Costs	\$14,470

Event	EL2 Leadership Development Program
Commence date	30 April 2012
Location used	Brighton Savoy, Melbourne
No employees	21 employees
Total hours	23 hours
Costs	\$19,609

Event	EL2 Leadership Development Program
Commence date	14 May 2012
Location used	Rydges Capital Hill
No employees	24 employees

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Total hours	23 hours
Costs	\$20,470

Event	EL1 Leadership Development Program
Commence date	07 September 2011
Location used	Brassey Hotel, Canberra
No employees	18 employees
Total hours	23 hours
Costs	\$12,640

Event	EL1 Leadership Development Program
Commence date	19 October 2011
Location used	Brassey Hotel, Canberra
No employees	18 employees
Total hours	23 hours
Costs	\$15,540