Senate Community Affairs Committee ANSWERS TO ESTIMATES QUESTIONS ON NOTICE

SOCIAL SERVICES PORTFOLIO

2016-2017 Additional Estimates Hearings

Outcome Number: Cross Outcome - Across Programs Question No: SQ17-000212

Topic: Market Research Hansard page: Written

Senator Catryna Bilyk asked:

- 1. How much did the Department spend on market research in calendar year 2016 (GST inclusive)?
- 2. Can a list of all market research contracts entered into please be provided, together with the Austender Contract Notice number?
- 3. What was the purpose of this market research?
- 4. Did it relate to an advertising or information campaign? If so, which campaign?

Answer:

- 1. In calendar year 2016, the Department spent \$1.962 million (GST incl) on market research activities.
- 2-4. The Austender Contract Notice Numbers, purpose and whether it relates to advertising or an information campaign is provided in the table below.

| Austender CN | Supplier | Description | Purpose | Contract Amount Paid (GST incl) |
|-------------------------|-----------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------|------------------------------------------|
| CN3292965 | Colmar Brunton Pty Limited | Market research - DSS Data Exchange | Development of client survey pilot | 347,270.00 |
| CN3311334-A1, A2 | Hall & Partners Open Mind Pty Ltd | Market research - Stop it at the start | Stop it at the start campaign | 156,943.60 |
| CN3321854-A1 | Orima Research Pty Ltd | Corporate objectives services - Debit Card Trial Evaluation | Trial evaluation | 431,558.40 |
| CN3282937-A1, A2, A3 | Taylor Nelson Sofres Australia Pty Limited | Market research - Stop it at the start developmental and concept testing research | Stop it at the start campaign | 697,908.75 |
| CN3305650 | Taylor Nelson Sofres Australia Pty Limited | Market research - Stop it at the start behavioural change research | Stop it at the start campaign | 28,600.00 |
| CN3311893-A1, A2 | Whereto Research Based Consulting Pty Ltd | Market research - National Disability Insurance Scheme | National Disability Insurance Scheme campaign | 254,888.00 |
| CN3349404 | Orima Research Pty Ltd | Assessment and evaluation services – 2016 APS Census Survey Results | DSS staff survey | 29,200.00 |
| CN3325483 | Australian Public Service | Market research – 2016 APS Employee Census | DSS staff survey | 16,000.00 |
| | | | Total | 1,962,368.75 |