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Benchmarks for Investment Attraction

Benchmarks should be prefaced with an appropriate statement of political cultural, lingual and social climate that reflects a theme of Australia 'as a place where things work' or some similar idea that encapsulates what we have to offer as an R&D investment location.

- Establishment and Operations Costs of typical R&D facilities for the ICT industry compared to other competing locations for the following scenarios:
- 20, 50, 100 and 200 persons
- Capital City location/Regional location

Costs should be broken down into components (salaries, on-costs, rent, energy, insurances...)

- 2. Economy Australia vs. competing locations:
- Key economic indicators (interest rates, productivity, GDP growth, business investment, unemployment rate, participation rate, median income...)
- Size of local market(s) (hard to sustain an industry where there is absolutely no local market)
- Availability of inputs (materials and services)
- 3. Taxation regime Australia vs. competing locations:
- Direct (company tax, capital gains, payroll...)
- Indirect and hidden (government fee, charges & imposts, administrative burden...)
- Tax advantages & disadvantages (eg. Dividend imputation, depreciation schedules, taxation treatment of business inputs...)
- 4. Investment concessions Australia vs. competing locations:
- Federal level
- States level
- 'Tyranny of (physical) distance' costs. Additional costs of being located in Australia compared to other locations closer to world's major population and financial centres. Affordability, efficiency and competitiveness of:
- International air freight
- International air travel (eg. Sydney to Tokyo, Adelaide to Bonn, Melbourne to Toronto)
- 6. Business infrastructure Australia vs. competing locations adequacy and appropriateness of:





- Business regulation (competition regulation, companies regulation, reporting standards...)
- Legal systems (accessibility, costs, speed...)
- Capital markets (size, <u>sophistication</u> & capabilities: breadth & presence of financial institutions)
- Labour market flexibility (eg. redundancy obligations)
- Corporate governance climate
- 7. People, Skills and Innovation Australia vs. competing locations:
- Skilled people graduates, post-graduates, doctoral students, post doctoral researchers etc. (absolute numbers and per capita) in key areas (especially science & technology; business & commerce)
- Linguistic profile
- Ditto but for skilled tradespeople
- Qualifications benchmarking
- · Per capita patents granted
- Per capita training expenditure
- Per capita R&D investment (public, private)
- 8. Communications infrastructure. Availability, quality, and competitiveness of (especially):
- Mobile/IDD telephone service
- Broadband internet access
- International private lines eg. (Sydney-New York, Melbourne-Paris)
- Labour costs for selected professional/tradespeople (newly trained; 5 years experience; 10 years experience)
- 9. Quality of life Australia vs. competing locations:
- Cost of quality of living (eg. Basket of groceries, basic services...)
- Cultural assets (eg. community tolerance/attitude towards foreigners, status of minority groups, languages spoken)
- Health (national health insurance, prevalence of diseases, water/sewage, doctors, hospitals etc. per capita)
- Environment (pollution, national parks...)
- Recreation opportunities
- · Culture of Social responsibility
- Environment and education for Children
- 10. Security Australia vs. competing locations:
- Natural hazards
- Political risks (warfare, acts of terror etc.)
- Personal security (homicide & violent crimes rates, burglary rates etc.)
- 11. Other direct or indirect benefits Australia vs. competing locations:
- Eq. Compulsory superannuation





- Eg. USA has extensive state taxes regime and employers bear cost of health insurance
- Eg. Levels of litigation (very high in some countries, almost non-existent in others)
- Eg. Trade practices obligations (eg. Strict product liability)
- 12. Other direct or indirect benefits Australia vs. competing locations:
- Eg. Comprehensive social security system, public health system, Pharmaceutical Benefits Scheme.
