

APPENDIX F:

SELECTED RESULTS OF SURVEY ON BENEFICIARY INVESTMENT CHOICE ¹¹⁹

I - Number of superannuation funds surveyed: 139

IIA - Size of funds surveyed (number of members)

Fewer than 500 members	61 (44%)
500 - 5000 members	52 (37%)
Over 5000 members	26 (19%)

IIB - Size of funds surveyed (size of assets)

less than \$10m in assets	45 (32%)
\$10m to \$100m in assets	65 (47%)
more than \$100m in assets	29 (21%)

TABLE 1: Funds and BIC

	Defined Contribution Funds	Defined Benefit Funds	Combina- tion of both	Total
Now offer choice	13 (23%)	2 (5%)	6 (13%)	21 (15%)
Will/may offer choice	32 (57%)	15 (41%)	23 (50%)	70 (50%)
Will/may not offer choice	11 (20%)	20 (54%)	17 (37%)	48 (35%)
Total	56 (100%)	37 (100%)	46 (100%)	139 (100%)

¹¹⁹ Source: Selected from Towers Perrin's 'Results of survey on member investment choice', May 1994 - courtesy of Brian Scott, Towers Perrin

APPENDIX F (Continued)

TABLE 2:
Which Issues are Important in Determining Availability of BIC?

Issue	% of respondent funds who already offer BIC who considered issue important*	% of respondent funds who will/may offer BIC who considered issue important*
Age of the member	53 (78)	61 (77)
Family circumstances	35 (33)	50 (36)
Financial position of the members	32 (45)	57 (50)
Size of the member's account balance	32 (45)	51 (48)
Member's position in the organisation	24 (25)	24 (21)
Length of service	24 (25)	40 (31)

* The number shown in brackets is the percentage of the first number who thought that the issue was **very** important

TABLE 3: Who Should Choose?*

	respondent funds who offer BIC	respondent funds who may/will offer BIC
Members must choose	13 (62%)	57 (81%)
Members can decline to choose	8 (38%)	13 (19%)
Total	21 (100%)	70 (100%)

* Of the two industry funds known by the committee to offer BIC, both feature default options for members not exercising investment choice