Cost to Average	Resident Balance Interest Per day Daily charge	Per day	interest	Balance	Resident	2012	
		ram bonds	generated f	he that will be	and the incor	low is a comparison of MHP in Rural Victoria	Be
Recommendations.	sum bond	ge as a lump	der can char	what a provi	sually determine	SA Victoria - Local Median House Prices usually determine what a provider can charge as a lump s	5
to determine what the daily				is)	ith no retention	calculate the daily charge equivalent (with no retent	0
Comparison with the cos	MPIR	d then use i	lok bond an	Bonds = \$50	5% of Average	FA Recommendation: Limit Bonds to 95% of Average Bonds = \$500k bond and then use MPJF	AC

ily charge shoud be as per the Productivity Commission ost of building today and expected returns on investment

\$26,416 \$72 \$76,416 \$72 \$76,416 \$72 \$76,416 \$77 \$76,416 \$76 \$76 \$76 \$76 \$76 \$76 \$76 \$76 \$76 \$7										\$201.326			AVERAGE OF VICTORIA
14 14 14 14 14 14 14 14 14 14 14 14 14 1							\$42						AVERACE & VICTORIA
416666666666666666666666666666666666666		6 \$4,	e e e e e e e e e e e e e e e e e e e	8.30%	\$200,000		\$102.19	\$62	\$22,517	\$489,500	\$40,500	\$530,000	MELBOURNE
416 416 416 416 416 416 416				8.30%	\$200,000	1000	\$43.53	\$26	\$9,591	\$208,500	\$40,500	\$249,000	Mallacoota
441666666666666666666666666666666666666				8.30%	\$200,000		\$49.04	\$30	\$10,805	\$234,900	\$40,500	\$275,400	Pakenham
416666666666666666666666666666666666666				8.30%	\$200,000		\$47.29	\$29	\$10,419	\$226,500	\$40,500	\$267,000	Warragul
444444444444444444444444444444444444444				8.30%	\$200,000		\$41.23	\$25	\$9,085	\$197,500	\$40,500	\$238,000	Bairnsdale
444444444444444444444444444444444444444				8.30%	\$200,000		\$48.96	\$30	\$10,787	\$234,500	\$40,500	\$275,000	Yackandandah
4 4 4 4 4 4 4 4 4 6 6 6 6 6 6 6 6 6 6 6				8.30%	\$200,000		\$15.97	\$10	\$3,519	\$76,500	\$40,500	\$117,000	Horsham
4444444				8.30%	\$200,000		\$46.45	\$28	\$10,235	\$222,500	\$40,500	\$263,000	Mansfield
416666666				8.30%	\$200,000	1000	\$26.83	\$16	\$5,911	\$128,500	\$40,500	\$169,000	Donald
44666666				8.30%	\$200,000		\$64.61	\$39	\$14,237	\$309,500	\$40,500	\$350,000	Rutherglen
4444				8.30%	\$200,000		\$44.99	\$27	\$9,913	\$215,500	\$40,500	\$256,000	Wodonga
416				8.30%	\$200,000		\$68.58	\$41	\$15,111	\$328,500	\$40,500	\$369,000	Grovedale
416				8.30%	\$200,000		\$52.09	\$31	\$11,477	\$249,500	\$40,500	\$290,000	Bannockburn
416				8.30%	\$200,000		\$43.74	\$26	\$9,637	\$209,500	\$40,500	\$250,000	Eildon
4	\$4,816 \$26		% 2.5%	8.30%	\$200,000		\$51.04	\$31	\$11,247	\$244,500	\$40,500	\$285,000	Alexandra
440				8.30%	\$200,000		\$20.77	\$13	\$4,577	\$99,500	\$40,500	\$140,000	Seymour
\$26,416				8.30%	\$200,000		\$41.65	\$25	\$9,177	\$199,500	\$40,500	\$240,000	Portland
\$26,416				8.30%	\$200,000	THE STREET	\$41.65	\$25	\$9,177	\$199,500	\$40,500	\$240,000	Warrnambool
\$26,416				8.30%	\$200,000	10000	\$18.16	\$11	\$4,002	\$87,000	\$40,500	\$127,500	St Arnaud
\$26,416				8.30%	\$200,000		\$19.73	\$12	\$4,347	\$94,500	\$40,500	\$135,000	Tongala
\$26,416				8.30%	\$200,000		\$67.12	\$41	\$14,789	\$321,500	\$40,500	\$362,000	Geelong
\$26.416			% 2.5%	8.30%	\$200,000	1000	\$75.05	\$45	\$16,537	\$359,500	\$40,500	\$400,000	Kyneton
\$26,416				8.30%	\$200,000		\$45.41	\$27	\$10,005	\$217,500	\$40,500	\$258,000	Mildura
\$26,416			25%	8 30%	\$200,000		\$37.47	\$23	\$8.257	\$179.500	\$40.500	\$220,000	Kerang
416				8.30%	\$200,000		\$58.35	\$35	\$12,857	\$279,500	\$40,500	\$320,000	Swan Hill
\$26,416			% 2.5%	8.30%	\$200,000		\$33.30	\$20	\$7,337	\$159,500	\$40,500	\$200,000	Benalla
\$26.416				8.30%	\$200,000		\$43.74	\$26	\$9,637	\$209,500	\$40,500	\$250,000	Echuca
\$26,416				8.30%	\$200,000		\$32.25	\$19	\$7,107	\$154,500	\$40,500	\$195,000	Shepparton
\$26.416				8.30%	\$200.000		\$22.86	\$14	\$5.037	\$109,500	\$40,500	\$150,000	Maryborough
\$26.416				8.30%	\$200,000		\$21.61	\$13	\$4.761	\$103,500	\$40,500	\$144,000	Colac
\$26.416				8.30%	\$200.000		\$54.38	\$33	\$11,983	\$260,500	\$40,500	\$301,000	Bendigo
416				8.30%	\$200,000		\$31.73	\$19	\$6,992	\$152,000	\$40,500	\$192,500	Sale
\$26.416				8.30%	\$200,000	The same of	\$27.04	\$16	\$5,957	\$129,500	\$40,500	\$170,000	Traralgon
\$26,416				8.30%	\$200,000		\$43.32	\$26	\$9,545	\$207,500	\$40,500	\$248,000	Wangaratta
\$26,416				8.30%	\$200,000		\$28.08	\$17	\$6,187	\$134,500	\$40,500	\$175,000	Stawell
\$26,416				8.30%	\$200,000	COLUMN TO SERVICE STATE OF THE PERSON SERVICE STATE SERVICE STATE SERVICE STATE OF THE PERSON SERVICE STATE SERVICE STATE SERVICE STATE SERVIC	\$51.04	\$31	\$11,247	\$244,500	\$40,500	\$285,000	Ballarat
\$26,416				8.30%	\$200,000		\$1.98	\$1	\$437	\$9,500	\$40,500	\$50,000	Sea Lake
\$26,416	\$4,816 \$26		% 2.5%	8.30%	\$200,000		\$33.92	\$20	\$7,475	\$162,500	\$40,500	\$203,000	Wonthaggi
.	_	_	ے	I	G		TI	ш	o	o	80	Þ	
							7.62%		4.60%			#	
Costs RATE				8.30%	\$200,000		of MPIR	on bond	pa @ **	for Bond	left with	House Price	
Accomm	Operating Acc			WACC	Build at		on basis	interest	on Bond	Available	must be	Median	
Annual	Accomm An		ige Depn	Average	Cost to	ge III	Daily charge	Per day	interest	Balance	Resident	2012	

Shelden - Stomm Kalyna (000

MAL 7.3.45 CER

D= Current 6 month term deposit rate as at 12 November 2012

E= annual interest earned on a bond converted to a daily equivalent amount

F= the conversion based on ACFA recommendation to convert lump sum to a daily charge using the MPIR

G= Average cost to build today (some will do it cheaper others will pay more)
H= WACC as per Hogan report, Access Economics papers, Deloitte. Can be higher in many organisations 12.5% to 18%

J= depreciation of buildings as per ATO K= average Stewart Brown Benchmark on Repairs and Maintenance for residential care per bed per annum

M= Daily charge calculation as per PC calculations L= annual operating costs G by H by J plus K

land will appreciate as well and this value will be reflected in the selling price as a going concern whereas the building will depreciate over much shorter life. Note I have omitted the value of land for the purposes of this exercise but has been estimated at \$22500 per bed by Grant Thornton